#### OUR 101ST YEAR!

#### March 2016 • Issue #614

## **Our Customers**

#### Winona ORC Industries, Inc. Winona Laundry



Opened in August 2013, The Winona Laundry at Winona ORC, Inc. provides hygienically clean linens to area healthcare and correctional institutions throughout southeastern Minnesota. Director of Laundry Operations, Todd Olson, is proud of the steady growth that Winona Laundry has achieved. The majority of his laundry staff are community members with disabilities



Left to right: Lynn; Todd Olson, Director; Mary, Scott and Shelly

and special needs. These client workers carefully process the laundry from beginning to end. In the last year alone, over 20,000 hours of meaningful employment were provided by this

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skilled crew. Minnesota Chemical proudly supplies this operation with Pariser chemicals from SoapTech as well as processing equipment from MILNOR, Huebsch, ADC and Chicago Dryer.

In addition to the laundry operation, Winona ORC also is engaged in manufacturing, food processing and janitorial work on and off site.



#### Lose the adhesives, save the linen



**RESTORA**<sup>TM</sup>, a laundry program for the healthcare industry that utilizes a patent-pending formula to enable adhesive removal from linen during the wash process. Restora makes it possible to reclaim linen that would have previously been discarded due to adhesive stains, helping to extend linen life and reduce replacement costs. Tests have shown that use of the program can help healthcare facilities reclaim up to 99 percent of adhesive-stained linen.

#### **Features & Benefits**

- Increased removal of medical tape, heart monitor pads and other healthcare adhesives regardless of fabric type
- Drastically reduces linen replacement costs due to adhesives
- Eliminates the need for multiple rewashes which cuts utility and labor costs
- · Replaces the need for detergent and solvent in a reclaim process
- Next generation of sustainable, solvenated detergent for healthcare laundry; NPE-, Phos-, VOC-free, and aromatic hydrocarbon-free

**RESTORA**<sup>™</sup> – Patent-pending blend of natural solvents and surfactants formulated to dissolve adhesives from healthcare linen to reclaim linen from the scrap bin. **55-Gallon Drum - 6200584 • 15-Gallon Drum - 6200690 • 5-Gallon Drum - 6200583** 

2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax:

651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Waverly, IA 319-352-4338 Equipment Department Manager: Mike Baker Service Manager and Equipment Coordinator: Jim Garcia

Equipment Sales: Daniel Baker, James Baker, Curt Carlson, Jon Karll Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Patrick Reed. Licev Meila. Chad Reisinger Supply Department Manager: Stephen Baker Supply Sales: Jon Karil, John Sandretto, John Sullivan, James Baker Parts: Barbara Swanson, Manager Warehouse: Bruce Edwards, Mike Tischler Purchasing/Accounts Payable: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle Front Office: Anita Skinner Controller: Kwen Johnson City Desk : Michelle Meister

## ™Minnesota [hemical <sup>c</sup>.

## **Coin Laundries**

Huebsch is the answer



### UPGRADE MAXIMUM REVENUE

If you haven't upgraded to Huebsch<sup>®</sup>, you're missing out on maximum savings and revenue. That's because Huebsch's industry-leading Galaxy<sup>™</sup> controls feature

utility-reducing and revenue-boosting technologies that help you save and make more money. Our exclusive eBoost<sup>™</sup> technology uses 33 percent less water per cycle and reduces non-wash water below the cylinder. The user-friendly controls also lets you take charge of your revenue while providing customers more choices for their laundry with multi-level vend, time-of-day pricing and green cycle modifiers. In addition to missing out on these incredible savings and revenue opportunities, not upgrading with Huebsch<sup>®</sup> could be costing you customers. According to a recent Coin Laundry Association survey, 50 percent of store owners who experienced business growth attributed it to their new equipment.



### **Something New!**

For coin-op store over the counter sales – FOCA phosphate free laundry detergent. Many of your current customers know and love this product. FOCA is formulated with biodegradable surfactants and enzymes leaving clothes with a bright and clean freshness!

