

MCC Service Seminars



FASCARD



Huebsch.

Laundry owners and service techs from around the Midwest gathered in October for our events held in MN and WI. Attendees were brought up to date on best practices for laundry equipment repair and preventative maintenance. All were able to see the newest in laundry machines and were educated on cutting edge products and services for their facilities. As always, the interaction between attendees and presenters was lively and enlightening. Thanks to all who attended and to our contributing vendors - Huebsch, Card Concepts, Vend Rite and Huebsch Financial.



2017 ALM Webinars

Association for Linen Management webinars are the cost-effective and efficient way to build staff knowledge and industry awareness without leaving your office!

[Register at ALnet.org/event/2017webinars](http://ALnet.org/event/2017webinars)

January 26

Ask The Experts, Part 1: Productivity

Get answers to your productivity questions as well as tips from our elite panel of experts.

February 23

Managing From Afar

Learn strategies for collaboration, problem solving, accountability and oversight for teams that work in remote locations.

March 23

At Your Service! Creating A Customer Driven Culture

Make your customers, customers for life by following these hot tips on providing proactive rather than reactive service.

April 27

Global Market Update

A review and update on global market conditions and how they impact textile products and service in the healthcare industry.

May 25

Ask The Experts, Part 2: Chemistry

Does the science behind the Wash Process give you high school chemistry anxiety? Our panel of experts share tips, insight and advice.

July 27

Solid Relationships Start With Solid Contracts

Don't be intimidated by contract negotiations. These expert tips will help you decipher legalese and ensure critical clauses are included.

August 24

Ask The Experts, Part 3: Linen Services

Getting the Right Product, in the Right Place, at the Right Time in the Right Quantity is no short order. Our panel of experts have advice and tips to simplify the process.

September 21

Managing Safety In A Multi-Employer Worksite

What are your liabilities and responsibilities to keep everyone safe and in compliance with OSHA regulations when those involved may be contractors, subs, or vendor reps working in your plant?

October 26

Plan Like A Prepper: Emergency Management For Textile Care Services Professionals

Think like a boy scout and be ready for whatever natural or man-made or mechanical disaster comes your way. Keep the linen flowing and guests and patients comfortable, safe and happy with a solid emergency management plan.

November 30

Hoarders Anonymous: A Step-By-Step Program To Managing Circulating Inventory

In the desk drawer? Under the bed? In the ceiling tiles? Get the linen out from under, behind or inside wherever it is they've secretly stored it and back into circulation with this step-by-step approach.

Members \$49.95 and non-members \$75.00 for single webinars. Special discounts apply for webinar bundles. All webinars are at 2 pm ET / 1 pm CT / 12 pm MT / 11 am PT.

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Fax: 651-649-1101

Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630

Waverly, IA
319-352-4338

Equipment Department Manager: Mike Baker
Service Manager and Equipment Coordinator:
Jim Garcia

Equipment Sales: Daniel Baker, James Baker, Tony
Crain, Jon Karll

Service Engineers: Dan Elstad, Ed Jensen, Andy
Putnam, Patrick Reed, Lacey Mejia, Chad Reisinger

Supply Department Manager: Stephen Baker

Supply Sales: Jon Karll, John Sandretto,
John Sullivan, James Baker

Parts: Barbara Swanson, Manager

Warehouse: Bruce Edwards, Duane Fox

Purchasing/Accounts Payable: Chris Schiefelbein

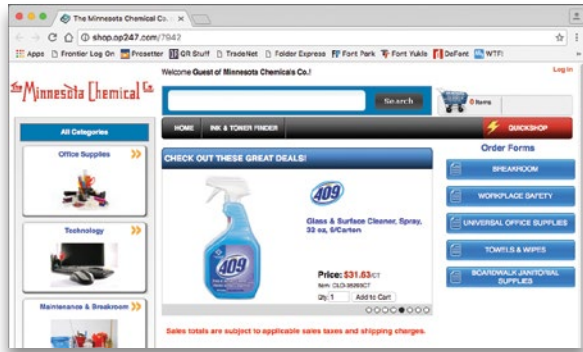
Accounts Receivable/Credit: Lori Kahle

Front Office: Anita Skinner

Controller: Kwen Johnson

City Desk : Michelle Meister

New Offering On MCC Website



Within the updated MCC website www.minnesotachemical.com, you will find the completely NEW offering “Office and Facility” supply catalog under the “Order Supplies” tab. This on-line portal allows visitors to browse and order from thousands of **Jan/San, Office, Safety, Breakroom, Furniture and Technology** items. Orders placed through this portal will be forwarded to the MCC City Desk for processing, and will be billed through your MCC account. For additional information or a demonstration, contact the MCC City Desk or contact your MCC sales representative.

Don't get Blinded By Price Increases!

