

Chamber Calendar <u>1st Thursday</u> Good Morning Morgan Hill Community and Cultural Center

<u>3rd Thursday</u> After Hours Networking Mixer Mushroom Mardi Gras & Guglielmo

Every Monday Let's Do Lunch

Committees <u>1st Friday</u> Education 8am Union Bank Tennant Station

2nd Thursday Environmental Affairs 8am Union Bank Tennant Station

<u>3rd Thursday</u> Economic Development 8am Union Bank Tennant Station

<u>2nd Thursday</u> **Ambassadors** Noon at the Chamber office

<u>As Needed</u> Special Events





17485 Monterey Road, Suite 105 Morgan Hill, CA 95037 Phone (408)779-9444, Fax (408)779-5405 Morganhill.org / info@morganhill.org http://www.facebook.com/MorganHillChamber

"Much To Be Aware Of" by John Horner, CEO

The number of things going on in our community can be a bit mind boggling, but we do our best to keep on top of them. Downtown wise, you should know that the State Department of Finance recently approved Morgan Hill's "Long Range Property Management Plan". Ah, but what does that mean? Short term it means that plans to construct a new parking garage on the vacant land between Third and Fourth Streets in downtown Morgan Hill has cleared another hurdle. Longer term, it means that the process of



selling off former-RDA properties like the Downtown Mall, Granada Theater, the closed liquor store and other parcels are likely to move forward over the next year or two. Your Chamber of Commerce will be closely involved in those discussions, and we look forward to hearing our members views on that topic.

In other business news, "Champs" has been replaced by "The Hill", and the new owners have remodeled the facility and brought new energy to the spot. Also, the Morgan Hill Times' ownership has just moved to the same people who run the Metro tabloid. Stay tuned to see how that all shakes out.

Meanwhile, I'm excited that the spring and summer special events season is ramping up. Spring's biggest party, "The Cove Goes Western" is coming up in May, so get your tickets now. May also promises the biggest and best Mushroom Mardis Gras ever. Just a few weeks later we kick off the best ever Friday Night Music Series. Before all of that, Specialized is sponsoring Morgan Hill's first annual Spring Classic Bike race event on May 1st. Morgan Hill is a happening place these days, and thank you for being part of it!

"Going in Good Directions" by Rich Firato, Board Chair

I am very proud of the direction that the Chamber is going. We are showing strong growth with the signing of new memberships every month. Our ties with education are at an all-time high. Rock the Mock was a huge success, and students benefitted greatly from the help and guidance this program provided.

I recently attended the Morgan Hill Tourism committee and couldn't believe how many were in attendance. It was very special to see different organizations working together and sharing ideas on how to promote our wonderful city. A special thank you to our Programs Committee and the great ideas and programs they are coming up with. It's come to my attention that Chamber Breakfasts have been selling out! It's great to see so much member involvement in Chamber activities.

As we move forward the Chamber is keeping an eye on the business climate of Morgan Hill and how this will impact all of us. If you are interested in learning more about the economic land-scape of Morgan Hill, please attend the Economic Development Committee.

Friday Night Music Series starts on June 13th, and this will be another great way to promote your business. In addition to sponsorship availability, members are entitled to an informational booth at FNMS at no extra cost. And of course, don't forget to buy your tickets for The Cove Goes Western!

2014 Board of Directors <u>Rich Firato</u> Firato Janitorial Services Chairperson

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Janis McDonald Operations

Erin Machado Membership

Holly Horner Publications

Pat Catanzaro Finance

Community Spirit at Its Best by Amy Whelan

The Morgan Hill Community Foundation's El Toro Culture and Arts Committee and Morgan Hill's Recreation and Community Services Department are proud to host *Art a la Carte*, an annual children's art fair on Saturday, April 26th, 11am-2:30pm, at the Morgan Hill Community and Cultural Center.

