

Our Customers

Bethany Home, Dubuque, IA

Bethany Home is a non-profit retirement community providing apartment living and health care services in a quiet residential neighborhood. Bethany has served Dubuque and the surrounding area since 1923.



Bethany Home

Bethany Home has 55 Apartment Living units, 66 healthcare units including 12 beds in a secure memory care unit.

Laurie Kotz-Picray, Housekeeping and Laundry Supervisor and her assistant Julie Schromen assure that laundry is done perfectly for all residents. Laurie has been at Bethany for 5 years and Julie for 27.

In 2014 Bethany upgraded the laundry installing two Milnor 30022V8Z 60# touch screen high speed washers and two Huebsch HT075NRE OPT 75# gas dryers with moisture sensing drying. Laurie and Julie selected four dryness programs and three extra dry or no heat programs for their needs. The dryers finish the load, signal the operator and go into a no heat anti-wrinkle program until the loads are removed.



From Left Laurie Kotz-Picray, Housekeeping and Laundry Supervisor and her assistant Julie Schromen with their dryer program chart.

THE “BAKER BOYS” LED MCC FOR NEARLY 40 YEARS

Founder R.P. Baker’s Sons Took Over in the Mid 1940s



The end of World War II in 1945 marked more than the return of the “Baker boys” to St. Paul from years of military services. It also signaled the beginning of a second generation of Bakers leading the Minnesota Chemical Company – which celebrates its Centennial Anniversary this year.

Robert, Dan and John Baker had all been involved in the company in key roles prior to the outbreak of World War II. Dan and John joined the Army Air Corps once the war started, and Bob joined the Army. All three served as officers based on their experience as cadets at Saint Thomas Military Academy. Midway through the war – in October 1943 – their father, R.P. Baker,

who was the founder of Minnesota Chemical Company, died suddenly after leading the company for 38 years. R.P.’s wife (and the mother of Robert, Dan and John) was elected President of the company and Mike O’Connell was elected Vice President. Mike ran the daily operations of the business through the end of the war.

Robert and Dan Baker returned from the war in late 1945; John in mid 1946. Dan was the oldest of the Baker boys, having been born in 1913; John was born in 1915 and Bob in 1917. All three had joined the Minnesota Chemical Company in the 1930s, and had risen to management roles before the war. Dan had been sales manager, John was plant manager; and Robert was a specialty salesman. All three had served on the Minnesota Chemical Company board of directors.

The trio hit the ground running when they came back from World War II. When they rejoined the company, a primary focus was manufacturing soap for the laundry and dairy industries and the only location was in St. Paul. Within a decade, the “Baker boys” had moved the company away from manufacturing of soap and refocused the company on distributing a full range of supplies, and eventually equipment, for commercial and institutional laundries and dry cleaners throughout the Midwest. In the mid 1950’s a Milwaukee sales office and warehouse was also established.

For the next 40 years, Robert, Dan and John Baker led the Minnesota Chemical Company through recessions, competition, inflation, and a host of other challenges. In 1985, the “Baker boys” retired together, transitioning the company to their sons – the new “Baker boys” – Mike (John’s son), Steve and eventually Dan (Robert’s two sons). All three third-generation Bakers had already been working for the company, so the transition went smoothly.

Robert passed away in 1998, Dan in 2006, and John in 2010. The fourth generation of the Bakers is now working for Minnesota Chemical Company – Mike’s son James.



Left to right: Bob, John and Dan Baker... circa 1948

2285 Hampden Ave.
St. Paul, MN 55114
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101
Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630
Waverly, IA
319-352-4338

Equipment Department Manager: Mike Baker
Service Manager and Equipment Coordinator:
Jim Garcia
Equipment Sales: Daniel Baker, James Baker, Curt
Carlson, Jon Karll
Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam,
Chad Reisinger, Steve Reuscher, Lacey Mejia

Supply Department Manager: Stephen Baker
Supply Sales: Jon Karll, John Sandretto,
John Sullivan, James Baker
City Desk: Patrick Reed
Parts: Barbara Swanson, Manager
Adam Hrtanek

Warehouse: Bruce Edwards, Mike Tischler
Purchasing/Accounts Payable: Chris Schiefelbein
Front Office: Anita Skinner
Accounts Receivable/Credit: Linda Curtis
Controller: Kwen Johnson

Ultra Fresh

Value Liquid Laundry Detergent



Ultra Fresh is an economical, light duty, biodegradable liquid laundry detergent designed for top and front load washers. Ultra Fresh is a HE (High Efficiency) product that is safe on all fabrics and formulated for all water temperatures.

Ultra Fresh is perfect for Coin Op drop off laundry and Health Care top loaders.

Packaged and sold in easy to use 1 gallon jugs. FREE PUMP WITH EACH ORDER!

\$11.20 Per Gallon

Something Useful

We want you to be able to easily open the containers of quality products that you buy from us. Here are a couple of items that will make your life easier!



