

Iowa Repeals Sales Tax on Vended Laundries

A bill exempting Iowa's self-service vended laundries from sales tax recently became law in the State of Iowa after five years of efforts by members of Iowa's CLA affiliate, the Iowa Self-Service Laundry Association.

Last year, ISSLA members approved a plan proposed by laundromat owner, ISSLA President, and National CLA Board Member, Daryl Johnson to hire a lobbyist to shepherd a repeal bill through the Iowa legislature. The lobbyist, Larry Blixt, worked with ISSLA members to help them craft a strong grassroots campaign to persuade Iowa representatives of the bill's merits, and to garner support from key players in both the Republican-controlled House and the Democratically-controlled Senate.



Iowa Governor Terry Branstad signs sales tax repeal legislation with Daryl Johnson, president of ISSLA, along with other ISSLA board members including James Baker of Minnesota Chemical

Johnson, who owns laundries in both Minnesota and Iowa, was especially well-positioned to point out to legislators exactly how the tax had a negative impact on Iowa laundries versus those in bordering states where the tax was not imposed. Johnson opened his books to demonstrate how the tax made it difficult to be profitable in Iowa, and how it forced him to make investments in his Minnesota locations instead.

The repeal bill, House File 603, passed the Iowa House of Representatives (76-14) and the Iowa Senate (50-0) with unusual bipartisan support during a contentious legislative session. HF 603 was signed into law by Iowa Governor Terry Branstad on June 18, 2015, and took effect on July 1, 2015. The repeal applies only to "self-pay" laundry sales – i.e. where the customer washes their own clothes. Laundry services performed by a laundromat employee (i.e. wash-dry-fold services) remain subject to Iowa sales tax.

On the significance of the victory for both Iowa and potentially other states, Johnson noted: "To receive that strong of a vote will help us down the road, when the legislators start thinking about taxing laundries again. We'll be able to point to the vote and to how this legislation passed – and we can say, listen, we'll do this again. Do you really want to go down that path? Drop that sales tax idea and move on to something else... I hear rumblings that laundry owners in Illinois, Pennsylvania, Kentucky, Connecticut and a couple of states on the West Coast all may be facing sales tax battles in the near future."

West Virginia, Hawaii, and New Mexico are now the only three states who still assess sales tax on vended laundries.

To learn more about the national fight against self-service laundry taxation, please visit www.coinlaundry.org/advocacy/stop-laundry-tax

To read an extended CLA interview with Daryl Johnson, please visit: www.coinlaundry.org/blogs/bob-nieman/2015/06/24/sales-tax-win-in-iowa-the-anatomy-of-a-grassroots-victory

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Equipment Sales: Daniel Baker, James Baker, Curt
Carlson, Jon Karll
Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam,
Patrick Reed, Lacey Mejia, Chad Reisinger

Supply Department Manager: Stephen Baker
Supply Sales: Jon Karll, John Sandretto,
John Sullivan, James Baker
Parts: Barbara Swanson, Manager

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DISCOVER ULTIMATE LAUNDRY MANAGEMENT WITH THE GALAXY™ 600 CONTROL.

Maximize Revenue

- Multi-Level Vend Pricing allows you to charge extra for warm or hot water, resulting in improved profitability.
- Cycle Modifiers offer customers additional options and flexibility for their wash needs while bringing laundromat owners another powerful, revenue-enhancing feature.
- Time-of-Day Pricing enables price variations throughout the day, helping you manage peak laundromat customer usage and compete for new customers.
- 24 Customizable Cycle Selections provide customers with options to optimize vended laundry machine wash results for various loads while creating added revenue opportunities for laundromat owners.

Optimize Efficiency

- 200 G-Force Extraction provides maximum water removal, shorter dry times, lower utility bills and satisfied customers.
- 24 Cycle Combinations optimize washing, giving customers options and ensuring the best possible wash per load type.
- 30 Programmable Water Levels can be adjusted by segment and customer feedback for the most economical water setting, delivering the best wash results at the lowest expense.
 - Patented Water Guardian Leak Protection and Slow Drain Detection monitor leaks for both commercial washing machine drain and fill valves, eliminating wasted water and resources while also reducing preventative maintenance.
 - Computer Connectivity allows the laundromat owner to communicate and program multiple vended laundry machines quickly and easily from your pc or laptop.
 - Payment System Open Architecture allows for easy integration with your aftermarket payment system.



Easy to Use

- Multilingual Operating Instructions increase laundromat customer acceptance and remove the expense of additional language signage.
- Easily Accessible Service-Related Audit Data helps you manage your commercial laundry equipment costs and ensure longevity.
- Service Diagnostic Troubleshooting lets you run factory tests, diagnose problems and quickly understand issues so they can be corrected.
- Computer Connectivity allows you to communicate and program multiple machines quickly and easily from your pc or laptop.