The event is a consistent crowd-pleaser because of generous support and enthusiasm from volunteers, sponsors, and local companies that make everything possible year after year. It has evolved, but remains true to its roots of community spirit, bringing everyone together for a good cause. A warm thank you to our many volunteers and generous sponsors, including Santa Clara Valley Contractors' Association, Recology South Valley, Genius Kids, Coyote Valley Sporting Clays, Edward Boss Prado Foundation, and Valle del Sur Art Guild.

Art a la Carte is FREE to all families—we attract about 150 elementary school-aged kids—and features approximately two dozen local companies that participate as arts and crafts partners. This year's theme is "*How Do You Get Around: Cars, Trains, Capes, Kites, Rockets, Bikes?* The event will feature police, fire, and ambulance displays, both antique and current in-service vehicles, as well as animal displays provided by San Martin 4H and Friends of the San Martin Animal Shelter, and the Santa Clara County Library Bookmobile. Also providing sweet treats is Chamber of Commerce Member Swifty Sweets (<u>www.swiftysweets.com</u>).

If you are interested in supporting the event or participating as a booth partner or volunteer, please email <u>amy.whelan@morganhillcf.org</u> For general information visit: www.morganhillcf.org



Bicycling Spring Classic—Sat, May 10th



Specialized is excited to be a part of the Spring Classic and incredibly proud that it is taking place in our very own backyard. Having the opportunity to share the same scenic roads that make up our iconic lunch ride routes is a dream come true and something Specialized has wanted to do for years.

The Spring Classic is a cycling focused festival meant to be fun for all ages and abilities. In addition to the 20, 50, and 90 mile route options, we will host a variety of fun and family friendly activities for those who prefer to cheer from the sidelines. A bouncy house, face painting, and a bike rodeo are a few of the activities attendees can expect to find.

Everyone is encouraged to join in be it as a rider, a spectator, or simply to take part in a great celebration of our community. We believe this event will put Morgan Hill on the map as a cycling destination and highlight the region's rich culture and natural beauty.

Visit www.bicycling.com/springclassic for more details.

Inaugural South County Legislative Summit Scheduled

The Gilroy Chamber of Commerce will be hosting its first South County Legislative Summit on Friday, April 25th from 11am-1:30pm at the Hilton Garden Inn. The Summit will give community leaders, local business owners and engaged citizens an opportunity to gain further insight into the current government and business climate in the region. An impressive panel of federal, state & local elected officials will cover topics such as new projects, challenges and opportunities taking place in their respective jurisdictions, new business opportunities coming into the region and important issues that impact the sustainability and future vitality of our local economy. Event admission is \$40 per person and includes a three course plated lunch and hosted local wine service. Visit http://tinyurl.com/GilroySummit to register.

The event's slate of legislative leader panelists include 17th District US Congress Member Sam Farr, 20th District US Congress Member Zoe Lofgren, 17th District California State Senator Bill Monning, 30th District Assembly Member Luis Alejo, 1st District Santa Clara Supervisor Mike Wasserman, Morgan Hill Mayor Steve Tate and Gilroy Mayor Don Gage.



30th District Assembly Member Luis Alejo Gilroy Mayor 17th I Don Gage Cali State S Bill M

17th District California State Senator **Bill Monning** 1st District Santa Clara Supervisor Mike Wasserman 17th District US Congress Member Sam Farr 20th District US Congress Member Zoe Lofgren Morgan Hill Mayor Steve Tate

New Bag Rules Begin April 22nd, 2014

After April 22, 2014, single-use plastic bags may no longer be given to shoppers at check out. Stores are encouraged to use up their existing supplies of plastic bags prior to that date.

Businesses may choose to offer recycled content paper bags or reusable bags to shoppers for a minimum fee of 10 cents. The bag fee is not taxable and does not add to gross sales receipts, according to the State Board of Equalization. Businesses retain the 10 cent fee.

Morgan Hill's new bag rules encourage the use of reusable bags. Reusable bags are the <u>best bet</u> for our environment—no recycling required!

Does your business have a special logo or a signature look that could be captured on a reusable bag? Then make your bag the one to be seen carrying in Morgan Hill!

Questions? Contact the City of Morgan Hill Environmental Services at <u>environ@morganhill.ca.gov</u>or by calling 408-776-7333.







