

Welcome New Members!

- AI Malins Insurance
- Cross Border Realty, LLC
- Green Roofing & Weatherproofing Technologies, Inc.
- PPG Paints
- Valven Paint, Inc.

Thank you for Renewing!

- Bluwater Pool Designs, LLC
- Carpenter Contractors of America
- Conditioned Air
- GNG Construction
- John Cannon Homes
- LaPensee Plumbing & Pools
- Lennar Homes
- Newton/Rosedale Construction
- TECO/Peoples Gas
- Todd Johnston Homes
- TV Home Source



Building Industry Association Members!

Our problem is housing.

When national pundits talk about a community's cost of living, they don't suggest transportation, clothing, or even food, they mean housing.

We need a regulatory policy that approves of more and denser housing. Locally, limits in housing supply are driven by impact fees and land-use regulations. These regulatory burdens increase the inequality of a community's wealth, our community's wealth.

The disharmony of NIMBY's ("Not in my backyard"), and organizations a commission has to satisfy to get anything built in our community is very complicated. Governing on the local level is now like a multi-player role-playing video game. Complicated.

According to national reports, businesses move jobs across the country to find places where the same wages can still offer a comfortable life. This begins with a home you can afford. Employers are very sensitive to the cost of housing, so when the industry builds more houses, we create more jobs for every sector. How many new big businesses have moved into our community over the last several years? The problem is housing.

Some candidates running for president want to redistribute wealth; our industry wants to increase middle-class wages by building housing. Certainly it will be easier to lower middle-class costs by building more housing. This is a problem we must solve.

A middle-class-friendly housing policy in Manatee and Sarasota counties should be aggressively dedicated to create an excess of housing. However, many current policies instead cause a shortage — like the increase of impact fees, and onerous land-use regulations — making our communities unaffordable.

The heroes of this story are our commissioners. We need to continue to encourage and support them in making the right decisions for our industry, and let them know when they get it wrong. It should be clear by now that deregulating new construction is the key to preventing inequality and in creating jobs.

The solution is housing.

Jon Mast
 Chief Executive Officer

Thank you to all of our 2016 Premier Sponsors!



NEALCOMMUNITIES.COM

Building. Home. Life.



2016 FHBA
LEGISLATIVE CONFERENCE
February 8-10 | Tallahassee, FL



Board of Directors Meeting

February 4, 2016 4pm
MSBIA Office

FHBA Legislative Conference

February 8-10, 2016
Tallahassee, FL

Governmental Affairs Meeting

February 11, 2016 4:30pm
The Meadows Country Club

General Membership Meeting

February 11, 2016 5:30pm
The Meadows Country Club

Membership TEAM Meeting

February 16, 2016
MSBIA Office

Parade of Homes Realtor Preview

February 17, 2016 8:30am—10am
Polo Grill / Fete Ballroom

Remodelers Council Meeting

February 18, 2016 11am-Noon
PGT University hosts a plant tour for the
MSBIA Remodelers Council.
PGT Industries, 1070 Technology Drive
North Venice, FL 34275

Young Builders Network

February 18, 2016 5:30pm
White Buffalo, 5377 McIntosh Rd, Sarasota

Parade of Homes

February 20—March 6th

Member Mixer

February 25, 2016
DreamMaker Bath & Kitchen, 816 Manatee Ave
E, Bradenton FL

Parade of Homes Awards Gala

March 3, 2016 6pm
Hyatt Regency Sarasota, 1000 Boulevard of the
Arts, Sarasota

Visit MS-BIA.org to register for these events online!





John Carlson, CORE Construction, Joe Ernst, D&D Garage Doors, Peter Ashley, White Aluminum and Ted Brase, PPG Paints



Jon Mast welcomes new members Denise Norland and Ken Jones of Al Malins Insurance.



The Conley Buick GMC crew with Michael Neal, Neal Communities and Past President Mike Rahn, Regions Bank



Rob Close, Sherwin Williams, Coby Hinkle, Taylor Morrison and Benjamin Bass, Akcel Construction



Congratulations Chris Conley on becoming our newest SPIKE member!

General Membership Meeting

SIGN UP FOR THE FEBRUARY GMM

Come have dinner with your fellow members!

Thursday, February 11th 5:30—8:30 PM

Networking 5:30-6:30 followed by dinner, MSBIA updates and guest speaker.

The Meadows Country Club



Guest Speaker:

Tony Polito, Regional Director

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A hantgroup Company

Metrostudy is the leading provider of primary and secondary market information to the housing and residential construction industry. Metrostudy's actionable business intelligence informs investment decisions that mitigate risk and grow revenue for **builders, developers, lenders, suppliers, retailers, manufacturers, telecom providers, and more.** Organizations engaging Metrostudy gain critical insights and actionable intelligence specific to their operating markets.



MSBIA GOLF TOURNAMENT

Only
\$450.00
per Team

(includes: round of golf, cart,
range balls, dinner, drink
ticket, 1 raffle ticket)
\$125/individual golfer



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Chris Conley, Conley Buick GMC

Rob Close, Sherwin Williams

Ron Reagan, Dawson Companies

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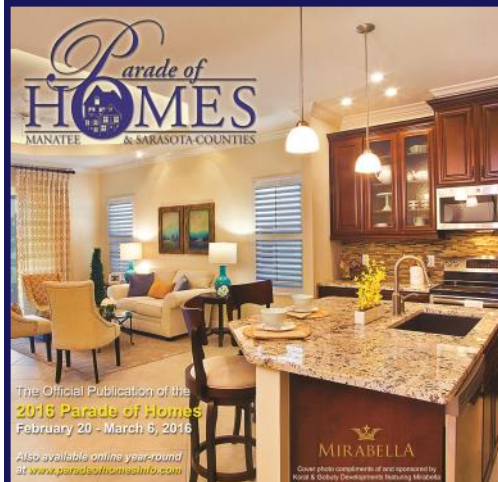
Deputy Executive VP

Beverly Smock
Ext. 303

Membership & Events Director

Leslie Weed
Ext. 309

www.ms-bia.org



Mark Your Calendars!

Realtor Preview

February 17

Judging

February 20

Awards Gala

March 3



Thank you!

The Manatee-Sarasota Building Industry
Association would like to thank the
Sponsors of the 2016 Parade of Homes.

