OUR 101ST YEAR!

April 2016 · Issue #615

Our Associations:





The Minnesota Chemical Company (MCC) has been an allied member of The Association for Linen Management (ALM) and its regional chapters for many decades. Currently, MCC is an active member of the Upper Mississippi Valley (UMV) chapter of ALM. Focused on providing practical processing knowledge and best management practices UMV ALM is consistently ranked as a top chapter. In recent years, members from UMV ALM have been awarded the national Laundry Manager of the year and Allied Trades person of the year several times.



Cindy Molko

At the recent national meeting in Phoenix, another UMV ALM member, Cindy Molko, Director of Linen and Central Services for Mayo Clinic, Rochester was named ALM National President.

Also of interest. UMV ALM member Todd Jenson of the Ramsey County Correctional Facility (workhouse) recently began offering the ALM Certified Washroom Technician certification to inmates at the facility. Of the 8 men enrolled in the initial class, Todd is proud that 5 men successfully completed the course and received their certification. Now released, these skills and certification will hopefully lead to productive

employment for the course graduates. Todd asks that any facilities looking for washroom employees give him a call at 651-266-1487 for referral to one of the graduates.



Todd Jenson

Drycleaners

The evolution of clean has just been improved... ...and now more affordable than ever!

Highlights Include:

New: Three stainless steel working tanks New: Clean Sep Single Stage Separator New: Super Flow Distillation

- Dual independent filter circuits with all carbon post filter
- Inline solvent cooling
- · Programmable drum turns and stops
- Programmable drum speeds
- Programmable solvent levels
- Soap injections
- Full dried button trap

2285 Hampden Ave. St. Paul. MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Waverly, IA 319-352-4338 Equipment Department Manager: Mike Baker Service Manager and Equipment Coordinator: Jim Garcia

Equipment Sales: Daniel Baker, James Baker, Curt Carlson, Jon Karll Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Patrick Reed, Licev Meija, Chad Reisinger





OLUMBIA

Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards, Mike Tischler Purchasing/Accounts Payable: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle Front Office: Anita Skinner Controller: Kwen Johnson City Desk : Michelle Meister





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MCC People



For the past 19 years Anita Skinner has been making the Minnesota Chemical (MCC) office run smoothly and efficiently. Since beginning as a part time employee in 1997 assisting her sister who was working at MCC, Anita quickly assumed a full time position as our front office administrator. Anita stays very busy answering and forwarding phone calls on our busy switchboard, processing many forms of paperwork as it pertains to invoicing and statements, coordinating and supporting all office technology and serving as MCC party planner and hostess for all MCC social gatherings. Anita and her husband Kelly enjoy the company of their many children and grandchildren living throughout the Midwest.

Material Handling

When considering laundry carts and baskets for your operation, it is important to consider the many features and options that are available as the correct mix will give the chosen cart or basket the most overall utility. Here is a check list from Royal Basket Trucks that will help you make the best choices.

Order Guide

1. Size: Where will it be used?

- a) Doorways? 18 Bushel (42" x 30" x 30") largest size to fit through a standard doorway.
- b) Counters? Under a counter? (check height)

2. Liner: Type?

- a) Vinyl Nylon reinforced, flame retardant, mildew resistant and UV resistant, available in 9 colors
- b) Canvas Abrasion resistant, available in white only

3. Liner Installation:

- a) Permanent Factory installed
- b) Removable Requires field installation

Note: all liners can be field replaced.

4. Liner Colors (vinyl):

Blue, Red, Yellow, Green, Gray, Brown, Tan, White, Black

5. Caster Pattern. (S) Swivel | R | Rigid

Pattern "A" Corner Mount (non-tilt)



"A" – 4 Swivel (75% of sales) Maximum maneuverability.

Pattern "C" Corner Mount (non-tilt) 2 rigid and 2 swivel casters



"C" – 2 Swivel, 2 Rigid (20% of sales) Long straighter runs.

6. Caster Type/Size:

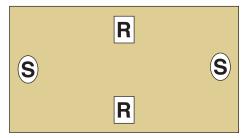
- a) 3" polyurethane standard
- b) 4", 5" or 6" wheels optional
- c) other upgrades available hard rubber, soft rubber, polyolefin

7. Freight:

- a) One or two units, Knock Down (KD) ships UPS (8bu, 10bu, 12bu, 14bu or 16bu), some assembly required
- b) 3 or more ship common carrier



Pattern "D" Diamond Mount (tilt) 2 rigid and 2 swivel casters



"**D**" – Diamond 2 Swivel, 2 Rigid (5% of sales) Laundry or "tilt" type.