Morgan's Cove is Transforming into a Western Paradise

\$55 Early Bird (until 5/1), \$60 regular tickets at www.morganhill.org or call 408-779-9444.

Expected to sell out, so get your tickets today!

Jeans, Boots & Hats!

LIVE Music

BBQ, Beer & Wine





LIVE Music by

Mark "Fenny" Fenichel & Scott T. Miller Michael Gurley & JD Bender

Lights & Sound Engineering by



Delicious Food provided by





Chamber Events



After Hours Networking Mixer

Sponsored by Mushroom Mardi Gras & Guglielmo 1480 East Main Ave, Morgan Hill, CA 95037

Thursday, April 17th, 5:30-7:30PM

Meet new friends & expand your business network!

"Good Morning Morgan Hill" Breakfast Sponsored by Affordable Solar Roofs

This month's speaker is Mayor Steve Tate Hosted at: the Morgan Hill Community Center Thursday, April 3rd 7:30am-9:30am \$15 in advance or \$20 at the door





Let's Do Lunch—every Monday @ Noon

A casual lunch where as many chamber members that wish to attend can get together for an informal meal together. Everyone orders as they arrive

April 7th

April 21st

- April 14th - Dickey's
 - The Good Fork

- BookSmart

- May 5th May 13th

April 28th

- Betto's Bistro
- Ladera Grill
- Grinds, Vines & Automobilia Cafe

Community Calendar

More community events at: www.morganhill.org Do you want your events featured in our calendar? Email them to Holly: holly@morganhill.org or submit them to our online calendar on www.morganhill.org We will do our best to include your event as space allows. Only events by chamber members will be published.

April 4th-6th 10am-5pm Spring Boutique Villa Mira Monte 17860 Monterey Rd

Shop for handmade crafts and gift items at the historic 1884 Morgan Hill House at Villa Mira Monte. Proceeds benefit the Morgan Hill Historical Museum. Credit cards accepted.

April 12th 9am-4pm South Valley Fleurs **Plant Sale**

BookSmart Parking Lot 80 E 2nd St, MH

You'll find hundreds of heirloom tomato plants, vegetables, herbs and a variety of perennials and annuals to choose from, all started by club members. Proceeds benefit gardening and educational programs supported by the CA Garden Clubs in the communities of Morgan Hill, Gilroy, Hollister, San Martin and San Juan Bautista



April 25th 6pm-9pm **3rd Annual Building** Futures of El Toro

Mama Mia's Restaurant 365 E. Dunne Ave, MH

Catholic Charities & Los Amigos de El Toro present a benefit for the Lori Escobar El Toro Youth Center. Cash bar, Appetizers will be served. Silent Auction and Raffle. Tickets are \$15

April 26th 8am-10am

Crossroads Christian Treasure Run 5K **Crossroads School** 145 Wright Av, MH

A benefit for Crossroads Christian school. This marathon is "treasure" themed. Contact Christine DeCurtis for more info at 619-985-3546

April 26th 1pm-5pm Morgan Hill Wine Stroll

Downtown ,Monterey Rd Morgan Hill Downtown Association

presents a wine-themed afternoon! For more info visit www.morganhilldowntown.org

April 26th 5pm-9pm Farm to Table Dinner Anaerobe Systems

15906 Concord Circle, MH

Outdoor fine dining presented by Mike Cox of Anaerobe Systems of Morgan Hill. Tickets are SOLD OUT.



May 3rd 6pm-10pm Cops & Robbers Ball Morgan Hill Community &

Cultural Center Presented by the Community Law **Enforcement Foundation of Morgan**

Hill, this event is a fundraiser to help CLEF to raise money to enhance public safety in the Morgan Hill community by providing funding the MHPD for equipment, services, and training not covered under the city budget. go to www.morganhillclef.org for more

info & tickets

Morgan Hill Library is Hoppin'!

