

What to say when you get an Answering Machine

*It's important to leave a message, don't hang up!
Remember: people have caller ID and can see you have been calling!*

If calling to ask for a booking: "Hey ___. This is ___. I have a quick question for you, so call me back or I'll give you a buzz back if I don't hear from you first."

Hi _____! It's _____ with Arbonne! So sorry I missed you! I was just calling because I have some exciting things to share with you about Arbonne! I'll give you a call back in the next week or so and see if I can catch you then! But if you call me before I call you, I have a free special gift! My number is _____. Look forward to talking with you! Have a great day!

Your free gift is a sample or mini & a chance to have a get-together!

When you call back a second time a week or two after your first message, you might try saying:

Hi _____! It's _____ with Arbonne! So sorry I missed you again! I still have some exciting news to share about Arbonne! I know you must be busy, so I'll just try you back again in a week or two again. Oh-but the offer is still good! If you call me before I call you, I still have that free gift! My number again is _____. Hope to chat soon!

Don't give up! Try one more time and at a different day and time from when you had called before. When you call back a third time and still get answering message, you might try saying:

Hi _____! It's _____ with Arbonne! I know you are one busy lady/man! I am so sorry we haven't connected! There are still exciting things going on at Arbonne, but then again, there are always exciting things going on! Feel free to reach out to me for anything you might need for yourself or as a gift! And in the mean time I appreciate you having me as your Arbonne Consultant and I'll just try you back in the _____ (next season). Take care _____, and hope all is well!

*Now it's time for you to move on to other people on your list!
Think of it as: Three Strikes and You're Out (For Now)!
There are soo many other people you know!*