Equipment

NEW MILNOR WASHER/EXTRACTORS

 MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 	
208/240/60/1/3	\$7,765
 MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 	\$8,385
 MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 	
208/240/60/1/3	\$9,175
 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 	
208/240/60/3	¢10 205
 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 	
7 Speed, 208/240/60/3	\$13,975
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
208/240/60/3	\$15.395
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,	+ -)
	¢10.005
208/240/60/1/3	
 MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 	\$11,015
 MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 	
208/240/60/1/3	\$11,735
 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 	
208/240/60/3	\$13,195
 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 	
208/240/60/3	\$14,395
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,	
208/240/60/3	\$15,855
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-	36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	.\$20,995
-	36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	
-	36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	. \$23,495
-	36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	.\$27.295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

NEW DRYERS

_	HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1	List \$4,498
_	HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,	
	Fits Through 36" DOOR, 120/60/1	List \$4,664
_	HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1	List \$4,980
_	HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,	
	Reversing, 208/60/3	List \$5,904
_	HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture	
	Sensing Drying, Reversing, 208/60/3	List \$6,572

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

 2011 Huebsch Stack Electric Homestyle Coin Dryers, White, Door Glass, HSET17WFW, 120/240/60/1.....list \$2,500 Special \$900

Financing your upcoming project makes sense, allow US Capital to customize a solution for your business!

- Work around budget issues, conserve working capital, and spread the purchase out up to five years
- · Installation, maintenance, taxes, and other services may be included
- Save money with our Equipment Finance Agreement, put the purchase on your books, take the depreciation on your taxes, and ability to pay off early with no penalty
- · We specialize in dry cleaning, commercial and coin laundry equipment

Whether you're a startup company or a seasoned veteran, financing and leasing offers you more solutions.

the ADVANTAGES of FINANCING

- Creates Low Monthly Payments: US Capital offers low monthly payments up to 5 years
- Allows You to acquire Essential Equipment without tying up capital
- Preserves your bank credit line
- · Provides a fixed payment shelter from rising interest rates
- · Expand productions and improve business productivity

HOW TO GET STARTED... IT'S EASY... JUST CALL:

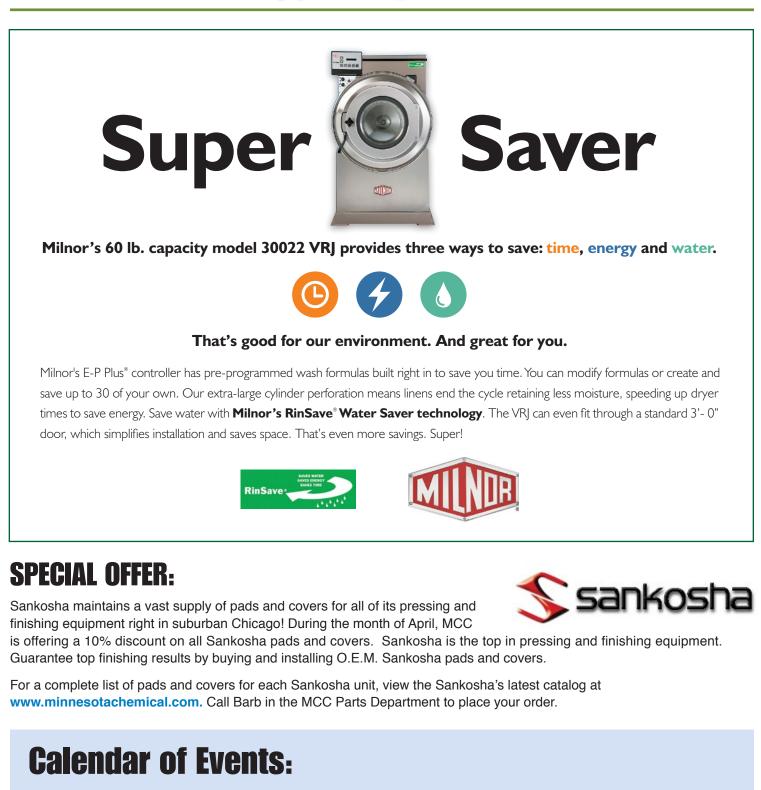
Alex Bear O: 630-339-5264 C: 815-355-1576 alexbear@uscapcorp.com







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May 3, 2016 – WFI Brewer Baseball Game Outing, Miller Park, Milwaukee www.wiscleaners.com
 May 17, 2016 – UMV ALM Chapter Meeting, Ramsey County Workhouse, St. Paul, MN www.umvailm.org
 June 21-22, 2016 – Fitzgerald Scholarship and Education Golf Classic and WFI Annual Conference, Trade Show and Auction. River Club, Mequon, WI www.wiscleaners.com
 July 20, 2016 – UMV ALM Chapter Meeting, La Crosse, WI (location TBA) www.umvailm.org
 October 18-19, 2016 – UMV ALM Fall Educational Conference, Treasure Island Casino, Welch, MN www.umvailm.org
 June 5-8 2017 – CLEAN 2017 Las Vegas Convention Center, Las Vegas, NV www.cleanshow.com