

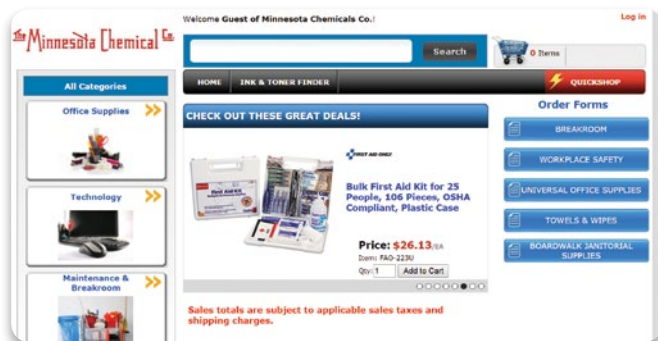
Jim Garcia Retires

For the past 30 years, Jim Garcia has been delivering top notch service to MCC customers. Jim has done it all in our equipment, parts and service departments. From dispatching service techs to running the parts department, to serving as equipment department coordinator and service department manager, Jim always focused on what was best for the customer. Many customers have relied on Jim's trouble shooting expertise as they worked to get their equipment up and running. Jim's patient and knowledgeable assistance to all he encountered will be very much missed as he now retires from Minnesota Chemical. Fellow employees, family and friends gathered recently to wish Jim, and wife Linda, well on their retirements. Most importantly we sincerely thank Jim for his dedicated service and friendship over the past three decades.



Work Place Safety

Find everything you need to keep your employees and work place safe and secure by accessing the MCC online "Office and Facility Supplies" catalog located on our MCC website. This web portal allows you to shop thousands of items that are fully described and priced RIGHT! Orders placed through this portal will be fulfilled by the MCC order desk and billed either to your MCC account or if you prefer to your credit card.



Go to www.minnesotachemical.com and click on the "Order Supplies" tab and check it out!

2285 Hampden Ave.
St. Paul, MN 55114
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630
Waverly, IA
319-352-4338

Equipment Department Manager: Mike Baker
Equipment Coordinator: Patrick Reed
Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karll
Equipment Customer Service Manager: Ed Jensen
Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Lacey Mejia, Chad Reisinger

Supply Department Manager: Stephen Baker
Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox
Purchasing/Accounts Payable: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
Front Office: Anita Skinner
Controller: Kwen Johnson
City Desk : Michelle Meister



COMMERCIAL STACK WASHER/DRYER

Huebsch® stack washer/dryers are easy to install and offer all the innovative features of standard machines while only taking up half of the floor space, adding flexibility to your laundry design. More powerful than ever, and loaded with game-changing technology, the new front load washer is designed to deliver laundry performance that is second to none. Stacked on top is a commercial dryer that has been durably constructed and extensively tested to ensure optimal performance.

CUTTING-EDGE BALANCING TECHNOLOGY

An updated suspension and new sensing technologies powerfully combine to redistribute loads and maintain cycle times — resulting in less utility costs and shorter wait times.

INCREDIBLE 440 G-FORCE

Increased spin speed exerts high G-Force to maximize moisture removal and lower drying times, getting customers in and out of your store faster and ensuring they leave satisfied.

FAST DRYING TIMES

Huebsch dryers offer a 7.0 cu. ft. cylinder with an 18 lb capacity offers ample space for large loads to tumble and produce fast drying times, while lowering utility consumption.

SPACE SAVINGS

A stack washer/dryer gives your laundry all the benefits of a stand-alone washer and dryer pair in the space of one machine. The stack utilizes all the same connections as a standard washer and dryer, so there are no special hookups required.

UNMATCHED DURABILITY

Our commercial stack washer/dryer is manufactured at our Ripon, WI headquarters. Huebsch has more service representatives in the field than most brands have in their whole organization.



ELECTRONIC HOMESTYLE CONTROL



The Electronic Homestyle Control features a time-remaining display, six preset cycle buttons for both the washer and dryer, cycle adjustability, additional wash cycle options, cycle status indicator lights and moisture level indicator lights on the dryer.

LAS VEGAS JUNE 5-8

CLEAN 2017
WHERE THE INDUSTRY COMES TOGETHER

Equipment

New Milnor Washer/Extractors 2017 Prices

MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3	\$7,845
MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$8,475
MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3	\$9,275
30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3	\$12,625
30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$14,325
30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$15,825
MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3	\$10,495
MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3	\$11,125
MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3	\$11,855
30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3	\$13,525
30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$14,795
30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$16,295
36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$21,995
36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$25,595
36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3	\$24,595

- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$28,595

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,633
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 List \$4,802
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$5,125
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$6,022
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 List \$6,707

In Stock Coin Machines In MN

(INCLUDES INCOMING FREIGHT)

- 2011 Huebsch Stack Electric Homestyle Coin Dryers, White, Door Glass, HSET17WFW, 120/240/60/1 list \$2,510 **Special \$900**

In Stock Special Non Coin

- 2015 Huebsch HT030EQT 30# electric heat tumble dryer, dual digital timer, 108 AMPS, 208/60/1 List \$4,447 FOB ST PAUL **Special \$2,400**
- Huebsch HT050NE0 50# Micro Gas non reversing Dryer 240/60/1 **Special \$2,609**
- Huebsch HT050NQT 50# Dual timer Gas non reversing Dryer 120/60/1 **Special \$2,609**
- Speed Queen Gas Homestyle Dryer **Special \$500**

Two only 2016 Huebsch HT075NRE dryers

75#, natural gas, reversing, microprocessor with time dry or auto dry (not moisture sensing) programs.

208/240/60/3 Used one month, cleaned up and ready for you. List price \$6,174 + freight.

Your price \$3,594 each! FOB ST PAUL. Delivery additional. Warranty 3 years parts. Subject to prior sale.



WARNING: Superbugs on the Rise! Is your linen protected?

With AdvaCare™ Disinfectant, you can ensure a COMPLETE KILL against 12 harmful pathogens that can lead to infection and even death.

AdvaCare™ Disinfectant is the most comprehensive EPA registered laundry disinfectant in the market.

EPA-REG. #1677-193

NEW ▶



Enterococcus faecalis (VRE) (ATCC 51299)

NEW ▶



Carbapenem resistant Klebsiella pneumonia (KPC)(A TCC BAA-1705)



Methicillin-resistant Staphylococcus aureus (CA-MRSA) (ATCC BAA-1556)



Methicillin-resistant Staphylococcus aureus (MRSA) (ATCC 33592)



HIV-1 Virus



Staphylococcus aureus (ATCC 6538)



Listeria monocytogenes (ATCC 49594)



Pseudomonas aeruginosa (ATCC 15442)



Acinetobacter baumannii (ATCC 19606)



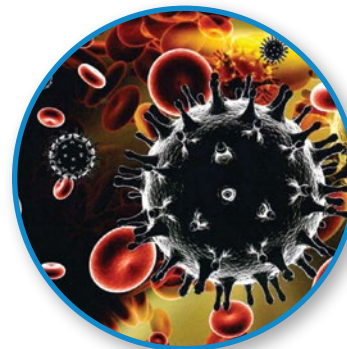
Klebsiella pneumoniae (ATCC 4352)



Salmonella enterica (ATCC 10708)



Escherichia coli 0157:H7 (ATCC 43895)



Dry Cleaners and Health Care Laundries:

100% American Made Galvanized Hanger Consistent Quality

Consistent hooks and neck twists reduce jam ups and runs smoothly through your system.

No paint chips

Nothing to chip off and injure the hands of workers. No exposure to rust.

Chrome Look

Your garments will show better and enhance your customer's image of quality.

Environmentally Friendly

The zinc coating and the wire are completely safe and recyclable.

No Rust

Our safe and long lasting galvanized finish eliminates stains and damage to garments.

Longer Life

Strict manufacturing tolerances, along with the higher tensile strength of our wire, combine to make a stronger and more durable hanger.

Shirt, Suit and Strut styles available from our stock.



**ALL THE FEATURES
YOU NEED FOR THE BEST
HANGER SOLUTION**

102 Years of Consistency

MCC's Way of Doing Business Has remained Focused on Its Customers Since 1915

Steve Baker, one of the grandsons of Minnesota Chemical Company founder R.P. Baker, was chatting with a colleague recently before his weekly Rotary meeting on what it takes to keep a family-owned company afloat for over a century. As they stood up to recite the Rotary Four Way Test at the beginning of the meeting, Steve Baker was struck by how accurately the document describes the Minnesota Chemical Company's way of doing business since R.P. Baker called on his first customer in 1915.

The Four-Way Test is a foundational element of Rotary, which is an international service organization that was founded in 1905 in Chicago, Illinois, by attorney Paul P. Harris.

The Test's four parts are:

1. Is it the truth?
2. Is it fair to all concerned?
3. Will it build good will and better friendships?
4. Will it be beneficial to all concerned?



R.P. Baker was not a Rotarian (but Steve's dad Robert and uncle John were), and Steve Baker isn't sure if R.P. ever saw a copy of the Four Way Test, but "its core ideas influences everything we do at MCC – being truthful, being fair, building good will, building friendships, and being mutually beneficial to us and our customers."

According to Steve Baker – who now runs the company with Mike, Dan and James Baker - those ideas are expressed daily by everyone in the company. "We've been doing this the same way for 102 years, and it's obviously worked well for us and our customers. We always try to remember something R.P. Baker emphasized, and that is the belief that our job as the vendor is to help our customers determine

their specific needs and then for us to provide personalized supply and equipment solutions that address those needs."

Those core ideas mean that the management and workforce at MCC believe in:

- Honesty and integrity in every transaction
- Fair and consistent credit policy for all customers
- Competitive pricing
- Knowledgeable and respectful employees
- Engaged and involved owners
- Active support of industry trade associations
- The highest quality products
- Building long-term customer relationships
- Employee longevity at MCC

"We're now on our fourth generation of Bakers working for the company, so hopefully one day they will be able to tell their grandchildren who are running the company that 'You are still following R.P. Baker's vision each and every day and that's a good thing.'"



*Dan, Mike and
Steve Baker
(left) and James
Baker (right).*

Calendar of Events:

February 3-4, 2017 – MCA "Spot Right" Seminar Series, Skylark Cleaners, St. Paul. To register 763-213-3231

June 5-8 2017 – CLEAN 2017 Las Vegas Convention Center, Las Vegas, NV www.cleanshow.com