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*Brenham State  
Supported Living Center*

WASHINGTON COUNTY CHAMBER OF COMMERCE

BREHAM, TEXAS

## Education Update Forum on August 3



**JACKSON**



**KENNEDY**

On Wednesday, August 3, the next event in the Washington County Chamber's Forum Series will feature Brenham ISD Superintendent Dr. Walter Jackson and Burton ISD Superintendent Dr. Edna Kennedy providing updates on K-12 Education. The forum will be held from 11:30 a.m.-1 p.m. in the banquet room of the Blinn College Student Center.

Dr. Walter Jackson has been the Superintendent of Brenham ISD since April 2015. He has over 20 years' experience in public education with a concentration and expertise in leadership coaching, teaching, urban/rural turnaround and transformational change. Dr. Jackson is a member of American Association of School Administrators (AASA), Texas Association of School Administrators (TASA), Texas Equity Center Board of Directors, and Texas

Association of Supervision of Curriculum Development (ASCD). He has a Bachelor's degree from Texas Southern University, a Master's degree from Prairie View A&M University, a Doctorate from Baylor University, a Harvard University Leadership Certificate and a Rice University Advanced Management Certificate.

Dr. Edna Kennedy has been the Superintendent of Burton ISD since February 2015. She has been in education for 34 years. She has her Bachelor's degree in Elementary Education from Tarleton State University, a Master's degree in Counseling Psychology from Angelo State University, Principal Certificate from ESC XIII/Tarleton State University Cohort Group, Superintendent Certificate from Tarleton State University Cohort Group, and she completed her Doctorate in Educational

Leadership in the Spring of 2015.

An online survey is being conducted among Chamber members to determine the top areas of concern in the community. Local businesses and their employees will be able to give input prior to the forum, and Dr. Kennedy and Dr. Jackson will address all of the top issues. (Deadline to participate in the survey is July 11.) There will also be a moderated Q&A session at the forum.

Past Chamber board member Joel Romo of Texana Public Affairs will serve as M.C. of the forum. Romo has worked for members of the Texas Legislature and his lobby experience includes positions as a Governmental Relations Director for the Association of Texas Professional Educators and

**FORUM** *continued on page 8*

## TAILGATE 2016 set for August 25



The countdown is on! TAILGATE 2016 will be held on Thursday, August 25. The Chamber will once again host this exciting event at Silver Wings to kick off the Fall football season. Every team imaginable will be represented, and the spirit will be contagious.

Get ready to enjoy all the food you can eat, plenty of foaming cold beverages, a fabulous auction, mingling, networking, music and dancing. Every Chamber member and all employees are invited and encouraged to attend.

You can enjoy all of this for the ticket price of only \$35 per person. You know the food will be delicious...it is being donated by Design II. *Thank you, David Folschinsky!*

Members have been sent complete details about how to get involved. To receive the info directly by email, send a message to [tailgate@brenhamtexas.com](mailto:tailgate@brenhamtexas.com).

**Reserved seating tables are being sold now** on a first-come, first-sold basis. Table sponsors enjoy many extra benefits and perks! Don't miss the chance. Get publicity, be waited on, and be noticed with a prime spot at the event.

**TAILGATE** *continued on page 3*

### **BUSINESS AFTER HOURS** **MIX, MINGLE, MAKE CONNECTIONS!**

HOSTED BY:

**Appel Ford**

1820 Highway 290 West, Brenham

**Thursday, July 21 from 5-7 p.m.**

Enjoy great networking and refreshments.

Free for Chamber members and employees.

Special beverages provided by Mike Hopkins Distributing.

*Learn more about Appel Ford at [www.appelford.com](http://www.appelford.com).*

# Ribbon Cuttings



New Member

## Lighthouse Business Solutions

Owner: Sherry Toy  
1610 N. Park Street, Brenham



Groundbreaking — New Location

## Select Furnishings

Owners: Jody & Pat Johnson  
Manager: Tina Heritage  
1900 U.S. 290 West, Brenham



New Member

## Lone Star Glamp Inn

Owners: Sterling & Kaci VanCoutren  
4212 Highway 237, Warrenton



New Location

## Independence Coffee Co.

Owners: Ragan & Christi Bond  
2805 U.S. 290 West, Brenham



Expansion

## Horseshoe Junction Family Fun Park "Kids Zone"

Owner: Brett Smith  
290 Westwood Ln, Brenham



Grand Opening

## Faith Mission Higgins South

Executive Director: J.D. Young  
2230 S. Market St., Brenham



Grand Re-Opening

## Brenham Housing Authority Community Center

1003 Hasskarl Dr., Brenham



Grand Opening

## Belle Towers Senior Living Community

Owner: Marvalette Hunter  
696 N. Market St., Brenham



**Networking Happy Hour**  
Wednesday, July 20  
at DI Truck and Trailer Repair  
6360 FM 50, Brenham  
5-7 p.m.

Join in for some good food, good drinks and a great time!

