

## Our Associations

### The Upper Mississippi Valley Association for Linen Management



The Upper Mississippi Valley Association for Linen Management (UMV ALM) is a dynamic chapter of the national Association for Linen Management. Members of UMV ALM are laundry and housekeeping managers representing institutions throughout Minnesota, Western Wisconsin and Iowa. Also among the membership are representatives from large central laundries and vendor companies that sell products and services to these institutions.

Educational meetings are held throughout the year at member locations. Varied and interesting presentations are offered centering on issues pertaining to linen management and processing, housekeeping trends and employee management.

The UMV ALM chapter is proud to have among its ranks the ALM Laundry Manager and Allied Trades Persons of the year for the last several years in a row!

Just concluded was a very successful Fall Educational Conference held at Treasure Island Resort and Casino in Red Wing, MN. A large gathering of members and guests heard excellent presentations on employee safety, global programs for laundry accreditation, managing a multi generational work place, and organizational social media policies. These gatherings also serve as great networking opportunities. Attendees often relate experiences where they were able to solve a problem by contacting someone that they met at a UMV ALM meeting. Lastly, this is a fun group! All meetings reserve time for social interaction. The recent Fall Seminar featured a dinner cruise on the beautiful Mississippi River.

If you are interested in learning more visit: [www.umvailm.org](http://www.umvailm.org)



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Equipment Department Manager: Mike Baker  
Service Manager and Equipment Coordinator:  
Jim Garcia  
Equipment Sales: Daniel Baker, James Baker, Curt  
Carlson, Jon Karl  
Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam,  
Patrick Reed, Lacey Mejia, Chad Reisinger

Supply Department Manager: Stephen Baker  
Supply Sales: Jon Karl, John Sandretto,  
John Sullivan, James Baker  
Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards, Mike Tischler  
Purchasing/Accounts Payable: Chris Schiefelbein  
Accounts Receivable/Credit: Lori Kahle  
Front Office: Anita Skinner  
Controller: Kwen Johnson  
City Desk: Michelle Meister



# Dry Cleaners

## DogGone It – Odor Eliminator



### The Formula:

DogGone It is a water based non-toxic ODORLESS formulation designed and developed for the pet market. The formula may be sprayed directly onto any dog fur (coat) to remove the smell of “dog”. Use to eliminate odors from the dog bed or from within kennels. Great for cat litter boxes too!

### How it works:

DogGone It eliminates odors through oxidization. The oxidization process generally results in a permanent elimination of most odor issues. Current pet products available for odor eliminations are “masking” (scent) or enzyme based. The “masking” formulas are designed to cover the odor with a pleasant scent where as

enzyme based formula lack broad odor elimination kill (not recommend for direct spraying onto the fur-coat).

### Odor eliminated:

DogGone It eliminates most common pet odors such as: wet dog, skunk, urine, litter box. Great for “paper training” mistakes and for those “Senior Dog” mistakes. DogGone It results are always ODORLESS.

### For over the counter retail sale

Item#	Description	Price ea.	Case	MSRP
DGI-16	16oz Odor Eliminator	\$5.49	\$65.88 (12)	\$9.99



## Minnesota Chemical Company 2016 Calendar

Our 2016 calendars featuring the Marjorie McNeely Conservatory at Como Park, St. Paul are in the mail and also being delivered by MCC sales staff.

Our offices and warehouse will be closed on December 24, 25 and Jan. 1, 2016. Best wishes to you for a joyous Holiday Season and a Prosperous New Year.