The Morgan Hill Library always has a full roster of events. Here's three we think might be interesting specifically to Chamber Members. For a full listing of Morgan Hill Library Events, please visit www.sccl.org/locations/hours-and-locations/morgan-hill/news and click "events"

Virtual Lawyers in the Library—April 15th 6:30-8:00pm

As part of the ProBono Project, Virtual Lawyers in the Library will be offering free legal advice on a variety of subjects including immigration, landlord/tenant, divorce, child custody, elder issues and small claims court. We will use video and internet technology to connect participants for a free 20 minute legal consultation with an attorney. Space is limited- make your appointment starting at 1 PM on the first Tuesday of the month at the Morgan Hill Library Information Desk.



Great Decisions Foreign Policy Discussion: Food & Climate—April 16th 6:30-8:30pm

Join in the lively free discussion of international issues on the first and third Wednesday of the month from February-May 2014. Each program starts with a video prepared by the Foreign Policy Association featuring experts discussing the night's topic. Food & Climate is sure to be an informative and rousing discussion.

How to Create a Successful Retirement Plan—April 29th 7:00-8:30pm

Are you ready for retirement? What savings and investment decisions are a key to a more secure retirement? Learn how to calculate your retirement needs capital and how to invest to prepare for retirement and during retirement. This free workshop presented by Financial Planning Association Silicon Valley.



Community Meeting—Local Control Funding Formula

April 7th at 6:00pm April 11th at 8:00am El Toro Elementary School Cafeteria San Martin/Gwinn Multipurpose Room

Learn about California's new Local Control Funding Formula (LCFF) for school districts. Community input is an important change in the new funding formula for education. Give input and ideas into Morgan Hill Unified School District's Local Control Accountability Plan (LCAP). The event is for all ages; parents and community members are encouraged to attend.

For more information visit <u>www.mhu.k12.ca.us</u>



455 East Main Avenue, Morgan Hill 100 North St, San Martin



Earning Consumer Trust is Money by Steve McFarland, CEO, Silicon Valley Better Business Bureau



It's no secret – times remain tough, and, unfortunately, it's also no secret that Americans appear to be losing faith in the business community. Among American consumers surveyed for a recent BBB/ Gallup Trust in Business Index survey, trust in businesses has fallen in 13 of 15 industries. Overall consumer trust in business declined 14 percent in a seven-month period.

Edelman's Trust Barometer shows trust in U.S. business is at 38 percent - down from 58 percent last year and the lowest in the Barometer's tracking history. To put it in perspective, Americans' trust in business now is lower than it was in the wake of the Enron scandal and the dot.com bust.

When you look around you, it's easy to see why consumer trust is so low. Take for example the mortgage crisis, the recent scams surrounding auto warranties or credit card interest rates, storm chasers and countless cyber scams. From a consumer perspective, it seems like everywhere you look, there's reason to be skeptical that businesses do not have your best interest at heart.

So, clearly, there is a lack of trust among consumers. But what does this really mean for business?

Relationships of all kinds are built and sustained by trust – or broken and destroyed by a lack of trust. And in the business world, the relationship between a customer and the companies they choose to do business with is no exception.

Think about the economic implications of trust. Once you've earned a customer's trust, they are more likely to do business with you again – spending more, repurchasing and referring you to others. On the flip side, if a customer doesn't trust you, it's likely to have a negative impact on your bottom line. When customers don't trust you, they spend less, go with a competitor and are more likely to share negative experiences with others. According to research conducted by Nielsen Online, recommendations from friends and family are the most powerful influencers, with 90 percent of survey respondents saying they somewhat or completely trust recommendations from people they know. But I don't have to tell you that - we all know how important positive word of mouth and customer referrals are to your business' growth and success.

Much like time – trust is money. Still need proof that trust matters? Let's take a deeper look at the economics of trust. Most people don't realize that trust has a value that is hard, real and quantifiable.