For more information about the Washington County YPO, send your contact information to [youngpros@brenhamtexas.com](mailto:youngpros@brenhamtexas.com), or visit online: [www.Facebook.com/YPOwashingtoncounty](http://www.Facebook.com/YPOwashingtoncounty)

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Brenham, TX 77833  
Cell: (979) 277-8426  
Office: (979) 251-7500  
Fax: (979) 353-4289  
Email: [boo@remax.net](mailto:boo@remax.net)  
Web: [www.RealtorBoo.com](http://www.RealtorBoo.com)

Each Office is Independently Owned and Operated

## GROUP BUYING POWER

Chamber members can now get major savings on credit card payment processing. Learn about our new member benefit program.

SMARTER PAYMENT PROCESSING  
Contact Will Watson at (979) 345-2988 • [will.watson@infintechllc.com](mailto:will.watson@infintechllc.com)  
[www.infintechllc.com](http://www.infintechllc.com)

# TAILGATE

Continued from page 1

Every member is also invited to contribute an item for the **auction**. By having an item in the auction, you can help the event be a success and promote your business/organization at the same time. The auction is always a major highlight of the event.

A round of applause goes to all of the generous sponsors who have already committed to making this event a success. We are pleased to report that the **CHAMPION SPONSOR** of the event has been confirmed for the fifth year in a row:

## BRENHAM

DODGE CHRYSLER Jeep RAM

**BRENHAM Chrysler-Jeep-Dodge**

*This year's Super Bowl Sponsors are:*

**Blinn College**

**Brenham National Bank**

*Touchdown Sponsors:*

**Associated Credit Union of Texas**

**Baylor Scott & White Medical Center-Brenham**

**Burton ISD**

There will be plenty of spirited rivalries going on at TAILGATE 2016 between fans of the Aggies, Longhorns, Blinn Bucs, TCU Horned Frogs, UH Cougars, Texas Tech Raiders, Houston Texans, Burton Panthers, BCA Eagles and Brenham Cubs. Don't see your team mentioned here? Then turn out in your colors and represent them!

"This is the largest tailgate party in Washing-

TAILGATE continued on page 8



# Business Spotlights

## Tents of Brenham

Tents of Brenham is family owned and operated. They are able to provide Brenham and the surrounding areas with quality, professional tents of all sizes from 10'x10' to 40'x120'. They also rent tables, chairs, lighting, fans and flooring. Whether it's a wedding, family reunion, party, business event or any outdoor gathering, don't let rain or heat stop you this summer! "With us, you've got it made in the shade!"

Call them at 979-836-TENT (8368) or check them out online at [www.tentsofbrenham.com](http://www.tentsofbrenham.com).

## Vincent's Roofing

Vincent's Roofing handles residential and commercial roofing. They specialize in reroofs, repairs, seamless gutters, shingles, flat roofs and standing seam metal roofs, siding, windows and even painting. Backed with the industry's best warranties, they use only the best materials and highest quality workmanship, they are GAF Master Elite Certified, and offer free estimates. They service La Grange, Schulenburg, Weimar, Columbus, Giddings, Smithville, Bastrop, Fayetteville, Round Top, Carmine, Burton, Brenham, Yoakum, Cuero, Lexington, Lincoln, Dime Box, Ellinger and other surrounding areas! Call to schedule an appointment to meet with an estimator and get a free estimate. There is no job too big or small. Their location is 7000 S. US Hwy 77 in La Grange and can be reached at 979-247-4587 or toll free at 877-840-3896. Visit online at [www.vincentroofing.com](http://www.vincentroofing.com).

# WASHINGTON COUNTY "ADOPT-A-SIGN" PARTNERS

**Precision Lawn Management**  
— U.S. 290 West Sign

**Designing Landscapes** — U.S. 290 East Sign

**Glasco & Company Landscaping**  
— Hwy. 36 North and South Signs

**Wise Landscaping** — Hwy. 105 Sign

To ensure the long-term care of the Welcome Sign monuments at the five entry points to Washington County, four landscaping companies from our community have volunteered to oversee their maintenance.

Thank you to our Chairman's Circle members ...



Thank you to our Presidential Level members ...





