

OUR 102nd YEAR!

1-800-328-5689 · www.minnesotachemical.com

September 2017 · Issue #632



FREE FALL SHOWS

On Premise and Coin Vended Service School and Open House. Hotels, Care Facilities and Laundromats.

Best Prices of the Year – See the New Bigger and Faster Horizon Washer – Great Financing and more!

DATES:

Tuesday, October 3, 2017

Thursday, October 5, 2017

LOCATIONS:

The Minnesota Chemical Co. 7 N57 W13636 Carmen Avenue Menomonee Falls, WI 53051

MSP North Metro Event Center, 1000 Gramsie Road Shoreview, MN 55126 (Adjacent to Best Western Plus and Hilton Garden Inn Hotels)

TIME:

9:00 am - 3:00 pm

REGISTER AT:

800-328-5689 or at: MinnesotaChemical.com

Meet with industry experts, get "on the spot" financing, inside tips on store management, technical support and trouble shooting.

VENDORS INCLUDE:

Huebsch, Huebsch Financial, Card Concepts (CCI) and Vend Rite Manufacturing. **In Shoreview - MILNOR too!**

Dry Cleaners and Health Care Laundries:

100% American Made Galvanized Hanger

Consistent Quality

Consistent hooks and neck twists reduce jam ups and runs smoothly through your system.

No paint chips

Nothing to chip off and injure the hands of workers. No exposure to rust.

Chrome Look

Your garments will show better and enhance your customer's image of quality.

Environmentally Friendly

The zinc coating and the wire are completely safe and recyclable.

No Rust

Our safe and long lasting galvanized finish eliminates stains and damage to garments.

Longer Life

Strict manufacturing tolerances, along with the higher tensile strength of our wire, combine to make a stronger and more durable hanger.

Shirt, Suit and Strut styles available from our stock.

2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax:

651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Waverly, IA 319-352-4338 Equipment Department Manager: Mike Baker Equipment Coordinator: Patrick Reed Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karll

Equipment Customer Service Manager: Ed Jensen Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Licey Mejia, Chad Reisinger Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker Parts Manager: Barbara Swanson Warehouse: Bruce Edwards, Duane Fox Purchasing/Accounts Payable: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle Front Office: Anita Skinner Controller: Kwen Johnson City Desk: Erika Clinton



ALL THE FEATURES

YOU NEED FOR THE BEST

HANGER SOLUTION

1-800-328-5689 · www.minnesotachemical.com

™Minnesota [hemica

It's Time to Remove Chlorinated Solvents from Your Board!

Embrace Your Environmentally Friendly future with Stain Removers from A.L. Wilson

Perc users - chlorinated solvent belongs in your machine, not on your board.

Alternative solvent users - use stain removers that align with your chosen solvent.

Replace traditional POG's and VDS's with TarGo[®] EF and EasyGo[®], two of Wilson's high-performance, cost-effective, California-compliant stain removers. You'll be taking steps to avoid future regulatory and remediation nightmares, while providing your customers with the garment quality they desire!

EasyGo spray spotter quickly penetrates to absorb collar & cuff stains, perspiration, ground-in soil and more, all without brushing. Turn to TarGoEF to remove any tough oil based stains that remain behind.





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Equipment

New Milnor Washer/Extractors 2017 Prices

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed,	
208/240/60/1/3	\$7,845
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$8,475
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed,	
208/240/60/1/3	\$9,275
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed,	
208/240/60/3	\$12,625
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave,	
7 Speed, 208/240/60/3	\$14,325
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
208/240/60/3	\$15,825
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,	
208/240/60/1/3	\$10,495
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$11,125
 MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 	
208/240/60/1/3	\$11,855
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed,	
208/240/60/3	\$13,525
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed,	
208/240/60/3	\$14,795

 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 	\$16,295
 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 	\$21,995
 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 	\$25,595
 - 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 	\$24,595
 - 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 	\$28,595
Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas b	y USB stick.
New Dryers	

New Dryers

-	HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1 List \$4,633
_	HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,
	Fits Through 36" DOOR, 120/60/1 List \$4,802
-	HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$5,125
_	HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,
	Reversing, 208/60/3 List \$6,022
_	HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture
	Sensing Drying, Reversing, 208/60/3 List \$6,707

In Stock Special Non Coin

- Speed Queen Gas Homestyle Dryer Special \$500 in Iowa

SPECIALS CALL FOR PRICE

Two Huebsch 170# gas dryers, HT170LRQ converted to natural gas, digital dual timers, reversing, 480/60/3, year 2008 Two Milnor 100# washers 36026V6J, EP Plus programmable controller, 208/60/3, year 2002



2017 Service Seminars for Washer-Extractors

September 12-15, 2017 (Washer-Extractors)

These seminars are condensed into four days, with courses covering a broad range of Milnor washer-extractors. The courses are designed to train personnel in the rapid and accurate diagnosis and repair of field problems. Also, the attendees will gain an overall understanding of how the equipment operates.

These seminars address Milnor washer-extractors ranging in capacity from 20 pounds to 700 pounds, including divided-cylinders and open-pocket designs with microprocessor controls.

September 12-15, 2017

Crowne Plaza New Orleans Airport New Orleans, Louisiana

Washer-Extractors from 20-700 lb. capacity

Rigid-mount, Suspended, Large Open-Pocket, Divided Cylinder

For complete information and registration go to: www.milnor.com/service-seminars/washer-extractor



Our Suppliers

R&B Wire Products was started in 1946 in a small tin shed in Maywood, California. Shortly thereafter, the "Self Service Laundry" industry was



R&B WIRE PRODUCTS, INC. YOUR TRUSTED PARTNER SINCE 1946

born. Responding to the need for personal laundry transportation, R&B invented the first wire laundry cart. Since then, R&B's research team has been responding to the needs of their customers by expanding their product offerings



to sewn, tubular and roto-molded products.

Three generations later, R&B continues to manufacture hundreds of high quality products used throughout many different industries to make material handling jobs a breeze.





A Reason To Renovate



Get more out of your store with the Huebsch[®] 2017 A Reason to Renovate Promotion*. Receive an impressive finance amount up to \$250,000 instantly, a variable interest rate of Prime + 2.00% for the entire term and a maximum term of 84 months. The first three months are deferred – making the first payment due 90 days after funding. A standard \$300 administration fee will be capitalized into the amount financed. This financial promotion is being offered to our veteran customers

NO Security Deposit on Equipment FinancingNO Out of Pocket CostsNO Application FeeNO Prepayment Penalty

only with an approval deadline of November 30th, 2017.

For more information contact Dan Baker at 800-328-5689 or dan.baker@minnesotachemical.com

* Limited-time offer. Subject to formal credit approval.

Calendar of Events:

September 6, 12:00 Noon – MCA Golf and Annual Meeting - StoneRidge Golf Club, Stillwater, MN www.minnesotadrycleaners.org

- Sept. 22 23 Midwest Drycleaning Expo. Lake Lawn resort, Delevan, WI www.wiscleaners.com
- October 3 9 AM MCC Coin & OPL FREE Fall Show MCC Warehouse, Menomonee Falls, WI www.minnesotachemical.com
- October 5 9 AM MCC Coin & OPL FREE Fall Show MSP North Event Center, Shoreview, MN www.minnesotachemical.com
- October 10-11 UMV ALM Fall Seminar Treasure Island Resort and Casino, Red Wing, MN www.umvailm.org