**OUR 101ST YEAR!** 

February 2016 • Issue #613

## **Our Customers**

#### The Lint Trap Kenosha, WI

Cara-Mia Bremer has owned and operated The Lint Trap since 2003. The Lint Trap offers full service dry cleaning and drop off laundry service at their Kenosha, WI facility. Their commercial laundry serves many varied accounts and offers pick-up and delivery for both commercial and



individual accounts.
Cara-Mia and her staff
(Megan, Ashley, Sabrina
& Debbie) boast one of

the cleanest and most modern laundries in Kenosha County. Many customers drive past multiple laundries to experience The Lint Trap's courteous service. In her efforts to keep her business up to date, Cara recently installed Huebsch 40# hard-mount and 24# soft-mount washers. Besides utility savings, the new washers offer added revenue opportunities and ADA tax advantages.



From left to right, Megan, Cara, Ashley & Sabrina zip lining in Lake Geneva, WI.



From left to right Debbie & Sabrina in the laundry.



## There's A Better Way to Save on Laundry.

Take control of your conservation efforts instead of leaving them in the hands of your guests. Milnor has a new solution for mid-sized hotels and hotel compounds looking to save both time and money. Milnor's five-module "short" tunnel washers can have a significant effect on your water and energy consumption, without compromising linen quality your guests deserve. We're talking about using as

little as 0.3 gallons of fresh water per pound of room linen instead of 2 or more gallons in a large washer-extractor.

No matter what level of soil or class of goods, facilities across the country have seen remarkable improvement in wash quality with a dramatic reduction in water usage and energy. All-told PulseFlow®\* tunnels have



saved more than 500,000,000 gallons of fresh water so far. And now, if your facility washes 1,000 pounds of linens

an hour or more, you can take advantage of PulseFlow technology in a new, smaller tunnel.



2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

> Waverly, IA 319-352-4338

Equipment Department Manager: Mike Baker Service Manager and Equipment Coordinator: Jim Garcia

**Equipment Sales:** Daniel Baker, James Baker, Curt Carlson, Jon Karll

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Patrick Reed, Licey Meija, Chad Reisinger Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker

Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards, Mike Tischler Purchasing/Accounts Payable: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle

Front Office: Anita Skinner Controller: Kwen Johnson City Desk : Michelle Meister



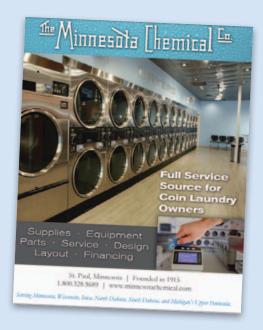
## **Coin Laundries**



**Every laundry needs one of these signs!** 

Item Number L442, 19" x 16"

\$22.00 each



Call us and ask to receive our new Coin Op Catalog or view it at our website minnesotachemical.com

## **Supply Specials**

- AH! Fabric Finisher 16oz. spray bottle, Item #FCC-16 \$5 ea.
- Can Liners, 12-15 gallon (33 x 43), Buff color, 500/case, Item #PLC2433 \$10 ea.
- "Orphaned" garment poly. Various sizes and styles. Call us! \$10 ea.
- Blanket Storage Bags, Blue Cedarized, 21 x 4 x 33 100/ cs. Item # GQ 53300 \$20 ea.
- Suit Storage Bags, Blue Cedarized, 21 x 4 x 46 100/cs. Item # GQ 54600 \$20 ea.
- Dress Storage Bags, Blue Cedarized, 24 x 4 x 65 100/ cs. Item # GQ 56500
- Grand Gold Keepsake Wedding Gown Boxes 5 pack \$75 ea.

## **On Premise Laundries**

# Green Green

## Huebsch . Huebsch is the answer.

### More great ideas from Huebsch:



Huebsch 55# dryer fits through a nominal 36" door.

- Single phase reversing dryers are here. Normal breaker in 115/60/1 or 208/240/1. Put in a reversing dryer to reduce tangles and speed drying of large items.
- Direct Make Up Air option now we can vent make up air direct to your new Huebsch dryer. No need to have a dryer enclosure. No more drafts.
- OPT Drying option Overdry Protection Technology is moisture sensing drying. This reduces over drying – extending linen life, saves on utilities and means more loads per day. The load stops when it is dry!



Huebsch dryers on the assembly line in Ripon, WI.