# New Members

## ASSOCIATED CREDIT UNION OF TEXAS

Manager: April K. Thomson  
2509 Becker Drive, Brenham (Physical Address)  
PO Box 9004 (Mailing Address)  
League City, Texas 77574  
Phone: 281-479-3441  
athomson@acutx.org  
www.acutx.org  
*Credit Union*

## BELLE TOWERS SENIOR LIVING COMMUNITY

Developer: Marvalette Hunter, Huntjon LLC  
696 N. Market Street, Brenham (Physical Address)  
6802 Champion Village Court (Mailing Address)  
Houston, Texas 77069  
Phone: 713-545-8840  
marvalette@3dvisionsconsultants.com  
www.Belletowers.com  
*Senior Living Community*

## CENTRAL WASHINGTON COUNTY WATER SUPPLY CORPORATION

Board Member: Howard A. Mead  
201 S. Market Street (Physical Address)  
4401 Old Gay Hill Road (Mailing Address)  
Brenham, Texas 77833  
howardmead@sbcglobal.net  
www.washingtoncountywater.com  
*Water*

## ESTEEM BODY WORKS

Owner: Jeanette Williams  
2404 S. Chappell Hill (Physical Address)  
101 East Airline #22 (Mailing Address)  
Brenham, Texas 77833  
Phone: 979-451-3402  
jeanette@esteembodyworks.com  
www.esteembodyworks.com  
*Fitness*

## HALO BRANDED SOLUTIONS

Owner: Casey Robinson  
4130 Dayco St. (Physical Address)  
Houston, Texas 77092  
1750 Wiesepape Road (Mailing Address)  
Brenham, Texas 77833  
Phone: 713-542-6694  
casey.robinson@holo.com  
www.halo.com/caseyrobinson  
*Advertising-Specialty/Promotional*

## PEARL'S PLACE

Owner: Janice Scheve  
18250 FM 1155 (Physical Address)  
18025 Doe Run Creek Lane (Mailing Address)  
Washington, Texas 77880  
Phone: 281-450-0667  
Janice.r.scheve@gmail.com  
www.homeaway.com (search ID# 805114)  
*Luxury Vacation Rental*

## THE LONE STAR INDOOR TRAILER PARK

Owners: Sterling & Kaci Van Coutren  
4212 S. Hwy 237 (Physical Address)  
Warrenton, Texas 78961  
3513 Shellcastle Lane (Mailing Address)  
Round Rock, Texas 78681  
Phone: 512-797-9815  
sterling@thelonestargallery.com  
www.thelonestargallery.com  
*Retreat Center*

# Renewing Chamber Members

June 1-30

*Thanks to the following members for continuing your investment in the Chamber. You are long-term "partners" in our mission to promote and preserve this great community, and we appreciate your confidence in the Chamber's ability to promote your business.*

- SuddenLink Cable — 37 years
- John Brieden State Farm Insurance — 35 years
- JH Faske Jewelers — 26 years
- Sears — 24 years
- Krenek's Tractor Repair & Wrecker Service — 13 years
- Ranch Interiors — 12 years
- Evergreen Builders — 10 years
- La Quinta Inn and Suites — 9 years
- RE/MAX Advantage-Pam Green — 7 years
- Brazos Valley Brewing Company — 2 years
- Hermann Alarms & Home Solutions — 2 years
- Jordan Creek Lodge & Equestrian Resort — 1 year
- Park Street Bakery — 1 year

## "Wake Up, Washington County!" Networking Breakfast

Hosted by  
**The Cannery Kitchen**

**Thursday, August 11**  
**Starts at 7:45 a.m.**

**314 E. Alamo, Downtown Brenham**

Enjoy breakfast and a chance to network with other local businesses and organizations. It's a great way to inform them about your products and services and learn what's new in the community.

Everyone gets a chance to give a 30-second commercial about their business/organization. Be sure to bring plenty of business cards and brochures for sharing.

**Breakfast Sponsored by:**  
**Green Dinosaur Media Company**

*Guess who's turning*

*.100.*

*You are!*

In 2017 your Washington County Chamber of Commerce will celebrate 100 years ... and we need your help!

We're looking for:

- Chamber historical tales and lore
- Stories and memories of local businesses
- Photos and memorabilia
- Testimonials to share

Please call 979-836-3695 or email centennial@brenhamtexas.com

*Thanks for your help!*

# Washington County Blue Blazers

The Blue Blazers is a club with 15 members and 40 years of tradition. They support the mission of the Washington County Chamber. The volunteers in the club act as official greeters and hosts of our community. Their activities include monthly meetings, greeting at Chamber functions, recruiting new Chamber members, and conducting ribbon cuttings and grand openings.

**Darlene Denman**

*Washington County Chamber*

**Joyce Dickschat**

*Brenham National Bank*

**Wendy Frazier**

*BBVA Compass Bank*

**Eddie Harrison**

*Retired-Brenham Municipal Judge*

**Tammy Jaster**

*City of Brenham-Blue Bell Aquatic Center*

**Florence Julian**

*Retired-Individual*

**Brice Milliorn**

*Edward Jones Investments*

**Michelle Panko**

*Barking Ranch Pet Resort*

**Linda Pipes**

*Retired-School Teacher*

**Kathy Randermann**

*KTTX 106.1/KWHI 1280*

**Christy Schlottmann**

*Allstate Insurance*

**Randy Weidemann**

*Van Dyke Rankin & Company*

**Barbara Wilganowski**

*Spherion Staffing*

**Kristie Wensel**

*Brenham State Supported Living Center*

# Critical payment processing questions answered

When it comes to running a business, there's an overwhelming amount of items to check off your to-do list. Processing payments is just one of them.