Take the Snuggle Challenge.
Call Michelle at the MCC City Desk
for details 800-328-5689

The CLEAR choice in affordable dryer sheets

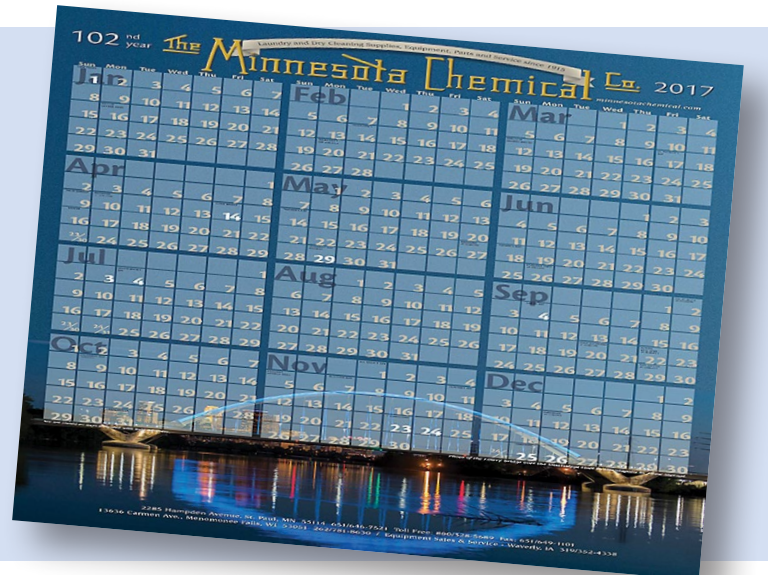


Minnesota Chemical Company 2017 Calendar

Our 2017 MCC wall calendars will be delivered to you by month's end.

Our Office and warehouse will be closed Nov. 24 & 25, Dec. 23 & 24 and Jan 2, 2017. Best wishes to you for a joyous Holiday Season and a prosperous New Year.

Should you wish a smaller version of this calendar, contact your MCC representative or give our St. Paul office a call.



Equipment

NEW MILNOR WASHER/EXTRACTORS

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 \$7,765
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 \$8,385
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 \$9,175
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 \$12,325
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$13,975
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$15,395
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3 \$10,395
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3 \$11,015
- MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3 \$11,735
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3 \$13,195
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$14,395
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$15,855
- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$20,995

- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$23,495
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3 \$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

NEW DRYERS

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,498
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 List \$4,664
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$4,980
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,904
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 List \$6,572

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

- 2011 Huebsch Stack Electric Homestyle Coin Dryers, White, Door Glass, HSET17WFW, 120/240/60/1 list \$2,500 **Special \$900**

IN STOCK SPECIAL NON COIN

- 2015 Huebsch HT030EQT 30# electric heat tumble dryer, dual digital timer, 108 AMPS, 208/60/1 List \$4,447 FOB ST PAUL **Special \$2,400**



Three only 2016 Huebsch HT075NRE dryers

75#, natural gas, reversing, microprocessor with time dry or auto dry (not moisture sensing) programs. 208/240/60/3 Used one month, cleaned up and ready for you. List price \$6,174 + freight.

Your price \$3,594 each! FOB ST PAUL. Delivery additional. Warranty 3 years parts. Subject to prior sale.



The Minnesota Chemical Co. has been selling and servicing Milnor washers for over 50 years. We have the right size Milnor for your laundry – from 20# to 650# capacity.

Ask about RinSave™ to save \$1,000 per year in water and sewer costs – and improve your productivity. More loads per day!

New MilTouch washers allow you to program on a PC or on screen. Conveniently save programs on a USB stick and on the Milnor.



RinSave saves water, sewer and time in your laundry.



Milnors in sizes from 20# to 650#.



Over 50 years as a Milnor dealer.

MCC People



Ed Jensen has been a Service Engineer with MCC since 2007. Ed's long time experience in laundry chemical sales has served him and the company well when it comes to understanding the importance of well running laundry equipment. When not at customer locations performing service, repair or installing new machines, Ed can be found in the Service Department office dispatching other MCC service technicians or speaking

with customers to assess their service needs or troubleshooting repair options. Ed has a can do attitude and works diligently to make sure that customers are well served and get the most from the equipment that they purchase from MCC. Unofficially, Ed is also the "master gardener" at MCC as evidenced by the beautiful flowers he plants and maintains at the MCC front entrance. Ed and his wife Diana enjoy their free time with their 4 cats, 2 dogs and 2 grandchildren.

Welcome

MCC welcomes Tony Crain to the Equipment Sales Department. Tony has worked in the past for MCC assisting on equipment installs and performing some computer modifications. He brings experience in sales, accounting and mechanical and computer skills to his new position at MCC. Welcome Tony!



AIRCHICAGO EXPRESS

CHICAGO®



A dedicated new maximum speed version of America's most popular small piece folder series that performs French or 1/2 folds on a variety of items



High-Production Small Piece Folder

Chicago introduces the best of both worlds – a new Air Chicago Series model with all the quality, reliability and accuracy of the original Air Chicago in a more streamlined format designed for laundries requiring high speed folding of items up to 35" (854mm) wide, including towels, gowns, pads, and a variety of other items. Narrow footprint saves space and allows one or multiple units to be installed in commercial or on-premise laundries with limited floorspace. For the first time, laundries can replace older design mechanical, less accurate towel folders with Air Chicago quality in the same footprint – while adding the industry leading accuracy of Chicago's patented air pulse folding and state-of-the-art CHI•Touch touchscreen operating, management, and

diagnostic control. All backed by Chicago's factory and service support team who have helped make the Air Chicago series the most popular small piece folders in the market for over fifteen years.

Calendar of Events:

December 8, 2016 – Minnesota Cleaners Association Lunch & Learn "Customer Service Training" Time and location TBA

June 5-8 2017 – CLEAN 2017 Las Vegas Convention Center, Las Vegas, NV www.cleanshow.com