36 x 1.1# (500 g.) bags/case - \$65.75

# MINE

### **E-P Plus® Washer-Extractor Controller**



This comprehensive control is equipped with 30 pre-programmed formulas (including 10 options for eight different industries) and allows the operator advanced flexibility. The E-P Plus operator may manually create or alter formulas, which are guided by the control itself to insure proper and accurate washing. The control also features universal temperature control, programmable cooldown, programmable bath soak and overnight soak. The two-line display notifies the operator of key benchmarks (wash step, time remaining, etc.), which increases productivity and reduces downtime.

E-P Plus® – control is available on MWR12J5, MWR16J5, MWR18J6, MWR27J5, 30015 VRJ, 30022 VRJ, MWF27J8, MWF45J8, MWF63J7, MWF77J7, 48040 F7B, and 4804 F7J.



### Equipment

#### **NEW MILNOR WASHER/EXTRACTORS**

<ul> <li>MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed,</li> </ul>	
208/240/60/1/3	\$7,765
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$8,385
<ul> <li>MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed,</li> </ul>	
208/240/60/1/3	\$9 175
	φο, πο
<ul> <li>30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed,</li> </ul>	<b>#40.00</b> 5
208/240/60/3	\$12,325
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave,	
7 Speed, 208/240/60/3	\$13,975
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
208/240/60/3	\$15.395
<ul> <li>MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,</li> </ul>	
208/240/60/1/3	\$10 305
<ul> <li>MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3</li> </ul>	\$11,015
<ul> <li>MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed,</li> </ul>	
208/240/60/1/3	\$11,735
<ul> <li>30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed,</li> </ul>	
208/240/60/3	\$13.195
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed,	, .,
	\$14.395
208/240/60/3	
<ul> <li>- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,</li> </ul>	<b>•</b> · <b>•</b> • <b>• •</b>
208/240/60/3	\$15,855

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

#### **NEW DRYERS**

_	HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1List \$4,45	98
_	HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,	
	Fits Through 36" DOOR, 120/60/1 List \$4,66	34
_	HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$4,98	30
_	HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,	
	Reversing, 208/60/3 List \$5,90	)4
_	HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture	

### Sensing Drying, Reversing, 208/60/3..... List \$6,572

#### IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

 2011 Huebsch Stack Electric Homestyle Coin Dryers, White, Door Glass, HSET17WFW, 120/240/60/1.....list \$2,500 Special \$900



## ™Minnesota [hemical <sup>c</sup>.

## **MCC PEOPLE**



Bruce Edwards has been working in our shipping department since 2006. Bruce's duties include receiving incoming inventory, picking supply orders and preparing them for shipment to customers, working with various outbound freight carriers to assure prompt and economical delivery and keeping tabs on inventory levels. Bruce also does a great job attending to the needs of our physical plant inside and out. In recent months, Bruce has been especially busy as he shoulders additional responsibilities due to a co-worker being out on a medical leave. Bruce is a proud member of Teamsters Local 120 and enjoys traveling with his partner Linda to visit friends and family throughout the USA.

Thank you Bruce for your dedicated service!

# **Dry Cleaners:**

Today many Dry Cleaners are offering "Wash and Fold" service to their customers. These hanger tags from Stry Lenkoff are now available to promote this service. These three styles are packed 1000 per box and are priced at \$10.95 per box. Note item numbers below the samples shown here.



# **MARUSO**

Our friends at Maruso USA have extended very special discounted pricing on their two newest plastic hanger offerings.



#### Collar Saver – MT

This unique 18" shirt hanger has the best of both worlds. A <u>metal hook</u> that is perfectly compatible with all types of conveyors and sorting systems and a **molded and nestable body** that guarantees that shirt collars will remain well formed and uncrushed.

**500 per case** (List price = \$85.00) **SPECIAL PRICE = \$68.00** 



#### **Couture Hanger**

The new 17.5" Couture hanger is perfect for all garments... suits, jackets, trousers, sweaters and camisoles. This hanger has no sharp edges and is perfectly designed to distribute the weight of garments evenly. Convenient clips on the bar hold trousers snugly. This multipurpose sturdy hanger is an excellent choice for personal clothing in the nursing home environment.

**180 per case** (list price = \$50.00) **SPECIAL PRICE = \$40.00** 

#### Special Pricing also on:



Collar Saver 18" right facing \$60 per case of 800



Black Tie Holder Clip \$15 per box of 500



King Size Pinch Hanger \$11.00 per box of 80