Ken Harwell, senior payment processing advisor at Infitech, shares the answers to three important questions you likely have about your processing environment.

## #1 Who Do I Contact When I Have Questions about My Account?

Your best bet is to reach out to support. That's where you'll find helpful documents about your processing equipment, frequently asked questions and a helpful phone number.

"The support team can either answer questions on behalf of your advisor, or put you in contact with your advisor, if the issue is beyond their scope," Ken says.

## #2 Does the EMV Liability Shift Affect My Business?

The EMV liability shift primarily affects retail businesses because these merchants typically process cards in a card-present environment. "There are serious implications of the EMV liability shift because the merchant assumes the loss. It costs them money," Ken points out.

To avoid this, you need to either purchase EMV-compliant equipment or update the download in your existing EMV-compliant equipment.

A regular chargeback due to something not EMV-relat-



ed, like a disputed charge or unhappy customer, however, is a different story. "Those issues have the ability to be challenged. Merchants can attempt to resolve those," he adds.

You can attempt to resolve those disputes by responding to the chargeback notice you receive in the mail, which will include instructions and contact information for support.

## #3 Why Do I Need to Complete My PCI Self-Assessment Questionnaire?

PCI Self-Assessment Questionnaires need to be completed annually. Quarterly security scans are required if any of your equipment is Internet-based. The questionnaire you take is tailored to your processing environment because each merchant's level of fraud exposure varies, depending on card acceptance practices.

"Merchants need to understand where their vulnerabilities are," Ken explains. "The survey points out and asks very poignant questions about how you process cards. What do you do with receipts? Do you store card data in any way – and if so, is it written on paper or stored electronically? Is it password protected? All of these things fall into the realm of a merchant being PCI-complaint."

*The Most Common Reasons Merchants Aren't Compliant*  
The most common reasons merchants aren't PCI-compliant are:

- Lack of awareness
- Failure to understand their liability when it comes to cardholder data protection.

PCI registration offers 50 to 100 thousand dollars of indemnification protection. This means if your business is at fault for a security breach of card data, you are protecting your business assets to cover monetary assessments, fees, fines or penalties, etc. . . . per occurrence.

## Blue Blazers Club Seeking New Member



This local service club has over 45 years of tradition. Members support the mission of the Washington County Chamber, acting as official greeters and hosts of our community. Activities include monthly meetings (first Mondays at noon), greeting at Chamber functions, recruiting new Chamber members, and conducting ribbon cuttings and grand openings. The club is currently seeking a new member. Anyone who is a Chamber member or affiliated with a Chamber member organization and interested in joining is encouraged to contact Jane Hinze at the Chamber office. Please call 836-3695 or stop the Chamber at 314 S. Austin Street in Brenham to complete an application. Details can also be sent via email upon request. Contact [jane@brenhamtexas.com](mailto:jane@brenhamtexas.com). The deadline to apply is July 1.

**VISIT US ONLINE AT [WWW.BRENHAMTEXAS.COM](http://WWW.BRENHAMTEXAS.COM)**

# Tourism News

## Marketing in Good and Challenging Times

Marketing is never easy, especially when selling a non-tangible, non-essential product such as tourism. It is the job of the tourism marketer to convince the public that a vacation is more than a mere want; that it is also a need.

The Board of Directors of the American Marketing Association approved the following definition for marketing: *Marketing is the activity, set of institutions, and processes for creating, communicating, delivering, and exchanging offerings that have value for customers, clients, partners, and society at large.*

The definition is more challenging for the tourism marketer than it first appears. Tourism marketers must not only prove to their potential clients that their product has value, but in a composite industry there is no one product. The tourism experience begins the moment the client (tourist, visitor) leaves home and continues until s/he has returned home.

Each tourism consumer has different expectations, different wants, and different needs. Marketing is then never easy even during periods of economic growth. During less prosperous times, tourism marketing is not only challenging, but also essential. To help you develop a marketing-strategy "Tourism Tidbits" offers you the following:

**-Know what you are marketing.** It is amazing how many organizations are confused as to what their base business is. In tourism it is rare that we are marketing simply relaxation; our most common product is memories.

