

Our Customers

Rochester Athletic Club



Located in the heart of the thriving city of Rochester, MN, The Rochester Athletic Club (RAC) services some 4400 members with the very finest of services and facilities for healthy living. A dedicated staff provides many varieties of fitness and personal training as well as health and nutritional coaching and massage. Some special facilities at RAC

include an outdoor water park, a Family Entertainment Center, a tennis building and the Club Café and Deli.



L to R: Josephine, Jenny, Steve, Lucy and Katrena

RAC has been depending on Minnesota Chemical for its laundry equipment and supplies from the very beginning some 21 years ago. Facilities Manager, Steve Egner, is proud of the quality towels and linens that his staff produces every day. Steve calls Minnesota Chemical every Monday morning with his order for his ECOLAB laundry chemicals. MCC sales representatives, John Sullivan and James Baker, see to it that Steve and his staff, some of whom are clients of The Ability Building Center, are well taken care of.

RAC recently purchased a new MILNOR washer and Steve is impressed with its efficient operation and its ease of use. The laundry staff were so pleased with the new MILNOR that they gave it a name... "Big Momma"!



MCC - THE EARLY YEARS:

Railroad Lines and Meat Processing Plants Were a Key to the Company's Early Growth

By 1931, the Minnesota Chemical Company had outgrown their building in St. Paul's Midway area at 2207 Wycliff Avenue. The company, founded in 1915 by Irish immigrant R.P. Baker, had originally leased space on Wycliff Avenue in an area known as the "Minnesota Transfer." The area had become a key economic center of the Twin Cities because of its proximity to the Minnesota Transfer Railroad's transportation hub. The railroad had been founded by St. Paul's nationally prominent railroad baron, James J. Hill.

Baker was originally attracted to the "Minnesota Transfer" for two reasons – proximity to the railroad hub and the presence of meat processing plants in the area. The plants provided a critical component in soap manufacturing – beef tallow. The Minnesota Chemical Company at that point was manufacturing soap and distributing its products to creameries, laundries and dry cleaners.



As Baker looked around St. Paul for a new location for his rapidly expanding manufacturing company, he found the perfect spot to relocate his company just one block south on Hampden Avenue. At the new location, Baker had more space – close to 50,000 square feet – along with frontage on a rail spur line and lots of ground-floor warehouse space.

The building was previously occupied by a furniture manufacturer – the "Minnesota Transfer" area was brimming with them – and was located near the Northwestern Furniture Exposition, which was a mammoth 300,000-plus square foot three-story building that took up a whole city block. The Expo was where furniture manufacturers could show off their product lines to wholesale buyers.

In an advertisement in the June 1, 1931 edition of the Minneapolis Tribune, the Minnesota Chemical Company ran a large ad announcing the company's move to its new location on Hampden Avenue and thanking its customers for "your loyalty to us and confidence in our merchandise has helped our steady growth..."

Eventually, most of the Expo building was torn down, but a portion that remained on its eastern edge was eventually purchased by Baker as the Minnesota Chemical Company looked to expand once again.

Thank you!

Because, in our 16 years of existence, your patronage has been a big factor in helping us move at regular intervals to larger quarters—

Because, your loyalty to us and confidence in our merchandise has helped our steady growth—

Because, your continued goodwill has now made necessary the purchase of a building which will greatly increase our capacity—

We Thank You!

May we have your continued co-operation, patronage and good-will in the future as in the past?

Our New Home

with 40,000 square feet of floor space, also two warehouses with 6,000 square feet of space on ground 200x150 feet with trackage, will have ample room for the manufacture and merchandising of our soaps, powders, cleaners, chemicals, alkalis and neutralizers for creameries, dairies and institutions as well as our complete line of laundry supplies.

The Minnesota Chemical Co., Inc.
St. Paul
Office and Factory
Minnesota Transfer, Minn.

Water Conservation for On-Premise Laundries



Milnor's 60 lb. capacity washer-extractors feature **RinSave® water conservation technology standard**

Current economic conditions has increased healthcare facilities to focus on operating costs, particularly back-of-the-house operations – including the on-premise laundry, according to healthcare operators.

This innovative process called RinSave® eliminates up to two high level rinses (.33 gallons per pound processed) and up to 10 minutes in the wash formula. It saves labor, water, sewer and electricity which are the largest direct operating expenses in the laundry. RinSave® conserves water, further substantiates your facility's green program and is infinitely sustainable, without further investment.



MCC People

Mike Tischler began his employment with MCC in January of 1994 as a warehouse worker. Over these many years Mike has worked hard to learn all about MCC's inventory, customers and freight haulers. Today Mike is the warehouse foreman responsible for all aspects of the busy MCC shipping and receiving operation. Every day Mike and his fellow warehouseman, Bruce, pick, package and ship dozens of orders to MCC customers throughout the Upper Midwest. Mike works closely with the purchasing department to make certain that inventory levels meet the needs of our customers. Mike also assists the MCC service department in receiving in shipments of laundry, dry cleaning and coin op equipment.