In the book *Speed of Trust* by Stephen M.R. Covey, Covey presents us with a simple way to look at how trust impacts your bottom line – **Trust = Speed + Cost**. Think about the formula this way – trust always affects two outcomes, speed and cost. When trust goes down, speed also goes down, and costs go up. When trust goes up, speed also goes up, and costs go down. Take for example, Warren Buffet, the chief executive of Berkshire Hathaway, and one of the nation's most trusted business leaders. He was able to outline a major acquisition of McLane Distribution from Wal-Mart on a handshake during a two-hour meeting, and the deal was completed within a month. A merger of this nature would typically take several months and cost millions of dollars in professional and legal fees. Why the difference? Buffet said he trusted Wal-mart and knew everything would be exactly as they said it was. High trust, high speed, low cost.

Consider your own purchasing habits and the role trust plays. If you see a product from a company you know and trust, you are

likely to buy that product with less thought, and would probably be willing to pay a little more for it, compared to a product from a company you didn't know or have a relationship with. Without some knowledge about and understanding of a business, you might think a little harder and longer before making your purchase, and might not be willing to pay as much.

So we can say trust is a foundation for business and a key strategy – but when you get right down to it, ask yourself, how do consumers know they can trust my business? The answer to this question is simple and basic – demonstrate consistent, honest behavior; be responsible for results and actions; and be accountable. Know that every interaction you have is a moment of trust. In effect, all engagements with customers are trust transactions, whether they actually buy at a given moment or not.

So, its clear trust matters, both to your reputation and your bottom line. I challenge you to think about what you're doing to build and maintain trust with your customers, and consider how you can improve on your own "trust formula" – remembering that Trust = Speed + Cost.



Real Estate and the First Time Buyer - Navigating Unknown Territory



As a local Realtor and resident, I enjoy meeting people at Open Houses or by Referral business. Many people I have met and represented have purchased before; some are upsizing, downsizing, right sizing or moving to another area. However, there are many people who have not yet taken the plunge of home ownership. It may sound like a frightening decision, but with the proper team to guide you home ownership can be very rewarding! Not to mention a tax write off and no rent increases to think about.

Your team should consist of at least *three essentials*: a local Realtor, a lender (i.e. finance consultant) and a computer. My suggestion is the following: speak to your friends and family who have recently purchased and ask if they would use their Realtor again. If so, call the Realtor and talk about your wants & needs as a home buyer. See if the Realtor recommends a

specific lender, and if not contact your own lender. You should get Pre-Approved for financing. This is not the same as Pre-Qualified! There is a difference. Once you have a pre-approval, you are set with a number to begin shopping! Your lender will advise you on how much down payment is needed. There are some programs for First Time Buyers that require little to no down payment!

Simultaneously, it is easy to look online at homes for sale in your desired area. Buying a home is a process of elimination. Drive neighborhoods morning and evening, go to open houses, research online. With a pre-approval in hand, you can essentially get in your car and check out the house you can't stop thinking about. Then call your Realtor for an appointment and submit an offer if it is to your liking!

That seems pretty easy right? Yes, in theory it is. Again, with the right team in place it can be a fulfilling process. If you are interested in learning more about a specific neighborhood or your home's value in today's market. Call me for a free consultation! 408-427-1859.



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500 flyers, double sided, space available basis \$150.00/issue

Job Creator Bill Will Discourage Frivolous Lawsuits



The California Chamber of Commerce is supporting a job creator bill that will discourage bad faith litigation regarding alleged technical violations in an itemized wage statement that do not harm the employee.

AB 2095 (Wagner; R-Irvine) seeks to limit frivolous litigation regarding itemized wage statements for alleged technical violations that have not injured the employee, by awarding attorneys fees to an employer who can prove the litigation was filed in bad faith.

Labor Code Section 226 sets forth eight categories of information that must be included in an itemized wage statement provided to the employee. The intent and purpose of this information is to notify the employee of who his/her employer is and how the wages were calculated.

Failing to include required information in the wage statement can subject the employer to a lawsuit under the Private Attorneys General Act (Labor Code Section 2699).

Despite the good intentions of this section, there has been a recent trend by plaintiffs' attorneys to abuse this section and file litigation for "ticky tack" violations that do not result in any harm to the employee.