## Working for YOU!

*As a Chamber member, your promotional information is seen by thousands of people every month.*

### WALK-INS

Visitor Center HQ Building  
June 2016 — 491 June 2016 — 530

### WEBSITE

[www.BrenhamTexas.com](http://www.BrenhamTexas.com)

Unique Visitors Total Pages  
June 2016 — 9,020 June 2016 — 18,311

### WEBSITE

[www.VisitBrenhamTexas.com](http://www.VisitBrenhamTexas.com)

Unique Visitors Total Pages  
June 2016 — 11,967 June 2016 — 27,404

## Did You Know?

... the Masonic Academy, the only school in the area at the time, was built in 1849. It replaced Hickory Grove School built in 1840. The Texas Public School Act of 1875 caused academy to close, and property sale proceeds were given to Brenham Public School.

... Chappell Hill Male and Female Institute was established by the Methodist Church in 1852 and existed until 1912.

... in 1879, the first use of natural gas for fuel in Texas occurred near the Greenvine community in Washington County.

That means that marketing must include not only what the visitor receives during the experience but also what the visitor takes away from the experience.

**-Do not depend on any one form of marketing:** Learn to use social media. Using social media means being on top of the current trends and knowing which group not only reads social media, but also, perhaps more importantly, permits social media to influence its decision-making.

**-Do not forget to use word of mouth.** Word-of-mouth is an effective tool especially when one is marketing to a more educated and upscale market.

**-Compete against yourself and not against your colleagues.** Good marketing is not negative marketing. The best marketing is when you are able to demonstrate to the public that your great offering has now become even better.

**-You have to be open to get business.** If you are not available, your marketing efforts cannot succeed.

**- Looks and the way your personnel act do matter.** How you interact with the public does matter. That means that personnel must look and speak in a professional way. Tourism is all about good service and the best marketing comes about when we do what we say we do, and allow people to live our collective dreams.

*Excerpted from Dr. Peter Tarlow's "Tourism Tidbits" e-newsletter.*

## Movies in the Park

Free to all; a great outing for families! Movies start 10 minutes after sundown at Hohlt Park, unless otherwise stated. Bring chairs, blankets and kids for a fun night out! Remaining Schedule: July 21, Disney's "Inside Out"; Aug. 4, Disney's "The Good Dinosaur" (at Blue Bell Aquatic Center).

## Hot Night's Cool Tunes

Have a cool time around the historic downtown square in Brenham to the sounds of live music! Different artists play each Saturday in July. Free admission and free parking. Food and drinks are available for purchase to support the community and help keep the concerts free. There will also be a car show on Alamo Street! Bring your own lawn chairs for maximum comfort.

## DIGITAL MARKETING WORKSHOP

Is Digital Marketing right for you?

*This workshop will be presented by Sean Lewis, Advertising Director for The Eagle. Learn about digital advertising across the web.*

**Tuesday, July 19 from 9-10 a.m.**  
**Blinn College Student Center-Conference Room**

**Workshop Registration Fee**  
**\$10 for Chamber Members**  
**\$15 for non-members**

Register by Friday, July 15  
Call 979-836-3695 or  
email [Shae@BrenhamTexas.com](mailto:Shae@BrenhamTexas.com)

## Chappell Hill Lavender & Wine Fest

On Saturday, Aug. 13, the Chappell Hill Lavender Farm and Windy Winery are getting together to host a country-side neighborhood festival, featuring tastings, crafts, vendors, music, lavender cuisine, and demonstrations! The Lavender Farm will be open from 9 a.m.-4 p.m., and Windy Winery from 11 a.m.-6 p.m. Free parking, free admission at both locations. Wine tastings and grape stomps have fees.

## Tourism Tuesday

The next Tourism Tuesday meeting is set for July 12 in the Chamber Conference Room beginning at 10:00 a.m. Join the Chamber-CVB staff for an update on summer activities to promote visitors to Washington County, hear what other businesses and attractions are planning, and report on your own activities for the benefit of everyone who attends. Bring brochures and flyers to share.

## The importance of tourism

Here's how the tourism industry impacts the state of Texas and Washington County.

- Total direct travel spending in Texas for 2014 was \$70.6 billion, an increase of 4.6 percent over the previous year.

- Tourism directly supports 630,000 jobs statewide, an increase of 3.3 percent.

- Tourism indirectly supports an additional 474,000 jobs statewide.

- One in 10 Texas jobs is supported by travel spending.

- Tourism generated \$6 billion in state and local tax revenues.

- The return on investment (ROI) for every dollar of state tax revenue generated by tourism was \$7.36.

- Travel spending generated \$7.9 billion in local, state and federal tax receipts. This is equivalent to more than \$800 in tax revenues for each Texas household (property taxes not included).

- In Washington County, the average per-person, per-day spending by tourists was \$100-\$105, up 2.8 percent from the previous year.

- Approximately 740 jobs in Washington County are travel related.

## It's All About Being Connected

The Chamber of Commerce is the only organization in town that makes all of these connections...