Drum Wrench: Universal for either plastic or metal bungs. Lightweight, durable aluminum construction permits use with hazardous materials.

#7200 \$19.95 each



Plastic Pail Lid Opener: Removes lids from plastic pails and buckets.

#7210 \$9.95 each



Columbia Cleaning machines now available for hydrocarbon, Kreussler K-4 and Green Earth.

Let us help you choose your size and solvent. Bath or Ipura, 40# to twin 80# sizes!



Jolene Bourdaghs, Shorty Cleaner Launderer and Wes Nelson of Columbia



Compact design and fast drying are Columbia features.

Mark Your Calendars:



ONE INDUSTRY. ONE STAGE.
CLEAN2015
ATLANTA, GA • APRIL 16-19, 2015



New Orleans based Milnor has the broadest range of washing technology of any manufacturer. Milnor produces washers from 20# to 600# and has new RinSave™ technology to save water and time. Automated Continuous Batch Washer Systems (CBW™) can handle laundries from 1.5 million pounds production to over 30 million pounds with huge labor and energy and utility savings.



Milnor large open pocket washers can be sling loaded.



Jim Garcia, Service Manager, demonstrates the EP Plus test mode on Milnor washers sized from 40# to 170#.



Milnor small washers last for years and years in hotels, nursing homes and small hospitals. New models save wash time, are easy to program and easy to repair.

Equipment

NEW WASHER/EXTRACTORS IN STOCK

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 \$7,615
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 \$8,235
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 \$8,995
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 \$11,995
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$13,595
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$14,995
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 \$10,295
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 \$10,915
- MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 \$11,635
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 \$12,825
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$13,995
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$15,445
- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$20,995
- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$23,495

- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

NEW DRYERS

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,349
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 List \$4,511
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$4,819
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,760
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 List \$6,408
- SPEED QUEEN ST075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,760
- 2 - 2013 SPEED QUEEN ST055NQT 55# gas, dual digital timers, slimline fits through 36" door, 120/208/60/1 SPECIAL \$2,800

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

- 1 - HUEBSCH HFGX9WF1102, Homestyle Natural Gas Heated Coin-Op Dryer, 120/60/1 2008. Coin Box And Coin Drop Included. List Price: \$1,125 Special \$650
- 1 - SPEED QUEEN SCN40LC20U1001 Coin 40# Quantum Gold, 2 Speed Washer Extractor 208/240/60/3 Special \$ 5,170
- 1 - HUEBSCH HTT030 NBC Coin Stock 30# Gas Dryer, White, 120-208/60/1 Special \$ 5,555

Coin Ops

Our line of brand name products will make you more money... Guaranteed!



SUN Laundry Products, OxiClean, Laundry Bags and more...

Speed Queen®

Features set your Speed Queen coin laundry apart from the others.

- Time of day pricing
- Lucky cycle
- Leaking valve and drain detector
- Networked washers and dryers

Ask Curt Carlson, Dan Baker or Speed Queen Midwestern Manager John Kelly what Speed Queen can do for you for new laundries or replacement equipment.



Dan Baker.



John Kelly Speed Queen Midwest Regional Sales.

Nursing Homes/Assisted Living

Save Green with IPU's Value Line Patient Item Carts

When purchasing PVC carts for your facility, go with the very best, IPU. Since introducing PVC health care equipment to the industry in 1985, IPU has gone on to set the standard using only furniture grade PVC along with durable fabric and high performance casters. Beware of low quality imitators. Specify IPU.



MODEL VL GR 66..... \$325
56" H x 50" W X 20" D
6 drawers, 20" hanging bar



MODEL VL DBC16\$460
65" H x 44.5" W X 24" D
16 bins, 22" hanging bar,
cover opens on both sides



MODEL VL DBC8\$380
65" H x 50" W X 20" D
8 bins, 44" hanging bar

Open shelf linen carts also available in this "Value Line".



Reduce water and energy use by up to **40%**

Good for Your Customers, Your Business, and the World



Aquanomic is an innovative laundry system that delivers exceptional Clean, White and Soft linen results, while reducing water and energy consumption by up to 40%. It's a total system proven to improve your laundry operation while helping to make the world cleaner, safer, and healthier.

In today's world, many organizations are looking for ways to preserve resources and improve their efficiency. The Aquanomic program is specifically designed to help your on-premise laundry achieve both of these goals.

Proven Value and Performance

The Aquanomic program has been extensively tested in a variety of customer environments, proving its performance and sustainability benefits.

EXCEPTIONAL PERFORMANCE: Your customers expect the best, and Aquanomic delivers Clean, White and Soft results in a variety of water conditions and soil levels.

UP TO 40% RESOURCE SAVINGS: Aquanomic's low temperature chemistry and Smart Wash Process deliver significant water and energy savings.

Available in both liquid and solid formats.

ECOLAB®
Everywhere It Matters

