OUR 100TH YEAR! • www.minnesotachemical.com

November 2015 • Issue #610

Our Customers

Your Laundry, Milwaukee, WI

Sally and Doug Klingler opened their first vended laundry in April of this year. Since then, Your Laundry has established itself as the most modern and nicest laundry in Wisconsin. The Klingler's wanted to differentiate themselves, so they offer Alliance machines that accept credit, debit and loyalty cards as well as coins. Their Card Concepts loyalty program allows them to offer multiple promotions as well as staving in touch with their best customers. Amenities include, 6 video screens, wash alert, vended Keurig coffee, Wifi, drop off services and a power sliding door. Their hard work and vision has paid off for them and their customers.





Sally and Doug Klingler

Stainblaster™ Stain Management Program

Stains are the #1 cause of linen replacement



Everywhere It Matters.™







Pretreatment Sprays StainBlaster™ Makeup Remover Foundation-Makeup Sunscreen Medicine Baseball Clay



StainBlaster™ **Grease Remover**

Cravon Greasy Rags Motor Oil Ink

StainBlaster™ **Enzyme Boost**

Blood **Grass Stains** Lipstick Food Soils



StainBlasterTM Destainer

Coffee Mildew

StainBlasterTM **Rust Remover**

Rust Iron

Pizza



StainBlasterTM **Multi-Purpose**

Grease Lipstick

Body Soils Stains





StainBlaster™ **Power Pak Plus Reclaim White**

White Linen Makeup Stains Multiple Soils



StainBlasterTM **Power Pak Plus Reclaim Color**

Colored Linens Makeup Stains **Food Stains** Multiple Soils



StainBlasterTM **Power Pak Reclaim Rust Remover**

Multiple Linens Rust & Iron Stains

2285 Hamnden Ave. St. Paul. MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax:

651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

> Waverly, IA 319-352-4338

Equipment Department Manager: Mike Baker Service Manager and Equipment Coordinator: Jim Garcia

Equipment Sales: Daniel Baker, James Baker, Curt Carlson, Jon Karll

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Patrick Reed, Licey Meija, Chad Reisinger

Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto. John Sullivan, James Baker

Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards. Mike Tischler Purchasing/Accounts Pavable: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle

Front Office: Anita Skinner Controller: Kwen Johnson City Desk: Michelle Meister





The Minnesota Chemical Co. has been selling and servicing Milnor washers for over 50 years. We have the right size Milnor for your laundry – from 20# to 650# capacity.

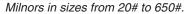
Ask about RinSave™ to save \$1,000 per year in water and sewer costs – and improve your productivity. More loads per day!

New MilTouch washers allow you to program on a PC or on screen. Conveniently save programs on a USB stick and on the Milnor.



RinSave saves water, sewer and time in your laundry.





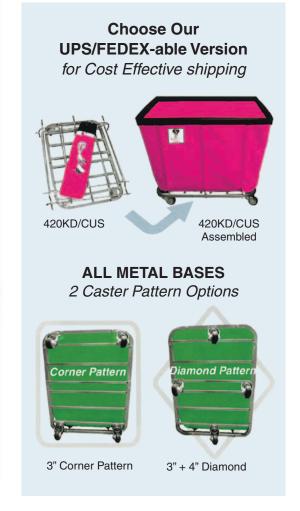


Over 50 years as a Milnor dealer.

Add Some **COLOR** To Your Laundry!



6-20 Bushel Sizes Available





Equipment

NEW WASHER/EXTRACTORS IN STOCK

- MWR18E4, 45#, EP One Touch Mi	cro, 4 Formulas, 3 Speed,
208/240/60/1/3	\$7,615
- MWR18X4, 45#, EP Express Prog	Micro, 3 Speed, 208/240/60/1/3\$8,235
- MWR18J6, 45#, EP Plus Prog Mic	ro, Temp Control, 6 Speed,
208/240/60/1/3	\$8,995
- 30015T6X, 40#, EP Express Prog I	Micro, Rinsave, 4 Speed,
208/240/60/3	\$11,995
- 30015VRJ, 40# EP Plus Micro, Pro	ogrammable, Temp Control, Rinsave,
7 Speed, 208/240/60/3	\$13,595
- 30015V8Z, 40# Miltouch Prog Mic	ro, Temp Control, Rinsave, 7 Speed,
208/240/60/3	\$14,995
- MWR27E5, 60#, EP One Touch Mi	cro, 4 Formulas, 3 Speed,
208/240/60/1/3	\$10,295
- MWR27X5, 60#, EP Express Prog	Micro, 3 Speed, 208/240/60/1/3\$10,915
- MWR27J5, 60# EP Plus Prog Micr	ro, Temp Control, 6 Speed,
208/240/60/1/3	\$11,635
- 30022T6X, 60#, EP Express Prog	Micro, Rinsave, 4 Speed,
208/240/60/3	\$12,825
- 30022VRJ, 60#, EP Plus Prog Mic	ro, Temp Control, Rinsave, 7 Speed,
208/240/60/3	\$13,995
- 30022V8Z, 60#, Miltouch Prog Mid	cro, Temp Control, Rinsave, 7 Speed,
208/240/60/3	\$15,445