Mike is a St. Paul resident and enjoys his time with his partner Joanie and their nine grandchildren.

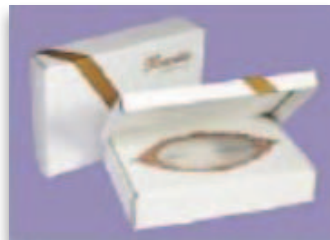
Supply Specials



Royal 4 bu. Black Vinyl cart with 4 swivel casters – **\$100**



Meese #41 Grey 6 bu. Cart with 4 swivel casters – **\$99**



Grand Golden Keepsake Wedding Box Item 040G – 5 Pak unassembled – **\$99**

Folding Table

36" x 48" x 36" high – **\$75**

Eco Green, green tinted poly 27#, .65 mil in 42", 60" and 72" – **\$44**

Equipment

NEW WASHER/EXTRACTORS IN STOCK

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 \$7,615
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 \$8,235
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 \$8,995
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 \$11,995
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$13,595
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$14,995
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 \$10,295
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 \$10,915
- MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 \$11,635
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 \$12,825
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$13,995
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$15,445
- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$20,995
- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$23,495

- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

NEW DRYERS

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,349
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 List \$4,511
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$4,819
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,760
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 List \$6,408
- SPEED QUEEN ST075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,760
- 2 - 2013 SPEED QUEEN ST055NQT 55# gas, dual digital timers, slimline fits through 36" door, 120/208/60/1 SPECIAL \$2,800

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

- 1 - HUEBSCH HFGX9WF1102, Homestyle Natural Gas Heated Coin-Op Dryer, 120/60/1 2008. Coin Box And Coin Drop Included. List Price: \$1,125 Special \$650
- 1 - SPEED QUEEN SCN40LC2OU1001 Coin 40# Quantum Gold, 2 Speed Washer Extractor 208/240/60/3 Special \$ 5,170
- 1 - HUEBSCH HTT030 NBC Coin Stock 30# Gas Dryer, White, 120-208/60/1 Special \$ 5,555

MCC Tips

To keep your dryers functioning safely and properly, always clean the lint screens at least daily. Lint screens that are torn or matted need to be replaced. Keeping your lint screen in good condition will optimize your dryer's performance and prevent fires.

MCC stocks many makes and models of lint screens. Call Barb or Adam in our Parts Department for complete availability and pricing.



Nursing Homes

No Lost Garment = Savings!



Features:

- The latest in thermal transfer printer technology replacing dated dot matrix technology.
- High definition labels designed to adhere permanently to residents' garments.
- Choice of manual or automatic opening heat sealers with safety and energy saving features.

Advantages:

1. Recall residents' databased name from into easy-to-use program.
2. Print residents' garment labels. Seal labels to residents' garments.



Thermopatch Hi-Q Garment Labeling System

- Complete Hi-Q e-4 Computer Labeling system. Complete with computer, monitor, keyboard, mouse, software and e-4 thermal printer: \$1595.00
- HS4C Heat Sealer with automatic release: \$1595.99
- HS3C Heat Sealer with manual release: \$1295.00
- TI5812-01 h 5/8" x 11" Labels, 4800 each plus replacement ink \$198.00

(Other size labels also available)

Dry Cleaners

Keep solvent based products off of your spotting board!



**Tough On Oily Stains
Easy On The Environment**

Flushes Freely in Perc, Hydrocarbon, Greenearth® or K4

TarGo® EF, our high performance, environmentally friendly P.O.G., removes oil-based stains from textiles. You'll see the difference on the toughest oxidized

oils, greases, inks, etc.

To remove stains easily, simply apply TarGo® EF and flush the stains out in you major-solvent drycleaning wheel. On the most difficult stains, TarGo® EF can be used effectively on the spotting board.

TarGo® EF contains no chlorinated solvents, is biodegradeable, and meets California's 2013 VOC and Prop-65 regulations.

Use it with confidence!

16 oz –special price \$15.00



If you haven't upgraded to Huebsch®, you're missing out on maximum savings and revenue. That's because Huebsch's industry-leading Galaxy™ controls feature utility-reducing and revenue-boosting technologies that help you save and make more money. Our exclusive eBoost™ technology uses 33 percent less water per cycle and reduces non-wash water below the cylinder. The user-friendly controls also lets you take charge of your revenue while providing customers more choices for their laundry with multi-level vend, time-of-day pricing and green cycle modifiers. In addition to missing out on these incredible savings and revenue opportunities, not upgrading with Huebsch® could be costing you customers.



According to a recent Coin Laundry Association survey, 50 percent of store owners who experienced business growth attributed it to their new equipment.

Mark Your Calendars:

