

## Our Customers

### Nature's Dry Cleaners & Coin Laundry Elk River, MN



Some years ago, husband and wife team of Penny and Mark Leadens decided to use their proven entrepreneurial skills to establish another unique business that would make a positive impact on their community of Elk River, MN. It was important to them to have a business that was both environmentally responsible and offered exceptional customer service. They opened

Nature's Dry Cleaners featuring full service dry cleaning using the latest in technology paired with non-hazardous hydrocarbon solvent. Later, seeking to further serve their community, Penny and Mark decided to seek out a new location in order to accommodate a coin operated laundry. The Leadens purchased a full range of Speed Queen coin laundry equipment from Minnesota Chemical and moved their dry cleaning operation into their new bright space. Today, Penny and Mark's operation is a one stop full service fabricare operation. Customers appreciate the bright, clean and open store and the superior customer service offered by the well trained staff.



From the left: Penny, Monica, Sheryl, Stacey, Cindy, Mary and Kim

## Milnor has a complete line of washer extractors for any size and any budget.

- A full featured 60# washer extractor with touch screen and program transfer by USB? **YES!** – Milnor 30022V8Z.
- A 25# washer for \$5,150? **YES!** – Milnor MWR125E!
- A tilting 450# washer for sling loading? **YES!** – Milnor 68036H5K.
- Automated Systems? **YES!** – Milnor Continuous Batch Washers CBW® Systems lead the industry in efficiency.



60# Milnor 30022V8Z with MilTouch™ touch screen controller.



Value price 25# Milnor washer model MWR12E5.



450# two way tilt washer extractors are easily sling loaded.



Milnor CBW® batch washing system.

2285 Hampden Ave.  
St. Paul, MN 55114  
651-646-7521  
Toll Free: 1-800-328-5689  
Fax: 651-649-1101  
Service & Parts Fax:  
651-646-7206

13636 Carmen Avenue, Suite 4  
Menomonee Falls, WI 53051  
262-781-8630  
Waverly, IA  
319-352-4338

Equipment Department Manager: Mike Baker  
Service Manager and Equipment Coordinator:  
Jim Garcia  
Equipment Sales: Daniel Baker, James Baker, Curt  
Carlson, Jon Karll  
Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam,  
Patrick Reed, Steve Reuscher, Lacey Mejia

Supply Department Manager: Stephen Baker  
Supply Sales: Jon Karll, John Sandretto,  
John Sullivan, James Baker  
City Desk: Michael Sayen  
Parts: Barbara Swanson, Manager  
Adam Hrtanek

Warehouse: Bruce Edwards, Mike Tischler  
Purchasing/Accounts Payable: Chris Schiefelbein  
Front Office: Anita Skinner  
Accounts Receivable/Credit: Linda Curtis  
Controller: Kwen Johnson

## MCC PEOPLE

### Kwen Johnson



Kwen Johnson has held the position of Company Controller since 2011. A Certified Public Accountant by training; Kwen brought a wealth of experience in business accounting to his position with Minnesota Chemical. Kwen is responsible for all financial functions at MCC. He is a whiz with spread sheets and cost accounting and does a fantastic job of keeping a close eye on all of the debits and credits. Kwen works closely with MCC's accounts receivable and payable departments as well as with outside providers of insurance, banking and accounting services.

Kwen resides in suburban Minneapolis with his wife Pam. Kwen enjoys all family activities especially with his two college age sons.



### SoGo® "Mildew Specific"

Warm weather and moist linen leads to mildew stains. SoGo "Mildew Specific" is a powdered laundry stain remover whose unique, controlled chlorine bleaching action safely removes both deep-seated and surface mildew. SoGo "Mildew Specific" can be used on 100% cotton,



**10 lb. Pail**  
**\$193.00**

100% polyester and poly-cotton blends, on both whites and color-fast colors. Put your mildewed linens back in service.

## Laundry Facilities

### Service Tips From Alliance

#### Dryer Symptom:

My dryer (tumbler) burner goes on for a few seconds and then shuts off. If I restart the tumbler, this symptom will repeat.

#### Possible Cause:

This is symptomatic of ignition lock-out. Ignition lock-out will occur if the Ignition Control Module (IEI) does not receive confirmation of ignition within 10-14 seconds. Under normal operating conditions, the heat of the burner flame will produce a small current which the IEI will detect via the igniter and ignition cable. Because of their close proximity to the burner, the igniter and cable can lose their connectivity ability. This will prevent the IEI from detecting the flame-induced current, causing a constant ignition lock-out condition.



Speed Queen and Huebsch single and stack dryers



**Huebsch**  
Huebsch is the answer.

**Speed Queen**

#### Dryer Routine Maintenance

- Thoroughly clean the dryer every year. Have an authorized service representative perform this maintenance if needed. Remove the dryer fronts and back.
- Clean the lint filter before drying each load. The lint filter may be washed if needed. Annually remove lint filter and screw to vacuum the duct under it.
- Inspect the exhaust duct for lint build-up after one year of service. Clean if necessary. Inspect every one to two years as required thereafter.
- Inspect the outside weather hood frequently to make sure dampers move freely, dampers are not pushed in and that nothing has been set against them.