## Equipment

#### **NEW MILNOR WASHER/EXTRACTORS**

_	MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed,	
	208/240/60/1/3	\$7,765
-	MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$8,385
-	MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed,	
	208/240/60/1/3	\$9,175
-	30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed,	
	208/240/60/3	\$12,325
-	30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave,	
	7 Speed, 208/240/60/3	\$13,975
-	30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
	208/240/60/3	\$15,395
-	MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,	<b>#</b> 40.005
	208/240/60/1/3	
	MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$11,015
-	MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed,	<b>444 70</b> 5
	208/240/60/1/3	\$11,/35
-	30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed,	Ф10 10E
	208/240/60/3	\$13,195
_	30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed,	¢1420E
	208/240/60/3	\$14,595
_	30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	¢15 955
_	36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	φισ,ουυ
_	208/240/60/3	\$20,995

- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	,
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$27,	,295
Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.  Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB	stick.
NEW DRYERS	
- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1List \$4,	,498
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,	
Fits Through 36" DOOR, 120/60/1List \$4,	
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1List \$4,	,980
<ul> <li>HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,</li> </ul>	
Reversing, 208/60/3 List \$5,	,904
<ul> <li>HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture</li> </ul>	
Sensing Drying, Reversing, 208/60/3List \$6,	,572
IN STOCK COIN MACHINES IN MN (INCLUDES INCOMING FREIGHT)	
<ul> <li>2011 Huebsch Stack Electric Homestyle Coin Dryers, White,</li> <li>Door Glass, HSET17WFW, 120/240/60/1list \$2,500 Special \$</li> </ul>	900

# From Collars and Cuffs To the Really Tough Stuff...

## The Laundry Two™ Are Right For You



2013 Speed Queen LP Gas (can convert to Natural Gas) 30# single coin

dryer, Bisque, ST030LBCB, 120/60/1 ......list \$4,200 Special \$1500

When dealing with laundry stains, your reputation rides on getting the outstanding results *The Laundry Two* deliver.

**RiteGo®** laundry spray spotter quickly penetrates to absorb collar and cuff stains, perspiration, ground-in soil and more, all without brushing. Turn to **Laundry TarGo®** to remove any tough oil based stains that remain behind.

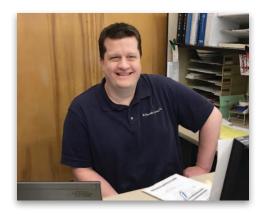
Use The Laundry Two with confidence on shirts, wedding gowns... anything you're washing or wetcleaning.

Both **Laundry TarGo** and **RiteGo** are chlorinated-solvent free, biodegradable, noncombustible and California 2013 VOC and Prop-65 compliant.

Use them to deliver stain-free laundry and wetcleaning. You'll build your reputation for quality - which is what keeps customers coming back.



## **MCC PEOPLE**



Patrick Reed is the "Jack of all Trades" at Minnesota Chemical. Patrick began his career in 2005 in the shipping department. He quickly learned the inventory and procedures of our St. Paul warehouse and became an efficient member of the shipping department team. In time, Patrick transferred to our service department where he assisted in equipment installations and routine service calls at customer sites. As a new opportunity presented itself, Patrick assumed the supply department city desk position. Patrick took on this busy position processing incoming supply orders from MCC sales staff and customers with enthusiasm and skill. Patrick's past experience in the warehouse suited him well for this position. Most recently, Patrick finds himself primarily assisting the equipment department coordinator while also supporting the efforts of the service department and supply order desk.

## **Service Tips**

#### Replace your old Huebsch dryer chain drive

Eliminate greasy, noisy chain drive components in older Huebsch 50# and 75# dryers. We have many happy customers with this conversion.

If your dryer is otherwise in good shape, you can eliminate the chain with a kit for under \$400 plus shipping. Note that if you need a chain idler assembly, that part is no longer available and you must upgrade. (Make sure you are not facing other costly repairs such as basket, trunnion or standing pilot replacement before buying the parts. If you have expensive repairs, you may need a new dryer.)

For upgrade from chain to all belt drive, ask for Part # BDK5075. Call 800-328-5689 and ask for Barb in the parts department.

Photos supplied by Mike Profeta of Golden Living Centers.





BEFORE: Old Huebsch Chain/Belt drive.



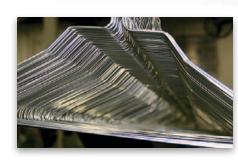
AFTER: New Huebsch All belt drive.

## **Dry Cleaners:**

#### **Galvanized Hangers from Indy Hangers**

These bright, shiny galvanized hangers are made in the USA and offer several unique benefits:

- Enhanced tensile strength and tight tolerances make for a stronger hanger that has a longer life and recycles better.
- INDY strut hangers have excellent adhesive on the strut making it the perfect strut for cleaners who routinely transport garments to remote locations.
- · No paint means no flaking and cracking.
- · Excellent for steam tunnel processing.
- Bright and clean appearance "show" the garments well, thus improving your image.
- Available in many sizes and gauges for dry cleaners and industrial laundries.



Indy Hange

#### 13 ga. 20" Polo Knit Hanger now available!