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**John Thompson, SIOR****Principal****Brokerage: Industrial****TRANSWESTERN ROLE**

John is a 30 year veteran of the commercial real estate industry. He joined Equity Commercial Services in 1998 as a Partner focusing on the marketing of third-party management contracts. Since the joint venture with Transwestern in 2009, John has continued to be a dominant force in the Northeast Industrial market. John has played a major role in the recent success of the Baker Center, as well as the St. Paul Industrial Properties portfolio. Over the last five years, John has averaged 750,000 square feet of lease and sale transactions annually.

**CAREER HIGHLIGHTS**

Throughout his career, John has experienced the corporate real estate industry from a variety of perspectives, strengthening his ability to effectively accommodate a variety of client needs. Most recently, John worked as a Senior Leasing Associate with Madison Marquette Realty services for nine years. Prior to that, he was Vice President of Robert Muir and Associates, the Director of Marketing for Rosewood Corporation and a Marketing Representative for Exxon Corporation. John has spent fifteen years marketing and leasing the Baker Center totaling approximately one million square feet of prime office and retail space in downtown Minneapolis and Saint Paul Industrial Properties totaling 2.1 million square feet of industrial space in St. Paul, Minnesota.

**PROFESSIONAL AFFILIATIONS/RECOGNITION**

- Society of Industrial and Office Realtors (SIOR)
- National Association of Industrial and Office Parks (NAIOP), MN chapter
- Minnesota Commercial Association of Realtors (MNCAR), Member
- Building Owners and Managers Association (BOMA), Member

**EDUCATION**

He received his B.A. in Business Administration from Augsburg College in Minneapolis, Minnesota.