

Our Sales Staff

In mid-June, the Minnesota Chemical sales and management team gathered to discuss methods and strategies to enhance sales and to take good care of customers. The MCC team has a combined 168 years of industry experience and know how. The latest innovative trends in laundry and dry cleaning equipment were presented by Brock Pellerin of MILNOR and Mike Tungesvick of Sankosha. The meeting was held in an event space adjacent to the Polar Bear exhibit at Como Zoo in St. Paul. The MCC group were able to observe a Polar Bear training session in the ECOLAB training center. The 900 pound bears, Neal and Buzz, performed perfectly for their trainers and were rewarded with tasty morsels of frozen lard!



Salesmen from the left: James Baker, Kwen Johnson (Controller), John Sandretto, Dan Baker, John Sullivan, Curt Carlson, Mike Baker and Jon Karll ...photo by Steve Baker



A Higher Calling:

Paul Baker, son of MCC Vice President Steve Baker, had a brief stint in the Parts Department of MCC some years ago but left for a higher calling. In 2011 Paul entered the St. Paul Seminary to pursue his vocation of becoming a Catholic Priest. In the past years Paul has had a very rigorous course of study and prayer along with educational travel with



Paul and family – Steve, Briana, Rev. Mr. Paul Baker, Lisa and Maureen.

his fellow seminarians to England, Ireland, Mexico, Venezuela and The Holy Land. In May of this year, Paul was ordained a Transitional Deacon at The Basilica of St. Mary in Minneapolis. In his final year of formation, Paul will become more



Paul and fellow seminarians at their Deaconate Ordination with Archbishop Hebda and Bishop Cozzens and Monsignor Callaghan, rector of the St. Paul Seminary.

active in diocesan parishes, along with completing his academic work and traveling to Rome in January 2017. In May of 2017, Paul and 10 other seminarians will receive the sacrament of Holy Orders at The Cathedral of St. Paul and become priests of the Archdiocese of St. Paul and Minneapolis.

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Fax: 651-649-1101

Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630
Waverly, IA
319-352-4338

Equipment Department Manager: Mike Baker
Service Manager and Equipment Coordinator:
Jim Garcia

Equipment Sales: Daniel Baker, James Baker, Curt
Carlson, Jon Karll

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam,
Patrick Reed, Lacey Mejia, Chad Reisinger

Supply Department Manager: Stephen Baker

Supply Sales: Jon Karll, John Sandretto,
John Sullivan, James Baker

Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards, Mike Tischler
Purchasing/Accounts Payable: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
Front Office: Anita Skinner
Controller: Kwen Johnson
City Desk : Michelle Meister

Gear Guardian® Equipment for Fire Fighting Gear

Milnor washer-extractors with Gear Guardian® formulas are specifically designed to decontaminate firefighter gear. Anyone can operate a Milnor Gear Guardian washer-extractor. Formula choices are clear. Just pick one of the 10 pre-programmed formulas and press the start button. Milnor's line of T-Series washer-extractors offer a larger cylinder volume than most competitive sized washer-extractors which provides greater productivity. The result is more sets of gear washed per load. Our efficient and durable cabinet dryers with outstanding directed airflow ensure gear is dried quickly, saving valuable time.



Captain Steve McGovern (left) with driver Will Smith at St. Paul Station 20 firehouse



MILNOR Gear Guardian Drying Cabinet

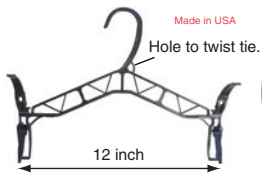
DRY CLEANERS

Here are two unique and handy items from MARUSO that will help you to handle and package summer garments such as skirts and shorts.

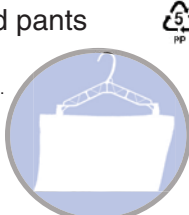


Pinch Hanger - DT

For heavy skirts and pants



Made in USA
Hole to twist tie.
12 inch
Volume Per Case: 480pcs.
Size: 12 inch
Color: Black



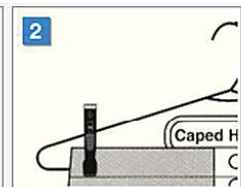
Pinch Hanger - DT holds heavy skirts & pants without damages.



Pile them up for storage efficiency when you recycle.

\$110.00/per cs

Skirt Pinch Heavy Duty Skirt Clip



\$21.50 per box of 500

Hot Surface Cleaner

AlbaChem Hot Surface Cleaner is not just for irons

AlbaChem HSC removes residue left behind by starches and other heat reactive elements on irons, hot head presses, collar forms, and heat seal knives on baggers.

