



**OUR 101ST YEAR!** 

May 2016 · Issue #616

# **Our Customers**

## Holy Family Residence St. Paul, MN





The Little Sisters of the Poor have been serving the elderly in St. Paul since 1883. Currently, the Sisters own and operate the Holy Family Residence and Jeanne Jugan Apartments which are named after their foundress, Saint Jeanne Jugan.

This beautiful combined facility located nearby the Mississippi River and Cathedral of St. Paul offers a continuum of care from independent living to skilled nursing care. All residents are assured a safe environment and a home where they are accepted with respect, compassion, love and the family spirit which is a hallmark of the Little Sisters.



Derrick, Sandra, Kim and Administrator Sister Mary Elizabeth

Over the years, Minnesota Chemical ( MCC ) has supplied the laundry and dietary departments with ECOLAB supplies, MILNOR and HUEBSCH laundry equipment and service. This immaculate laundry beautifully processes linens and personals for the 73 nursing facility residents. Residents in the 32 apartment units handle their own laundry in home type machines.



PELLERIN MILNOR CORPORATION Commercial Laundry Systems Milnor has a washer dryer combination for your industry, healthcare, hospitality, health clubs, correctional and commercial. With the widest array of washers from 20# to 650# we have the washer for you.

Ask about RinSave™ formulas on certain models to save at least one rinse each load. Save over \$1500 per year in water and labor.









2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101 13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Waverly, IA 319-352-4338 **Equipment Department Manager:** Mike Baker **Service Manager and Equipment Coordinator:** Jim Garcia

**Equipment Sales:** Daniel Baker, James Baker, Curt Carlson, Jon Karll

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Patrick Reed, Licey Meija, Chad Reisinger Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker

Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards, Mike Tischler
Purchasing/Accounts Payable: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle

Front Office: Anita Skinner Controller: Kwen Johnson City Desk: Michelle Meister



# **Ergonomics**

## **Push-Pull Handle from STEELE Basket Company**



Reduce back strain and give your laundry workers something to cheer about!

Install the simple but effective Push-Pull Handle on your vinyl and molded poly laundry carts and help reduce back strain. Their simple design and portability allows one handle to service multiple carts.

Price: \$173.00 each Specify for use with vinyl or molded poly carts.



Spring platforms for all carts keep contents at a constant height thus minimizing operator reaching and bending. Available in all sizes for vinyl and molded carts



# DISCOVER ULTIMATE LAUNDRY MANAGEMENT WITH THE GALAXY<sup>™</sup> 600 CONTROL.

#### **Maximize Revenue**

- · Multi-Level Vend Pricing allows you to charge extra for warm or hot water, resulting in improved profitability.
- Cycle Modifiers offer customers additional options and flexibility for their wash needs while bringing laundromat owners another powerful, revenue-enhancing feature.
- Time-of-Day Pricing enables price variations throughout the day, helping you manage peak laundromat customer usage and compete for new customers.
- 24 Customizable Cycle Selections provide customers with options to optimize vended laundry machine wash results for various loads while creating added revenue opportunities for laundromat owners.

#### **Optimize Efficiency**

- 200 G-Force Extraction provides maximum water removal, shorter dry times, lower utility bills and satisfied customers.
- · 24 Cycle Combinations optimize washing, giving customers options and ensuring the best possible wash per load type.
- 30 Programmable Water Levels can be adjusted by segment and customer feedback for the most economical water setting, delivering the best wash results at the lowest expense.



- Patented Water Guardian Leak Protection and Slow Drain Detection monitor leaks for both commercial washing machine drain and fill valves, eliminating wasted water and resources while also reducing preventative maintenance.
- Computer Connectivity allows the laundromat owner to communicate and program multiple vended laundry machines quickly and easily from your pc or laptop.
- Payment System Open Architecture allows for easy integration with your aftermarket payment system.

#### Easy to Use

- Multilingual Operating Instructions increase laundromat customer acceptance and remove the expense of additional language signage.
- Easily Accessible Service-Related Audit Data helps you manage your commercial laundry equipment costs and ensure longevity.
- Service Diagnostic Troubleshooting lets you run factory tests, diagnose problems and quickly understand issues so they can be corrected.
- Computer Connectivity allows you to communicate and program multiple machines quickly and easily from your pc or laptop.





