OUR 101ST YEAR!

January 2016 • Issue #612

VISA

Our Customers

Roxy Cleaners, St Paul, MN

neighborhood of St. Paul, MN, Roxy Cleaners has been



has been at the helm for 17 years and has actively grown the business. In addition to the traditional retail laundry and dry cleaning, Bill has expanded his operation by developing commercial relationships with many Twin Cities hospitality properties offering same day valet service in addition to processing uniforms for hotel employees. In order to efficiently process these garments, Bill recently installed a Sankosha tensioning pants topper. Bill relates that the Sankosha topper is perfectly suited for all of the pants he processes but is especially effective on the uniform trousers. "I have never seen our pants look so good," Bill says. "I can really see the difference". Bill was also impressed with the ease of use and the operational training that he and all of his staff received from Sankosha representative Mike Tungesvick and MCC salesman Curt Carlson.



In addition to being a very hands on owner operator, Bill is also a past president of The Minnesota Cleaners Association and continues to serve in the MCA Board of Directors.

Water Conservation for On-Premise Laundries

Milnor's 60 lb. capacity washer-extractors feature RinSave® water conservation technology standard

Current economic conditions has increased healthcare facilities to focus on operating costs, particularly back-of-the-house operations – including the on-premise laundry, according to healthcare operators.

This innovative process called RinSave® eliminates up to two high level rinses (.33 gallons per pound processed) and up to 10 minutes in the wash formula. It saves labor, water, sewer and electricity which are the largest direct operating expenses in the laundry. RinSave® conserves water, further substantiates your facility's green program and is infinitely sustainable, without further investment.



2285 Hamnden Ave. St. Paul. MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

651-646-7206

Service & Parts Fax:

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Waverly, IA 319-352-4338 Equipment Department Manager: Mike Baker Service Manager and Equipment Coordinator: Jim Garcia

Equipment Sales: Daniel Baker, James Baker, Curt Carlson, Jon Karll

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Patrick Reed, Licey Meija, Chad Reisinger

Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto. John Sullivan, James Baker

Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards. Mike Tischler Purchasing/Accounts Payable: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle

Front Office: Anita Skinner Controller: Kwen Johnson City Desk: Michelle Meister



Hand Hygiene

Efficiency and sustainability in a new, innovative dispenser.



The Nexa[™] Answer

At Ecolab, we've developed a new hand hygiene system that combines bacteria-killing chemistry with technology and training, making your hand cleaning habits efficient, safe and simple.



A Side-by-Side Comparison

Ecolab's Nexa Dispenser vs. Traditional Dispensers



FEWER BATTERIES

Nexa's energy saving Touch-Free dispenser requires fewer battery change-outs.

44% Fewer Batteries

BACTERIA RESISTANT COATING

Nexa's antimicrobial protection on the manual dispenser's push bar continuously inhibits the growth of bacteria, mold and mildew.

OPTIMIZED PACKAGING

Nexa's improved HDPE2 packaging is not only recyclable, it also helps to maximize product evacuation.

Up to 99% of product dispensed

PATENTED PUMP

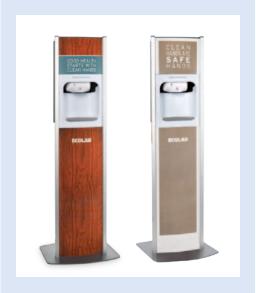
Nexa's patented pump pulls excess product back in, reducing clogs and drips helping to avoid costly product waste and slips and falls.

An Upgraded Look

Customizable Hand Sanitizer Station Designs Available

New Nexa Hand Sanitizer Stations come with two attractive design options or you can choose from more than 15 customizable designs.

Discover the Nexa difference.





Equipment

Milnor has announced prices will go up about 5% for new washers ordered after January 1, 2016 - we are sorry that new prices were not available at time of printing.