A notable example of this abuse is *Elliot v. Spherion Pacific Work, LLC*, in which an employee sued because the employer used a truncated name on the wage statement — "Spherion Pacific Work, LLC," instead of Spherion's legal name, "Spherion Pacific Workforce, LLC."

The employee did not allege that this truncated version of the employer's name misled her, confused her, or caused her any injury. Although the court ultimately dismissed the lawsuit, the employer incurred unnecessary legal costs and attorneys fees to have the case dismissed.

AB 2095 seeks to discourage such bad faith litigation by awarding an employer attorneys fees if the lawsuit is proven to be frivolous, unreasonable or without foundation.

Although AB 2095 will not eliminate all cases that lack merit, it will certainly dissuade the filing of some frivolous cases. Any reduction of bad faith litigation will allow employers to devote more financial resources to growing their business and growing their workforce.

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Official CalChamber Contact for this piece is Jennifer Barrera, Policy Advocate for the California Chamber of Commerce



CALIFORNIA CHAMBER OF COMMERCE

We Still Need Career Day Volunteers









We are looking for representatives from a broad range of business types to provide information to middle school students on careers they might consider. This is a great opportunity to reach out to children in the community and tell them the story of how you got into business. You will set up a table and provide information and career advice for a few hours in the morning.

Contact Alex Aasen if you are interested in volunteering at one or both events: <u>AasenA@mhusd.org</u>

Sponsor Friday Night Music

Coming soon to the Downtown Amphitheater

Enjoy promotion of your business throughout the summer while supporting a fantastic community event! For more information, contact the Chamber of Commerce at 408-779-9444.

Sponsorships available from \$500—\$5000 for the entire 11 weeks!

Have your name out there for between \$39 and \$390 per week

Did You Know?

Your Chamber Member Benefits Include:

SCORE Business Counseling

Complimentary use of the Chamber conference room for one hour each month

Use of our bulk permit mailing stamps (saves 40%)





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MHYSA Brings Tens of Thousands to Morgan Hill

This month MHYSA will bring in some of the more traditional Northern California soccer tournaments. The biggest weekend will be April 5-6 when the Aquatic Center hosts the Far Western Swim Meet with over 1200 swimmers and the OSC hosts the Nor Cal Girls U14-U19 State Cup Quarterfinals/Semifinals of 100 teams with upwards of 1800 kids. We estimate 15,000-20,000 people will be in Morgan Hill for these two tournaments. Other tournament weekends include:



April 12-13 CYSA Cal North State Cup April 26-27 Bay Area Disc Spaghetti Western (Ultimate Frisbee)

The OSC hosts tournaments throughout the year. Anyone who would like to promote their business to the over 500,000 annual visitors to the OSC are encouraged to contact Jeff Dixon at jeff@mhysa.org or 408-778-3900. Advertising packages include: Tournament Sponsorships, Banners, Video Ads, Web Site Presence, and Card Racks

"Love and Photography" by Lori McIntosh

After getting a Polaroid camera from my dad who has been a professional photographer for 65+ years, (he refuses to retire) at age 12, I was obsessed with photographing all the horses (about 50) at my horse camp. The clicking sound made them turn, look at me, and their ears perked up as I pushed the button. Luckily, my dad got the film for free since he was a promoter for Polaroid. I made an album of all these trail horses and loved looking at their content curious faces. Fast forward 30 years later, I remembered how good I was capturing the true essence of animals and kids. I should be a professional now since everyone else has a great camera. Why not? All I had to do was become a Certified Professional Photographer, (just for me), work on my Masters in Photography (just for me), win awards in professional competitions, and stand out from all the rest.



I can compose and direct pets and kids without letting them in on my secret mission to craft fine art images of vibrant, energetic, and unique works of art of them. Why? Because I love my horses and dog so much, I want to see them looking their best on my walls as art. My horse Finn started my new career 5 years ago and it has expanded into dogs, cats, children, women and families. I grew up helping my dad with many family portrait sessions outdoors and I am most comfortable helping them truly look their best.