- Connects its members with other members.
- Connects its members to customers.
- Connects the business community with government agencies.
- Connects businesses with community organizations.
- Connects job seekers with job opportunities.
- Connects community leaders with leadership opportunities.
- Connects current generations with new generations.
- Connects citizens with information.
- Connects tourists with the region's attractions.
- Connects members with educational opportunities.

**Find us on Facebook at**  
**[facebook.com/Brenham.Texas](http://facebook.com/Brenham.Texas)**

# What's Happening in July

Until July 16

## 46th Round Top Music Festival

The summer concert season closes on Saturday, July 16. Tickets available online, free parking, picnic areas. Drinks available on Saturdays ([www.festivalhill.org](http://www.festivalhill.org)).

Until Aug 14

## Harvest Grape Stomp at Windy Winery

Enjoy hay rides, grape picking, barrel stomping, souvenir t-shirt. Stomps take place on weekends in July and August. Winery hours are Saturday 11-6 and Sunday noon-5. Stomps and tastings include fees ([www.windywinery.com](http://www.windywinery.com), 979-836-3252).

July 8-Aug 28

## Art Show at Back Lot Gallery

"The Process" by Sarah McIntyre will be at Back Lot Gallery in Downtown Brenham July 8-Aug 28. Gallery hours are Fri & Sat noon-7pm, Sun 11-4; open later on Saturdays in July during Hot Nights, Cool Tunes ([www.facebook.com/backlotgallery](http://www.facebook.com/backlotgallery)).

July 8-10, 15-17, 22-24, 29-31

## Brewery Patio Open

Enjoy craft beer with friends, Friday 5-10pm, Saturday 12-8pm, Sunday 1-6pm, Brazos Valley Brewery, 201 W. First St., Downtown Brenham ([www.BrazosValleyBrewery.com](http://www.BrazosValleyBrewery.com)).

July 8-10, 15-17, 22-24, 29-31

## Live Music in the Biergarten

Largest selection of craft beer in Washington County, wine, local food and live music, Home Sweet Farm Market and Biergarten, times vary, 307 S. Park St., Downtown Brenham ([www.HomeSweetFarm.com](http://www.HomeSweetFarm.com)).

July 9-10, 16-17, 23-24, 30-31

## Antique Carousel Rides

At Fireman's Park, open to the public weekends March-October. Only \$1 per rider to enjoy a piece of Brenham's history, Saturdays 11-4, Sundays 1-4.

July 9, 16, 23, 30

## Wood Fired Pizza at Saddlehorn Winery

Pair newly added wood fired pizzas with award winning wines on Saturdays from 11am-5pm, weather permitting, while supplies last ([www.saddlehornwinery.com](http://www.saddlehornwinery.com)).

July 9, 16, 23, 30

## Lone Star Gallery

Open every Saturday year-round. Featuring vintage, antique, re-purposed, shabby, & more. Free admission, free parking, indoor shopping, on-site concessions, 4214 S Hwy 237, Warrenton ([www.thelonestargallery.com](http://www.thelonestargallery.com)).

July 9, 16, 23, 30

## "Step Into the Past" Tours

Multiple historic sites open on Saturdays 10am-5pm, full details are online ([www.VisitBrenhamTexas.com/step-into-the-past](http://www.VisitBrenhamTexas.com/step-into-the-past)).

July 9, 16, 23, 30

## Hands on History

Every Saturday from 11-4 make crafts and toys that pioneer children made during the Republic time. Visitors can also discover what life was like for children living in the 1830s in the newly renovated Pioneer Playroom, Star of the Republic Museum at Washington on the Brazos.

July 9

## Hot Nights Cool Tunes

Enjoy live music by the Newsboyz. Free admission, free parking, food and drinks available, bring your own chairs, car show on Alamo St. ([www.downtownbrenham.com](http://www.downtownbrenham.com)).

July 11-15

## Summer Drama Camp

For 2nd and 3rd graders at Unity Theatre, registration \$150 ([www.UnityBrenham.org](http://www.UnityBrenham.org)).

July 11-31

## Summer Drama Camp

For 6th-12th grade at Unity Theatre, registration \$325 ([www.UnityBrenham.org](http://www.UnityBrenham.org)).

July 12

## Total You Wellness Health Series

Second Tuesday of every month, a series on topics from physical health, nutritional health, mental health, technology. Noon-1pm, Brenham Clinic, 600 N. Park St., free admission, limited seating (Mary Sanders 979-277-6212 or Jeannie Kroll 979-830-0508). Areas that effect your everyday life. Informative, educational, and engaging.

July 12

## License to Carry Class

Learn the laws of carrying a weapon, includes time at the range, 4:45-10pm, Salem VFD, 251 Salem Rd., Brenham, \$100 (Finney Clay, 979-836-0986).

July 12

## Day by Day with Diabetes

Health and Service Center, 100 Chappell Hill St., Brenham, 5:30-6:30pm (979-251-0646).