NEW WASHER/EXTRACTORS

_	MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed,	
	208/240/60/1/3	\$7,615
-	MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$8,235
_	MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed,	
	208/240/60/1/3	\$8,995
_	30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed,	
	208/240/60/3	\$11,995
_	30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave,	
	7 Speed, 208/240/60/3	\$13,595
_	30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
	208/240/60/3	\$14,995
_	MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,	
	208/240/60/1/3	\$10,295
_	MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$10,915
_	MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed,	
	208/240/60/1/3	\$11,635
_	30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed,	
	208/240/60/3	\$12,825
_	30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed,	
	208/240/60/3	\$13,995
_	30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
	208/240/60/3	\$15,445

NEW DRYERS	
Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by	/ USB stick.
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$27,295
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$23,495
 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 	\$24,495
 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 	\$20,995

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,498

-	HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1Lis	t \$4,980
_	HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,	
	Reversing, 208/60/3Lis	t \$5,904
_	HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture	

Sensing Drying, Reversing, 208/60/3.....List \$6,572

Fits Through 36" DOOR, 120/60/1List \$4,664

IN STOCK COIN MACHINES IN MN

- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,

(INCLUDES INCOMING FREIGHT)

- 2011 Huebsch Stack Electric Homestyle Coin Dryers, White, Windows HSET17WFW list \$2,500 **Special \$900**
- 2013 Speed Queen LP Gas (can convert to Natural Gas) 30# single coin dryer, Bisque......list \$4,200 **Special \$1500**

Laundry Cart Covers

Protection that you cannot afford to do without. Whatever style or type of cart, carrier, or truck that you use, Bussard makes a cover for it!

Available Materials/ Color List



BUSSARD R.D. Bussard & Son, Inc. Sanitary Safekeeping • Linen Supply Wide range of options: Card Holders

- Top Flaps
- Clear Windows
- Reject Pockets
- Easy access with your choice of zipper or hook-and-loop closures

Tough, Long-Lasting Construction:

- Washable
- Flame-Retardant
- Double-Sewn Seams
- Reinforced Wear Points

Available in many colors in Vicon 10 vinyl material, antimicrobial material and 200 denier nylon material





Sankosha USA commits to expansion of its replacement parts business in its North America operation



Recently expanded parts warehouse at Sankosha's US office in Elk Grove Village, IL.

In order to serve a growing customer base in North America, Sankosha has invested in its replacement parts business. As part of this project, Sankosha has expanded its inventory of factory original parts to insure a timely delivery for their customers and to support the company's future development.

The enlarged Sankosha parts facility at Elk Grove Village, Illinois will provide readily available mechanical replacement parts, as well as optimal parts quality and consistency. This will reduce potential equipment downtime while enhancing return on our customer's investment.



"Sankosha is the only company that continues to make their own covers and pads. They do this to insure proper fit and attain the highest possible finish quality along with achieving the best longevity. Recognized as the most innovative and leader in the finishing equipment marketplace, we are proud to be their first dealer in the US." said Steve Baker.

In addition, through Minnesota Chemical, our loyal customers can be assured that they are obtaining the right parts for servicing their equipment. If you want your customers to be *Best Dressed*, call Minnesota Chemical for all of your Sankosha needs.

MCC Parts Department

When you are in need of replacement parts for your laundry, dry cleaning or coin laundry machines call Barb Swanson in the MCC Parts Department... she is an expert! For the past 12 years Barb has been assisting customers by researching, locating and shipping just the right part to get their equipment back in tip top shape. Barb stresses that a properly running machine will produce better work in a safe and efficient manner. Barb prides herself in providing very prompt and thorough customer service. Inquiries and orders are always immediately processed. Barb's excellent rapport with manufacturers ensure that warranty issues are similarly handled properly and quickly.

Barb can also offer ideas on retrofitting some machine parts with ones that will perform better and more efficiently. Barb and the MCC Parts Department maintain a large stock of parts from Milnor, Huebsch, Alliance, Speed Queen, Chicago Dryer, Sankosha, Cissell and Bowe.

Will call orders are welcome and if you do so, it will give you an opportunity to meet Barb!