# **Equipment**

#### **NEW MILNOR WASHER/EXTRACTORS**

_	MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed,	
	208/240/60/1/3	\$7,765
_	MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$8,385
_	MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed,	
	208/240/60/1/3	\$9,175
-	30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed,	
	208/240/60/3	\$12,325
-	30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave,	
	7 Speed, 208/240/60/3	\$13,975
-	30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
	208/240/60/3	\$15,395
-	MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,	
	208/240/60/1/3	\$10,395
-	MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$11,015
-	MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed,	
	208/240/60/1/3	\$11,735
-	30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed,	
	208/240/60/3	\$13,195
-	30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed,	
	208/240/60/3	\$14,395
-	30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
	208/240/60/3	\$15,855

<ul><li>36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3</li></ul>	\$20,995
- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$23,495
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$27,295
Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.  Miltouch is touchscreen programmer with laptop programmability – transfer formulas by	y USB stick.
NEW DRYERS	
NEW DRYERS  - HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1Li	st \$4,498
<ul> <li>HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1Li</li> <li>HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,</li> </ul>	
- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1Li	
<ul> <li>HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1Li</li> <li>HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,</li> </ul>	st \$4,664
<ul> <li>HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1Li</li> <li>HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,</li> <li>Fits Through 36" DOOR, 120/60/1Li</li> </ul>	st \$4,664
<ul> <li>HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1Li</li> <li>HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1Li</li> <li>HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1Li</li> </ul>	st \$4,664 st \$4,980
<ul> <li>HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1Li</li> <li>HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1Li</li> <li>HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1Li</li> <li>HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,</li> </ul>	st \$4,664 st \$4,980
<ul> <li>HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1Li</li> <li>HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1Li</li> <li>HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1Li</li> <li>HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3Li</li> </ul>	st \$4,664 st \$4,980 st \$5,904

#### IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

2011 Huebsch Stack Electric Homestyle Coin Dryers, White,
 Door Glass, HSET17WFW, 120/240/60/1.....list \$2,500 Special \$900

# **Laundry Facilities**

## **Service Tips From Alliance**

## **Dryer Symptom:**

My dryer (tumbler) burner goes on for a few seconds and then shuts off. If I restart the tumbler, this symptom will repeat.

#### **Possible Cause:**

This is symptomatic of ignition lock-out. Ignition lock-out will occur if the Ignition Control Module (IEI) does not receive confirmation of ignition within 10-14 seconds. Under normal



Huebsch single and stack dryers

operating conditions, the heat of the burner flame will produce a small current which the IEI will detect via the igniter and ignition cable. Because of their close proximity to the burner, the igniter and cable can lose their connectivity ability. This will prevent the IEI from detecting the flame-induced current, causing a constant ignition lock-out condition.



## **Dryer Routine Maintenance**

- Thoroughly clean the dryer every year. Have an authorized service representative perform this maintenance if needed. Remove the dryer fronts and back.
- Clean the lint filter before drying each load. The lint filter may be washed if needed. Annually remove lint filter and screw to vacuum the duct under it.
- Inspect the exhaust duct for lint build-up after one year of service. Clean if necessary.
   Inspect every one to two years as required thereafter.
- Inspect the outside weather hood frequently to make sure dampers move freely, dampers are not pushed in and that nothing has been set against them.



# **Deco-Print**

### **Uniform & Workware Customization**

The Deco-Print line of transfers is an exciting new concept in textile decoration, delivering superior design and a quality alternative to embroidery and silk screening.

Deco-Print features the premier product, Digi-Line. Plus ... transfers and tagless solutions to address a variety of commercial and industrial laundry needs.

#### **Deco-Print Products Are An Ideal Solution For:**

- Medical apparel
- Uniforms
- Linens
- · Direct sales goods
- · Promotional items
- Career work wear including caps, bags, briefcases, t-shirts and much more!



# **Coin Ops**

## Expand your offerings: all® free clear products

- all® free clear is the #1 recommended detergent brand by Dermatologists Allergists and Pediatricians for sensitive skin
- The HE formula can be used in standard and HE machines, it rinses clean and has a gentle, hypoallergenic formula
- · Power Clean. Gentle on Skin®



#### These three items are packed 100 vend boxes per case

Item #2979351 - All Free Clear Liquid Detergent - \$41.75

Item #2979353 – All Free Clear Dryer Sheets – \$29.35 Item #2979355 – All Free Clear Dual Pack – \$53.75





# **Calendar of Events:**

## Our office will be closed on Monday May 30 in observance of Memorial Day

May 3, 2016 - WFI Brewer Baseball Game Outing, Miller Park, Milwaukee www.wiscleaners.com

May 17, 2016 - UMV ALM Chapter Meeting, Ramsey County Workhouse, St. Paul, MN www.umvailm.org

June 21-22, 2016 – Fitzgerald Scholarship and Education Golf Classic and WFI Annual Conference, Trade Show and Auction. River Club, Mequon, WI www.wiscleaners.com

July 20, 2016 - UMV ALM Chapter Meeting, La Crosse, WI (location TBA) www.umvailm.org

October 18-19, 2016 - UMV ALM Fall Educational Conference, Treasure Island Casino, Welch, MN www.umvailm.org

June 5-8 2017 - CLEAN 2017 Las Vegas Convention Center, Las Vegas, NV www.cleanshow.com