

THE OFFICIAL PUBLICATION OF THE AMERICAN FENCE ASSOCIATION

# fencepost

THE MAGAZINE OF FENCE INDUSTRY DECISION-MAKERS

MARCH/APRIL 2009

BONUS INSIDE: The Spring Issue of **deck**WORLD

# Why WOOD is GOOD for 2009



## INSIDE:

THE GATE OPERATOR MARKETPLACE

LOOKING BACK AT FENCETECH/DECKTECH'09

AL BATES: IF THE ECONOMY IS DOWN, GET YOUR MARGINS UP!

# Best Deck 2009!

It's a whole new contest and we need your entry!

The Best Deck 2009 contest is off to a running start with these entries. DeckWorld invites you to submit your entries now! Send us digital photos (min. 300 dpi) and a brief description of your project (materials, special construction challenges, custom details) to [info@deckworldmagazine.com](mailto:info@deckworldmagazine.com). Each issue will feature the best entries for inclusion here. At the end of 2009, we'll invite DeckWorld readers to vote once again for the Best Deck Award. So, pick up your camera and "Show us Your Best Deck!"



Don Trabert with Rancho Residential Services built these decks with Mangaris Diamond Decking in Del Mar, California.



What a difference a deck makes! Before and after new deck and step construction features Azek "Brownstone" decking with cedar pergola and rails. Black decorator balusters complete the railing system that leads safely down to the new paver patio. These clients had an idea of the size of the deck they desired, but needed help with plans, logistics, and construction. There was an A/C unit in the middle of the house where they wanted the deck and this was replaced with a new A/C unit and relocated to the side of the house. A portion of the existing concrete stoop off the back door was removed to make room for the new beautiful deck. Submitted by Orfield Design & Construction, Inc., St. Paul, MN.



**YOUR  
Best Deck  
goes here!**

**LOOK OUT**  
for the Summer Issue of *Deckworld*  
in the July/August *Fencepost*.