**OUR 100TH YEAR!** • www.minnesotachemical.com

May 2015 • Issue #604

## **Our Customers**



The Benedictine Health Center at Innsbruck is a part of the Benedictine Health System which is entrusted with advancing the health care ministry of the Benedictine Sisters of Duluth, MN. The Benedictine Health Center at Innsbruck offers short-term rehabilitation, skilled nursing care, memory care, and outpatient therapy; their core values frame the vision of their ministry of care.

Eileen Anderson, Director of Environmental Services, manages the busy laundry which processes all of the linens and personal clothing for the 105 residents. Using a Thermopatch marking system and ECOLAB chemicals (including a sanitizing



From left: Tawanda, Patti, Eileen Anderson, Kathy

sour) from Minnesota Chemical, all items are beautifully processed and cared for. Eileen and her staff recently implemented a new standardized process for more efficient delivery of clothing and linens.

We offer our congratulations to Benedictine Health Center at Innsbruck as it celebrates its 50th year of caring and service to the residents and their families.

# (Huebsch.



### **True Expression. Free For A Limited Time.**

Get new design upgrades when you finance with Huebsch®.

Introducing unique and sophisticated ways to modernize and customize your laundromat. New design accents elevate the look of your laundromat to enhance the customer experience while helping you stand out from competitors. And now, when you purchase equipment with Galaxy<sup>TM</sup> 600 controls through Huebsch® Financial\*, we'll give you these FREE upgrades:

- Halo door rings
- Polished chrome handles
- Stainless steel tumbler fronts
- Cityscape, Citron or Slate control panel overlays
- 5-year extended warranty

Financing under \$150,000? There's never been a better time to upgrade your equipment and maximize your cash flow. For a limited time, you'll get a 5.50% variable rate with no payments for 90 days, no security deposit, no money down and no pre-payment penalty. Plus, an 84-month term is available for transactions over \$25,000.

2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax:

651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Waverly, IA 319-352-4338 **Equipment Department Manager:** Mike Baker **Service Manager and Equipment Coordinator:** Jim Garcia

**Equipment Sales:** Daniel Baker, James Baker, Curt Carlson, Jon Karll

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Patrick Reed, Licey Mejia Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker

City Desk: Michael Sayen
Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards, Mike Tischler
Purchasing/Accounts Payable: Chris Schiefelbein

Front Office: Anita Skinner Controller: Kwen Johnson



### High-Production Small Piece Folder





# A dedicated new maximum speed version of America's most popular small piece folder series that performs French or 1/2 folds on a variety of items



Chicago introduces the best of both worlds – a new Air Chicago Series model with all the quality, reliability and accuracy of the original Air Chicago in a more streamlined format designed for laundries requiring high speed folding of items up to 35" (854mm) wide, including towels, gowns, pads, and a variety of other items. Narrow footprint saves space and allows one or multiple units to be installed in commercial or on-premise laundries with limited floorspace. For the first time, laundries can replace older design mechanical, less accurate towel folders with Air Chicago quality in the same footprint – while adding the industry leading accuracy of Chicago's patented air pulse folding and state-of-the-art CHI•Touch touchscreen operating, management, and diagnostic control. All backed by Chicago's factory and service support team who have helped make the Air Chicago series the most popular small piece folders in the market for over fifteen years.

## **Material Handling**

#### **Cart Liners**

### Call us for pricing!



#### **Lace-In Liners**

Replacement Lace-in Liners take the place of worn-out canvas and are laced right on to the original metal frame. These liners are made from Bussard VICON-10® Fabrics (BVF) and Tough Paw® is high tech, extra thick and abrasion resistant. Tough Paw® is used only at the basket rim where 90% of the wear occurs. This increases the life of the liner by 5-10 times of a regular liner.

- Durable, Washable & Waterproof
- Antibacterial and Flame-Retardant Fabrics
- Super Tough Paw® Rim
- Won't Lose Special Properties After Repeated Cleanings
- Mold and Rot Resistant
- Upgrade Your Baskets

If we don't have it, we will make it. We stand behind every product we make!