 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 	
208/240/60/3	\$20,995
- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$23,495
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$27,295
Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by	USB stick
NEW DRYERS	
- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1Lis	t \$4,349
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,	
Fits Through 36" DOOR, 120/60/1Lis	t \$4,511
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1Lis	t \$4,819
 HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, 	
Reversing, 208/60/3Lis	t \$5,760
Reversing, 208/60/3 Lis - HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 Lis	

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

1 – HUEBSCH HFGX9WF1102, Homestyle Natural Gas Heated Coin–Op Dryer, 120/60/1 2008. Coin Box And Coin Drop Included. List Price: \$1,125......Special \$650

Electronic Invoicing



As a reminder to our customers, Minnesota Chemical's computer system allows for email or direct faxing of invoices and monthly statements. This option allows for an efficient, timely and more **GREEN** process. If you are

interested in this option, please complete the form to the right.

Forward this form to us when mailing a check, or fax it to 651-649-1101 or scan and email it directly to lori.kahle@minnesotachemical.com.

MCC Account #
Account Name
Email Address
Fax Number
Attention of

Minnesota Chemical Company 2016 Calendar

Our 2016 MCC wall calendars will be delivered to you by month's end.

Our office and warehouse will be closed on November 26 and 27, December 24, 25, 31 and Jan. 1, 2016. Best wishes to you for a joyous Holiday Season and a prosperous New Year.

Should you wish a smaller version of this calendar, contact your MCC representative or give our St. Paul office a call.

™Minnesota [hemica] ©
2016
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Getting it Clean!

Get wedding dress hems clean without scrubbing and recleaning!



Also works GREAT on athletic uniforms and outerwear with ground in dirt

Clean Coat contains a unique blend of surfactants and other soil-removing ingredients to quickly and easily lift and dissolve the soil from the dirtiest and most filthy wedding gown that you have to clean. Cleaning hems is easy with Clean Coat. Just spray the hems and let them sit overnight. The next day, either wetclean or dryclean the gown. You will be amazed when you see how clean the hems are. Clean Coat comes packaged ready-to-use by the gallon with a trigger sprayer. The spray pattern allows for a large surface of the gown to be sprayed very quickly. With Clean Coat you do not need to purchase another spray spotter tank.



\$53 per gallon

Facility Maintenance

Entrance Matting

Wet sloppy weather is coming! Be prepared by making your entryways safe and attractive



while ensuring a cleaner overall facility with NOTRAX® Premium Floor Mats.

Consider owning your own mats rather than renting. We can demonstrate pay-back figures. Many styles and sizes available.

Contact your MCC representative for full information.

15 Foot Rule



Between 70-80% of all moisture, dirt and debris are brought into a facility on the bottom of one's shoes. It has been recommended that at least 15 feet of matting is required to remove the majority of dirt and debris from foot traffic. 15 feet of matting ensures that each foot will make contact with the matting at least 3 times, providing adequate scraping and drying to stop most dirt and moisture at the entrance.

Ugg Re-Nu

Comprehensive **ONE-PRODUCT SOLUTION** of detergency, conditioners, and odor eliminators for the processing of Shearling Footwear

For processing 1, 2, or 3 pairs of footwear in a household type washer.

Run lights and darks separately!

- Program washer on delicate cycle, cold water, high level
- Measure 12 ounces of solution
- Using measured solution, lightly brush heavily soiled areas
- Pour balance of solution into washer and allow to mix well
- · Place footwear in the washer with soles facing up
- Allow wash cycle to complete
- Air dry footwear at room temperature or in boiler room
- Dry brush footwear to re-nu the softness of the nap



\$79.99 per Gallon

(Approximately \$2.50 chemical cost to process 1 pair of Uggs)

Recommended price for cleaning to consumer is \$25.00!