Living in West Morgan Hill, we have 5 acres of stunning views and a private meadow for perfect outdoor scenes. No photo bombers present, complete privacy to help clients feel relaxed, and comfortable so they can have their true essence captured for a great experience in nature. I'm easy going, somewhat humorous, and calm in an atmosphere creating a true California landscape that fits so well with telling the story of your life.

Every session is very personalized with a 100% satisfaction guarantee. I am so fortunate to have a successful business that allows me to follow my passion along with having horses at home who love riding all the trails in Santa Clara County. When clients see how much they treasure my portraits of who they love, they say I am worth way more than I charge and many hire me over and over again.

Lori is a new member of the local Val Del Sur Art Guide. Please visit her art show at Betto's Bistro of fine art equine images. Future locations are Bubble's and Rosie's at the Beach.



Jack Spence/ Rod Spence

Family Opens Doors in South County Over 40 Years Ago!

Jack's Overhead Doors has been a fixture in South County for 41 years. The company was founded by Jack Spence and his family. In August of 1973 Jack moved his family from Modesto to Gilroy and built garage doors until the late evening in his garage. Jack would sell and install the doors during the day. Jack's children knew if Dad sat down to dinner he'd sold a door that day.

After about a year he leased a warehouse, and the business started to take off. In 1978 after much hard work & devotion the Spence family built Luchessa Industrial Park in Gilroy, and officially opened Jack's Overhead Doors, where the business is still located to this day.

The family garage door business has flourished & expanded due to the quality & customer service it offers clients to include residential, commercial & industrial garage doors, garage door openers and repair work. This has earned Jacks Overhead Doors an A+ rating for 41 years with the Better Business Bureau.

Jack has maintained a strong work ethic. At 86 years young he still comes into the office 6 days a week. Although the daily operations are now run by the Spence children – Rod Spence & Shelly Hale. The third generation of the family (Nathan Spence, Cory Wilson, Sean Hale, Sabrina Spence and Nicole Spence) are all involved in carrying on the family door business.

The eldest Spence son, Brad Spence, carries on the family tradition and runs Brad's Overhead Doors in Paso Robles. Congratulation to Jack Spence for reminding us how to offer great service

with integrity!

MENTION "DAD" & RECEIVE 10% Off a Service Call During the Month of April



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Do you attend Chamber Programs and Events? Are you willing to take an hour a month to attend our meetings? Would you like to have your business recognized each month? Do you want to be involved in change? Are you fun to be with? Do you look good in red?

WE WANT YOU!

We are always looking for members who would like to be an Ambassador.

If you answered yes to any of the above questions, please talk to us about becoming a

Chamber Ambassador!

Contact Leonette Stafford, Ambassador Chair 408-396-4446 Lstafford@rwp2p.com



Please join us for an evening of food, fun and fabulous raffles to support

The Lori Escobar El Toro Youth Center

Come celebrate with us as we share with the community the promising future El Toro has in store for our youth!

Friday April 25th ~ 6-9pm Mama Mia's ~ Morgan Hill

Tickets \$15 available at Mama Mia's or at the door

Hosted by Los Amigos El Toro in partnership with Catholic Charities of SCC Boys & Girls Club of Silicon Valley.

Generously sponsored by Mama Mia's

You can also contact Woman of the Year Cecelia Ponzini for tickets by calling her office at: 408-779-3833

\star OPEN TO PUBLIC \star OPEN TO PUBLIC \star OPEN TO PUBLIC \star OPEN TO PUBLIC \star

REGENT WEALTH MANAGEMENT

RETIREMENT, ESTATE & INVESTMENT PLANNING

FREE DOCUMENT SHREDDING!!



Our 3rd Annual Event. Friday, May 16th, 2014

11:30 to 3:00 pm

1295 East Dunne Ave., Suite 200, Morgan Hill, CA 95037

(in our Parking Lot, Drive thru)

Shred your confidential papers for FREE!

1295 East Dunne Ave., Suite 200, Morgan Hill, CA 95037 • 577 Salmar Ave, First Floor, Campbell, CA 95008 (Meeting Office)

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Thank You! Renewals!

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