July 12, 14, 19, 21, 26, 28

## Play in the Clay

One night make your own pieces, return a second night to decorate/glaze, \$80 per person includes clay, decorating/glazes and two firings. Tuesdays and Thursdays 7-9pm at Bluebonnet Pottery, 12341 LBJ Drive ([www.BluebonnetPottery.com](http://www.BluebonnetPottery.com), 979-289-3765).

July 13, 20, 27

## Wine Down

Enjoy wine and artisan cheese and \$1 off house wine, 5-8pm, Home Sweet Farm Market, 307 S. Park St., Downtown Brenham ([www.homesweetfarm.com](http://www.homesweetfarm.com)).

July 14, 21, 28

## Craft Beer Night

Craft beer and pint specials, Home Sweet Farm Market & Biergarten, 5-8pm, 307 S. Park St., Downtown Brenham ([www.HomeSweetFarm.com](http://www.HomeSweetFarm.com)).

July 16

## CASA Advocate Academy Training

Train to become a Special Advocate for children in foster care system, 9am-3pm, CASA for Kids, 2309 S. Day St., Brenham (979-277-0088, [www.wespeak4kids.org](http://www.wespeak4kids.org)).

July 16

## Hot Nights Cool Tunes

Enjoy live music by Texas Unlimited Band. Free admission, free parking, food and drinks available, bring your own chairs, car show on Alamo St. ([www.downtownbrenham.com](http://www.downtownbrenham.com)).

July 16, 22, 23

## Moon Gazing

Viewing and learning about the moon. This is a family friendly event. A telescope and moon map will be available as tools to enjoy the moon even more. Lake Somerville Overlook Turn-Around on LBJ Drive, 10-11pm, free, U.S. Army Corps of Engineers (979-596-1622).

July 18-31

## Summer Drama Camp

For 4th-5th graders at Unity Theatre, registration \$200 ([www.UnityBrenham.org](http://www.UnityBrenham.org)).

July 19

## Chamber Workshop: Is Digital Marketing Right for You?

Presented by ad director of The Eagle, 9-10am, Blinn College Student Center Conference Room, Brenham, \$10 for Chamber members, \$15 for non-members (979-836-3695, [events@brenhamtexas.com](mailto:events@brenhamtexas.com)).

July 20

## Ribbon Cutting

### - Esteem Body Works

Please join us in welcoming new Chamber Member Esteem Body Works at a Ribbon Cutting, 3:30pm, 2404 S. Chappell Hill St., Brenham ([www.EsteemBodyWorks.com](http://www.EsteemBodyWorks.com)).

July 20

## YPO Happy Hour

Network with the Young Professionals of Washington County at DI Truck and Trailer Repair, 6360 FM 50, Brenham, 5-7pm, no fee.

July 21

## Business After Hours - Appel Ford

Enjoy networking, food and refreshments and bring business cards to exchange, Appel Ford, 1820 Hwy 290 W., Brenham, 5-7pm.

July 21

## Movie in the Park: Disney's "Inside Out"

Bring blankets and lawn chairs to Hohlt Park for this free family event. Movie begins 10 minutes after sunset. Concessions available for purchase.

July 22

## "Field of Dreams" at the Simon

The restored Simon Theatre is open featuring classic films and live music on weekends. Tickets \$12.50 and can be purchased at the door after 6pm or online in advance ([www.TheBarnhillCenter.com](http://www.TheBarnhillCenter.com)).

July 23

## Hot Nights Cool Tunes

Enjoy live music by The Grooves. Free admission, free parking, food and drinks available, bring your own chairs, car show on Alamo St. ([www.downtownbrenham.com](http://www.downtownbrenham.com)).

July 23-24, 30-31, Aug 6-7, 13-14

## Crush for Fun at Pleasant Hill Winery

15th annual Crush for Fun grape stomp-

CALENDAR continued on page 8

[www.twitter.com/VisitBrenham](http://www.twitter.com/VisitBrenham) or [ChamberWashCo](http://ChamberWashCo)  
[www.brenhamtexas.com](http://www.brenhamtexas.com)

## Apply now for Leadership Program

The application deadline is fast approaching for those interested in participating in the Leadership Washington County program. This is the renowned local program designed to seek out current and future leaders from all segments of our community in order to educate, train and motivate them to be effective leaders.

Leadership Washington County participants are exposed to educational sessions covering many aspects of the community and region. The sessions create an awareness of the resources of Washington County and put the class in contact with local experts in various fields. Program participants also gain valuable experience from interacting with each other and forming lasting relationships with other professionals. Employers who send key personnel through the class benefit by having an employee who is educated about the resources of the county and has learned new leadership skills.