*Should you wish a smaller version of this calendar, contact your MCC representative or give our St. Paul office a call.*





## Equipment

### NEW WASHER/EXTRACTORS IN STOCK

– MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 .....	\$7,615
– MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 .....	\$8,235
– MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 .....	\$8,995
– 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 .....	\$11,995
– 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$13,595
– 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$14,995
– MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 .....	\$10,295
– MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 .....	\$10,915
– MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 .....	\$11,635
– 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 .....	\$12,825
– 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$13,995
– 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$15,445

– 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$20,995
– 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$24,495
– 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$23,495
– 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....	\$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

### NEW DRYERS

– HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 .....	List \$4,349
– HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 .....	List \$4,511
– HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 .....	List \$4,819
– HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 .....	List \$5,760
– HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 .....	List \$6,408

### IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

1 – HUEBSCH HFGX9WF1102, Homestyle Natural Gas Heated Coin–Op Dryer, 120/60/1 2008. Coin Box And Coin Drop Included. List Price: \$1,125 .....	Special \$650
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## New SonicAire® 2.0:

### Twice the Cleaning Area; Half the Installation Costs

Combustible lint is dangerous: in just minutes, laundries have been destroyed by spontaneous lint fires. OSHA takes this risk seriously and has levied heavy fines for those plants when more than 1/32" of lint accumulates. This is essentially a zero tolerance for any buildup of combustible dust/lint. Now there is a way to prevent the deadly lint from accumulating in the first place.

SonicAire 2.0, manufactured by IES, is the industry's only engineered solution that proactively keeps laundries and dry cleaners continuously clean. It works using the innovative Clean Fan Technology™, which controls air flow, creating an air barrier that prevents lint accumulation on all overhead structures.

It is a high performance fan with a 2 HP motor, which delivers the controlled clean with an extended cleaning area. In fact, the SonicAire 2.0 has more than 2.5 times the cleaning area as the original SonicAire 1.0. This increased range means a dramatic decrease in the cost of installation – since fewer fans are needed, the initial cost drops 50%. Only the SonicAire 2.0 can deliver that kind of savings.

The SonicAire 2.0 is the smartest way to solve the problem of overhead combustible lint. As a one-time investment, it can pay for itself in one year.







## Vended Front Load Washer

### Cutting-Edge Balance Sensing System

An updated suspension and new sensing technologies powerfully combine to redistribute loads and maintain cycle times — resulting in less utility costs, shorter wait times and increased turns through your store.

### Incredible 440 G-Force

Increased spin speed exerts high G-Force to maximize moisture removal and lower drying times, getting customers in and out of your store faster and ensuring they leave satisfied.

### 20% Larger Capacity

Increased capacity means bigger loads, which allow for higher vend pricing. In addition, improved water and energy efficiencies lower utility bills and keep more money in your pocket.

### 10-Degree Tilted Control Panel

Provides ease of use for the utmost user experience.

### Super-Strong Stainless Steel Tub

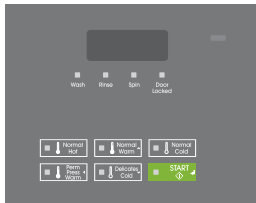
Built for virtually indestructible durability.

### Unmatched Durability

Commercial-grade quality that will deliver reliable, efficient operation load after load. Built with premium materials and tested to meet the demands of the harshest environments, the entire machine receives Huebsch's standard three-year warranty.

\*Parts only, labor not included. See Huebsch Warranty Bond for specifics.

### MICRO-DISPLAY CONTROL



The Micro-Display Control features a time-remaining countdown, coin countdown and cycle status lights.

# SYSTEMK4

Success made by Kreussler

**SYSTEMK4** features the same - for some textiles even better - cleaning properties as perchloroethylene. Lipophilic and in particular water soluble soil is excellently removed. Even saline (salt based) soil is removed better with **SYSTEMK4**.

### Overview of the quality advantages:

- Excellent cleaning power for water soluble and lipophilic stains.
- Hardly any pre-spotting necessary.
- Gentle cleaning of textiles, leather and furs.
- Reduced finish-effort thanks to less creasing.
- Very pleasant and smooth feel.
- High wearing comfort.
- Bright colors.
- Increased protection against textiles turning grey.
- The cleaned textiles have a fresh scent.



## FOR ALL YOUR VENDING NEEDS VEND RIGHT WITH VEND-RITE