# Equipment

## NEW WASHER/EXTRACTORS IN STOCK

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 .....\$7,615
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 .....\$8,235
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 .....\$8,995
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 .....\$11,995
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$13,595
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$14,995
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 .....\$10,295
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 .....\$10,915
- MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 .....\$11,635
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 .....\$12,825
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$13,995
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$15,445
- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$20,995

- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$23,495
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 .....\$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

## NEW DRYERS

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 ..... List \$4,349
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 ..... List \$4,511
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 ..... List \$4,819
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 ..... List \$5,760
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 ..... List \$6,408
- SPEED QUEEN ST075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 ..... List \$5,760
- 2 - 2013 SPEED QUEEN ST055NQT 55# gas, dual digital timers, slimline fits through 36" door, 120/208/60/1 .....SPECIAL \$2,800

## IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

- 1 - HUEBSCH HFGX9WF1102, Homestyle Natural Gas Heated Coin-Op Dryer, 120/60/1 2008. Coin Box And Coin Drop Included. List Price: \$1,125 .....Special \$650

# New SonicAire® 2.0:

## Twice the Cleaning Area; Half the Installation Costs



Combustible lint is dangerous: in just minutes, laundries have been destroyed by spontaneous lint fires. OSHA takes this risk seriously and has levied heavy fines for those plants when more than 1/32" of lint accumulates. This is essentially a zero tolerance for any buildup of combustible dust/lint. Now there is a way to prevent the deadly lint from accumulating in the first place.

SonicAire 2.0, manufactured by IES, is the industry's only engineered solution that proactively keeps laundries and dry cleaners continuously clean. It works using the innovative Clean Fan Technology™, which controls air flow, creating an air barrier that prevents lint accumulation on all overhead structures.

It is a high performance fan with a 2 HP motor, which delivers the controlled clean with an extended cleaning area. In fact, the SonicAire 2.0 has more than 2.5 times the cleaning area as the original SonicAire 1.0. This increased range means a dramatic decrease in the cost of installation – since fewer fans are needed, the initial cost drops 50%. Only the SonicAire 2.0 can deliver that kind of savings.

The SonicAire 2.0 is the smartest way to solve the problem of overhead combustible lint. As a one-time investment, it can pay for itself in one year.



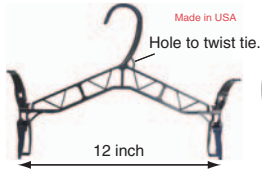
# DRY CLEANERS

Here are two unique and handy items from MARUSO that will help you to handle and package summer garments such as skirts and shorts.



## Pinch Hanger - DT

For heavy skirts and pants



Volume Per Case: 480pcs.  
Size: 12 inch  
Color: Black



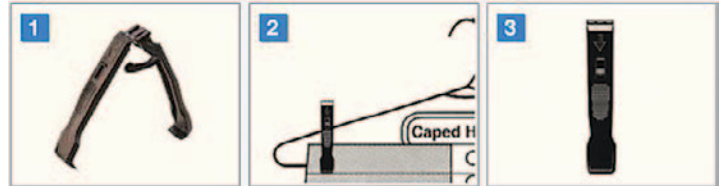
Pinch Hanger - DT holds heavy skirts & pants without damages.



Pile them up for storage efficiency when you recycle.

**\$110.00/per cs**

## Skirt Pinch Heavy Duty Shirt Clip



**\$21.50 per box of 500**



**KEY COLOUR™**  
Total Color Maintenance

Minnesota Chemical is proud to partner with KEY COLOUR, a premier manufacturer of dye products for all industrial and institutional uses. In addition to offering a product for all needs, KEY COLOUR provides excellent technical support to ensure that you are getting the best dye job possible. Let Minnesota Chemical and KEY COLOUR help you save money by reclaiming faded linens and mats. Call us today for additional process information and pricing.

### Super Shop Towel & Dust Mop Dye

- Highly concentrated dye formulation is fast dissolving and dispersing.



### Walk-Off Mat Dye Kits

- "User-friendly" kits are easy to use and require only 60 minutes start to finish application time.

### Colourfast Permanent Dye System Kits

- Full color dye kit, not just a touch up kit

### Keyvat Permanent Dye Kits

- The most permanent dye available for cottons

### Poly and Microfiber Dyes

- Great for dyeing Polyester Napkins and Tablecloths

### Maintenance Towel Dye

- 60 x 8 oz water soluble bags available in red, navy, blue, violet, orange, brown, green, black, royal and yellow for 100% cotton

## Calendar of Events

**April 16-19** – CLEAN 2014, Atlanta, GA

**May 19** – UMV ALM Chapter Meeting, North Memorial Hospital, Robbinsdale, MN

**June 23** – WFI Fitzgerald Scholarship and Education Classic-Golf Outing River Club, Mequon, WI [www.wiscleaners.com](http://www.wiscleaners.com)

**June 24** – WFI Summer Convention, Trade Show and Auction, River Club, Mequon, WI [www.wiscleaners.com](http://www.wiscleaners.com)

**July 21** – UMV ALM Chapter Meeting, Midwest Healthcare Textile Services, Des Moines, IA [www.umvailm.org](http://www.umvailm.org)

**September 15** – MCA Golf Event and Annual Meeting, Stone Ridge Golf Club, Stillwater, MN

**October 20-21** – UMV ALM Fall Seminar, Location TBA in Rochester, MN