### Equipment

#### **NEW WASHER/EXTRACTORS IN STOCK**

| - MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed,                                |          |
|---|----------|
| 208/240/60/1/3  | \$7,615  |
| - MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3                          | \$8,235  |
| <ul> <li>MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed,</li> </ul>            |          |
| 208/240/60/1/3  | \$8,995  |
| - 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed,                               |          |
| 208/240/60/3  | \$11,995 |
| - 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave,                     |          |
| 7 Speed, 208/240/60/3   | \$13,595 |
| <ul> <li>30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,</li> </ul>  |          |
| 208/240/60/3  | \$14,995 |
| <ul> <li>MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,</li> </ul>              |          |
| 208/240/60/1/3  | \$10,295 |
| <ul> <li>MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3</li> </ul>        | \$10,915 |
| <ul> <li>MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed,</li> </ul>             |          |
| 208/240/60/1/3  | \$11,635 |
| <ul> <li>30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed,</li> </ul>             |          |
| 208/240/60/3  | \$12,825 |
| <ul> <li>30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed,</li> </ul>  |          |
| 208/240/60/3  | \$13,995 |
| <ul> <li>30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,</li> </ul> |          |
| 208/240/60/3  | \$15,445 |
| - 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,                   |          |
| 208/240/60/3  | \$20,995 |

| - | 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3  | . \$24,495 |
|---|---|------------|
| - | 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 | . \$23,495 |
| - | 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 | . \$27,295 |

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

#### **NEW DRYERS**

| - HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1                 | List \$4,349 |
|---|--------------|
| - HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,               |              |
| Fits Through 36" DOOR, 120/60/1   | List \$4,511 |
| - HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1                | List \$4,819 |
| <ul> <li>HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,</li> </ul>       |              |
| Reversing, 208/60/3   | List \$5,760 |
| <ul> <li>HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture</li> </ul> |              |
| Sensing Drying, Reversing, 208/60/3                                       | List \$6,408 |
| 2 - 2013 SPEED QUEEN ST055NQT 55# gas, dual digital timers,               |              |

#### IN STOCK COIN MACHINES IN MN

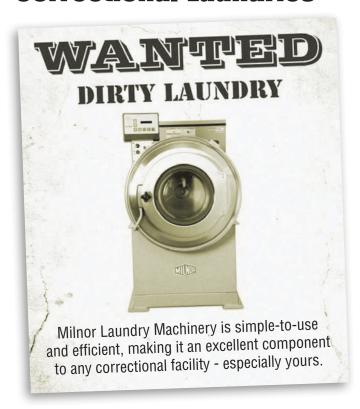
(INCLUDES INCOMING FREIGHT)

1 – HUEBSCH HFGX9WF1102, Homestyle Natural Gas Heated Coin–Op Dryer, 120/60/1 2008. Coin Box And Coin Drop Included. List Price: \$1,125......Special \$650





## **Correctional Laundries**



## **Healthcare Laundries**



Something new for healthcare laundries.

Presented to you by...



#### Lose the Adhesives, Save the Linen!

Say goodbye to the stickiest, costliest problem in healthcare laundry, say hello to Restora™!

Restora utilizes a patent-pending formula, containing a blend of natural solvents and surfactants, to enable adhesive removal from linen during the wash process. Restora makes it possible to reclaim linen that would have previously been discarded due to adhesive stains, helping to extend linen life and reduce replacement costs.

Available in 5 and 55 gallon containers. For more information or to set up a trial, contact your ECOLAB or Minnesota Chemical representative.

## **Service Tips**

### Replace your old Huebsch dryer chain drive

Eliminate greasy, noisy chain drive components in older Huebsch 50# and 75# dryers. We have many happy customers with this conversion.

If your dryer is otherwise in good shape, you can eliminate the chain with a kit for under \$400 plus shipping. Note that if you need a chain idler assembly, that part is no longer available and you must upgrade. (Make sure you are not facing other costly repairs such as basket, trunnion or standing pilot replacement before buying the parts. If you have expensive repairs, you may need a new dryer.)

For upgrade from chain to all belt drive, ask for Part # BDK5075 and Part # M401182. You will need to replace the old belt as well. Call 800-328-5689 and ask for Barb in the parts department.

Photos supplied by Mike Profeta of Golden Living Centers.



BEFORE: Old Huebsch Chain/Belt drive.



AFTER: New Huebsch All belt drive.

### **Calendar of Events**

May 19 - UMV ALM Chapter Meeting, North Memorial Hospital, Robbinsdale, MN www.umvailm.org

June 23 – WFI Fitzgerald Scholarship and Education Classic-Golf Outing River Club, Mequon, Wi www.wiscleaners.com

June 24 - WFI Summer Convention, Trade Show and Auction, River Club, Mequon, WI www.wiscleaners.com

July 21 - UMV ALM Chapter Meeting, Midwest Healthcare Textile Services, Des Moines, IA www.umvailm.org

September 16 - MCA Golf Event and Annual Meeting, Stone Ridge Golf Club, Stillwater, MN

October 20-21 - UMV ALM Fall Seminar, Treasure Island Resort and Casino, Welch, MN www.umvailm.org