The program involves a time commitment of one day a month for ten months and a tuition fee that covers all tours, meals, group travel and supplies. The program begins on August 3 with an orientation, and day-long sessions are then held once a month through May 2017.

Any person or business interested in more information can visit the Chamber website, [www.BrenhamTexas.com](http://www.BrenhamTexas.com) and click on "Leadership Program" or call the Chamber at 836-3695.

Applications are available at the Chamber office (314 S. Austin Street, Brenham) and on the website. **The deadline for applications to be turned in is July 15, 2016.**

# Have you ever dreamed of traveling to Spain?

The Washington County Chamber is hosting its next group travel tour in Barcelona, Spain in February 2017. Just 8 months away, during the off the peak season when the cost is lower and crowds are smaller. You can really get to know a city and its locals when you travel in February. There is an early booking discount of \$100.

Thanks to professional tour company, Collette Vacations, and Chamber member Cricket Cruise & Travel, we are able to offer a one-week tour of Barcelona for an amazing price. The tour takes place February 4-11, 2017. (There is also an option to extend your tour another week and explore Madrid, too at a great price!) Highlights of the tour are the La Sagrada Familia, the Gothic Quarter, La Boqueria open-air market, Parc Guell, Salvador Dali Museum, Girona, Penedes Wine Region and much more.

Chamber members can enjoy the great tour price for this once-in-a-lifetime experience. Space is limited, so this may sell out quickly. Discount ends July 29, 2016. Find complete details on [www.BrenhamTexas.com](http://www.BrenhamTexas.com) under News and Events.



## TAILGATE

*Continued from page 3*

ton County and a great opportunity for members to kick-off a new season," said Chamber Board Chairman Kurt Alfred from Brenham National Bank. "It's unique, casual and fun. Be loud and proud and show off your team spirit!"

Proceeds from this event are used for Washington County Chamber programs and services, so that dues can be kept among the lowest level in the state and nation.

For more information, stop by or call the Chamber at 836-3695 or email to [tailgate@brenhamtexas.com](mailto:tailgate@brenhamtexas.com).

## Forum

*Continued from page 1*

as Assistant Director of Governmental Relations and Communications for the Texas Municipal Retirement System. He is a graduate of St. Edward's University in Austin,

Forum tickets are \$25 for Chamber members, \$35 for non-members or \$250 for a reserved Corporate Table (seats 8). A catered buffet lunch is included. Reservations can be made by calling the Washington County Chamber at (979) 836-3695. The deadline to reserve a seat is Wednesday, July 27.

## Calendar

*Continued from page 7*

ing event. You get purple feet and a t-shirt! Food and other miscellaneous vendors, along with regular tours and tastings, fees apply. Winery hours are Saturday 11-6 and Sunday noon-5 ([www.PleasantHillWinery.com](http://www.PleasantHillWinery.com)).

### July 28-31 "Pinocchio" at Unity Theatre

A delightful version of the beloved tale of Pinocchio, whose boyish longings lead him away from home – from the Land of the Toys to the belly of a whale, he learns that no love is greater than that of a parent for a child, performance times are online ([www.UnityBrenham.org](http://www.UnityBrenham.org)).

### July 30 Hot Nights Cool Tunes

Enjoy live music by Suede. Free admission, free parking, food and drinks available, bring your own chairs, car show on Alamo St. ([www.downtownbrenham.com](http://www.downtownbrenham.com)).

## August highlights ...

### Aug 3 Education Update Forum

Featuring Brenham and Burton ISD Superintendents, 11:30am-1pm, Blinn College Banquet Room, \$25 for Chamber Members, \$35 non-members (979-836-3695, [events@brenhamtexas.com](mailto:events@brenhamtexas.com)).

### Aug 3 Sales Tax Seminar

Unlock the secrets of state sales tax in this free seminar presented by State Comptroller's Office. Learn about the different recordkeeping requirements and taxpayer responsibilities. Blinn College Student Center, 1-3pm (979-830-4137, [www.blinncollege.sbdcnetwork.net](http://www.blinncollege.sbdcnetwork.net)).

### Aug 4 Business After Hours - CHI St. Joseph Health

Enjoy networking, food and refreshments and bring business cards to exchange, 5-7pm, 110 Hwy 290 W., Brenham.

### Aug 4 Floats-n-Flicks: "The Good Dinosaur"

Bring floats and lawn chairs to the Blue Bell Aquatic Center. Gates open at 7pm and movie begins 10 minutes after sunset. Concessions available for purchase. 1800 E. Tom Green St., Brenham ([www.cityofbrenham.org/parks](http://www.cityofbrenham.org/parks)).

### Aug 11 Global Leadership Summit 2016

Champion Fellowship will be a host site again on August 11-12, 8:30am-4:30pm, 1801 S. Market St., Brenham, register online (979-277-9090, [www.ChampionFellowship.org](http://www.ChampionFellowship.org)).



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