Columbia Cleaning machines now available for hydrocarbon, Kreussler K-4 and Green Earth.

Let us help you choose your size and solvent. Bath or Ipura, 40# to twin 80# sizes!



Columbia staff testing a machine – Alberto Bodhardt & John Behrendt



Columbia HCS compact dry cleaning machine

Equipment

NEW WASHER/EXTRACTORS IN STOCK

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3\$7,615
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$8,235
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3\$8,995
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3\$11,995
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$13,595
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$14,995
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3\$10,295
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$10,915
- MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3\$11,635
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3\$12,825
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$13,995
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$15,445

- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$20,995
- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$23,495
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

NEW DRYERS

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,349
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 List \$4,511
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$4,819
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,760
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 List \$6,408

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

- 1 - HUEBSCH HFGX9WF1102, Homestyle Natural Gas Heated Coin-Op Dryer, 120/60/1 2008. Coin Box And Coin Drop Included. List Price: \$1,125Special \$650

Time For You To Go Back To School

Take Better Care of your Washers and Dryers



The Minnesota Chemical Co. will be holding **FREE** Service Schools and Vended Laundry Seminars on **Tuesday, October 6th** at our **Menomonee Falls, WI** location and on **Thursday, October 8th** at the **Best Western Capitol Ridge Hotel in St. Paul, MN**. Hours for both shows will be from 9AM to 3PM.

Representatives from Huebsch, Card Concepts, Huebsch Financial and Vend Rite will be on hand.

The Huebsch service school will be taught by a factory technician and will feature preventative maintenance and repair for dryers, top load, hard mount and soft mount washers.

Look for special show prices on parts, vended supplies, R&B carts, and Huebsch equipment. Lunch and beverages will be served.

For more information or to make reservations, contact Anita at **800-328-5689** or www.minnesotachemical.com



Large Open Pocket Tilting Washer Extractors

Open pocket cylinder enhances wash quality, saves time:

Large, open pocket wash cylinder (with tall ribs) provides an unobstructed drop for superior washing action. It's ideal for bulky items (mats, for example) and heavily soiled items (uniforms, mop heads, and shop towels).

Streamlined Design, rugged components, easy maintenance access:

This machine has been designed for multiple shifts for years to come. There are fewer parts, so there is less to maintain. All steel that contacts wash liquor is made of 304 stainless steel. Open access simplifies maintenance.

High Extract:

The 68036 achieves 300 Gs (558 RPM), allowing for maximum moisture removal. This saves you process time (shorter dry times needed) and promotes linen life.

Smooth Operation:

The dynamically tuned suspension puts the center of mass where an imbalance would occur. This allows for superior vibration-dampening—and less wear and tear. Dynamic forces are evenly applied for minimum vibration, which promotes greater productivity (no stopping and recycling).

Excellent Ergonomics:

The gravity assist tilt boosts productivity, while minimizing fatigue and back injuries. The 68036 uses hydraulics to tilt forward and backward for faster unloading and loading of goods, which means fewer operator hours.



MCC 100th Anniversary Special!



Our friends at Maruso USA have extended very special discounted pricing on their two newest plastic hanger offerings.



Collar Saver –MT

This unique 18" shirt hanger has the best of both worlds. A metal hook that is perfectly compatible with all types of conveyors and sorting systems and a **molded and nestable body** that guarantees that shirt collars will remain well formed and uncrushed.

500 per case (List price = \$85.00) **SPECIAL PRICE = \$68.00**



Couture Hanger

The new 17.5" Couture hanger is perfect for all garments...suits, jackets, trousers, sweaters and camisoles. This hanger has no sharp edges and is perfectly designed to distribute the weight of garments evenly. Convenient clips on the bar hold trousers snugly. This multipurpose sturdy hanger is an excellent choice for personal clothing in the nursing home environment.

180 per case (list price = \$50.00) **SPECIAL PRICE = \$40.00**

Calendar of Events

September 9 – MCA Golf Event and Annual Meeting, Stone Ridge Golf Club, Stillwater, MN

October 6 – MCC Service School & Vended Laundry Seminar. MCC location in Menomonee Falls, WI
Call Anita at 800-328-5689

October 8 – MCC Service School & Vended Laundry Seminar Best Western Capitol Ridge Hotel, St. Paul, MN
Call Anita at 800-328-5689

October 20-21 – UMV ALM Fall Seminar, Treasure Island Resort and Casino, Welch, MN www.umvailm.org