Characteristics

- Creates a clean, smooth surface, reduces friction
- Eliminates all types of residue that accumulates on hot surfaces
- Each application adds a layer of protection to reduce residue build up
- HSC does not create fumes, has no silicone
- HSC is less expensive to use than most pastes, and works on more surfaces
- Increases productivity



Leading in Cleaning Since 1898

Equipment

NEW MILNOR WASHER/EXTRACTORS

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3\$7,765
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$8,385
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3\$9,175
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3\$12,325
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$13,975
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$15,395
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3\$10,395
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$11,015
- MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3\$11,735
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3\$13,195
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$14,395
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$15,855

- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$20,995
- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$23,495
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

NEW DRYERS

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,498
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 List \$4,664
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$4,980
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,904
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 List \$6,572

IN STOCK COIN MACHINES IN MN (INCLUDES INCOMING FREIGHT)

- 2011 Huebsch Stack Electric Homestyle Coin Dryers, White, Door Glass, HSET17WFW, 120/240/60/1 list \$2,500 **Special \$900**



Vended Front Load Washer

Cutting-Edge Balance Sensing System

An updated suspension and new sensing technologies powerfully combine to redistribute loads and maintain cycle times — resulting in less utility costs, shorter wait times and increased turns through your store.

Incredible 440 G-Force

Increased spin speed exerts high G-Force to maximize moisture removal and lower drying times, getting customers in and out of your store faster and ensuring they leave satisfied.

20% Larger Capacity

Increased capacity means bigger loads, which allow for higher vend pricing. In addition, improved water and energy efficiencies lower utility bills and keep more money in your pocket.

10-Degree Tilted Control Panel

Provides ease of use for the utmost user experience.

Super-Strong Stainless Steel Tub

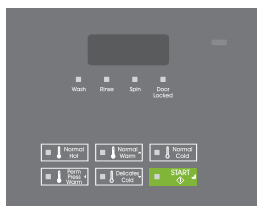
Built for virtually indestructible durability.

Unmatched Durability

Commercial-grade quality that will deliver reliable, efficient operation load after load. Built with premium materials and tested to meet the demands of the harshest environments, the entire machine receives Huebsch's standard three-year warranty.

*Parts only, labor not included. See Huebsch Warranty Bond for specifics.

MICRO-DISPLAY CONTROL



The Micro-Display Control features a time-remaining countdown, coin countdown and cycle status lights.

Coin Op Vending:

Make More Money with Each Vend with the Brand Name Products from Vend-Rite



Product	Your cost per vend
All Detergent	32¢
Fab Detergent	36¢
All Free and Clear	41¢
Wisk Liquid Detergent	45¢
Ares Liquid Detergent	46¢
Disol-Vol Detergent Booster	43¢
Surf Detergent	33¢
Snuggle Softener Sheets	29¢
Snuggle Liquid Softener	33¢
All Free and Clear Softener	29¢
Oxi Clean Stain Remover	35¢

MCC Service Department

Terry Brousseau, Midwest Service Manager for Alliance Laundry (Huebsch), was at the MCC shop recently to train the MCC service technicians on the latest innovations from Huebsch. Terry demonstrated service and repair techniques on Huebsch dryers featuring OPT Moisture Sensing Drying.



Coin Ops

The Best Of Both Worlds

The FasCard™ system works with existing coin laundry machines and allows you to accept credit/debit/loyalty cards in addition to coins at your washers and dryers. Perfect for large machines where coin boxes fill quickly, or use it to attract more customers and build loyalty!



Multiple Mounting Options Available



- Accept credit/debit/loyalty cards & coins
- Freedom to choose your own processor
- Time of day pricing for card & coin
- Loyalty programs for coin & card customers
- Start machines from any smart phone

Calendar of Events:

- July 20, 2016** – UMV ALM Chapter Meeting, La Crosse, WI (location TBA) www.umvailm.org
- September 7, 2016** – MCA Golf Tournament and Annual Meeting, StoneRidge Golf Club, Stillwater, MN
- October 4, 2016** – MCC On Premise and Coin Vended Laundry Seminar, MCC Office, Menomonee Falls, WI www.minnesotachemical.com
- October 6, 2016** – MCC On Premise and Coin Vended Laundry Seminar, Hilton Garden Inn, Shoreview, MN www.minnesotachemical.com
- October 18-19, 2016** – UMV ALM Fall Educational Conference, Treasure Island Casino, Welch, MN www.umvailm.org
- June 5-8 2017** – CLEAN 2017 Las Vegas Convention Center, Las Vegas, NV www.cleanshow.com