

## Welcome New Members!

Achieva Credit Union  
 Akcel Construction  
 American Builders Supply  
 Atchley International Realty  
 Busy Bee Cabinets  
 Cabinets Extraordinaire  
 Cervantes Concrete Services, Inc.  
 David Weekly Homes  
 George F. Young Inc of Florida  
 Gulf Tile & Cabinetry  
 Gulfview Windows  
 Hughes Exterminators  
 Ital-USA  
 Johnson Homes  
 Keller Williams Realty Select  
 Kinetico Quality Water Systems of SWFL  
 MGB Fine Custom Homes  
 Redwire  
 Reynolds Ventures  
 SSI  
 Strategy 101, Inc.  
 Sun State Landscape Management, Inc.  
 Sunbelt Electric, Inc.  
 TerraSmart  
 The Concession Residences  
 Theresa Homes  
 Times Publishing Company



## Building Industry Association Members!

This month our Installation of Officers banquet was filled with recognitions of achievement in the industry as well as an enthusiastic look toward where we will go as an association. I know that everyone has a story to tell about their life journey and how they got wrapped up into the building industry. Some may be inspiring, some not-so-much. Some may be just downright horrifying!

The Manatee-Sarasota Building Industry Association (BIA) installed its new Officers and Directors for 2015-2016 at The Lakewood Ranch Golf & Country Club, in Lakewood Ranch on November 11, 2015. The installation was presided over with the help of Ray Puzziello, 2015-2016 Florida Home Builders Association (FHBA) President, installing the Officers and Directors for the Board. New President, Jimmy Stewart, was installed by 2015 FHBA Hall-of-Fame recipient John Wiseman of CORE Construction. Rusty Payton CEO of the FHBA, helped to preside over the recognition of new Spike Club Members, Milestone Spike Club Members and the Big Spike Awards. The installation was witnessed by a crowd of 90+ members, including 16 past Presidents and 2<sup>nd</sup> Vice Presidents of the BIA. Well-wishers and friends of the BIA included elected and government officials from both Manatee and Sarasota County's, as well as David Ashley, Field Representative from the National Association of Home Builders (NAHB). The new Officers and Directors for the BIA are listed below:

### Executive Officers:

- President—Jimmy Stewart, MSBIA
- Vice President—Bill Smock, Gator Plumbing
- Treasurer—Brian Keller, WCI Communities
- Secretary—Joe Ernst, D&D Garage Doors

### Builder Directors:

- Mike Johns, John Cannon Homes
- John Carlson, CORE Construction
- Mike Greig, Legacy Builders on the West Coast
- Michael Neal, Neal Communities
- Ed Wilson, Heritage Builders of West Florida

### Associate Directors:

- Bill Waddill, Kimley-Horn & Associates
- Chris Conley, Conley Buick GMC
- Robbie Close, Sherwin Williams
- Representative Ron Reagan, Dawson Companies



(CONTINUED)

Thank you to our  
 2015 Premium  
 Annual Sponsors



Continued from page 1

**New Spike Club Members:**

- Mike Greig, Legacy Builders on the West Coast
- Ed Wilson, Heritage Builders of West Florida

**Milestone Spike Club Members:**

- Mike Rahn, Regions Bank 150 Spike Points
- Dave Wick, Medallion Homes 400 Spike Points

**2015 Big Spike for New Members:**

Tim Knight, John Cannon Homes

**2015 Big Spike for Retention of Members:**

Bill Smock, Gator Plumbing

**The 2015 Building Industry Association's President's Eagle Award Recipients for 2015:**

- Kathy Robinson Brugger of TV Home Source for Outstanding Leadership of the Sales and Marketing Council
- Alan Anderson of Anderson Consulting for Outstanding Leadership of The Future Builders of America as their President and Advocate in Assisting Students in Understanding and Pursuing Rewarding Careers in Construction and Related Trades

Best Regards,  
Jon Mast  
Chief Executive Officer



**THANK YOU FOR RENEWING!!!**

2DiFore Marketing Solutions, LLC

Anderson & Ellis, Inc.

Ashton Woods

BB&T

BB&T Insurance Services

Bella Vita Homes

Bradenton Window & Allied Products

Brewer Carpet

Classic Homes by Clayton

D & D Garage Doors

D. R. Horton, Inc.

Dean Thompson, Inc.

DeJon Construction, Inc.

Envera Systems

Gator Plumbing

Girard's Contracting, Inc.

Legacy Builders on the West Coast

Manatee Landscape & Irrigation

Mark Williams Construction Company

Mullet's Appliances

Neal Communities

Rayco Electric, Inc.

Robb & Stucky

Sam Rodgers Properties, Inc.

Two Trails LTD., Inc.

Vet Construction

WCI Communities

Woodruff & Sons, Inc.

## MEMBER SPOTLIGHT:



Marking its sixth anniversary in 2015, First International Title is the largest independent title agent in Florida.

Founded during one of the slowest real estate markets in the past half century, the company has grown from a handful of offices to 30 offices throughout Florida, from Key West to Pensacola, including its company headquarters in Coral Springs, Fla.

Among its 30 offices are branch offices in Sarasota (3044 University Parkway; 941-893-6080), Venice (1790 East Venice Avenue, Suite 205; 941-451-8522) and Bradenton (1111 3<sup>rd</sup> Avenue West, Suite 240; 941-896-9601).

With almost 200 full-time employees on staff, the company provides cutting edge Title and Closing Services with local expertise and a personal touch, while supporting the local communities it serves. It also works with builders on land acquisitions to final certificate of occupancy.

Closing services are offered in English, Spanish, German and French and the staff has extensive experience closing residential, refinance, reverse mortgage, short sale, REO, deed-in-lieu and commercial transactions.

The company does not outsource or offshore any portion of its core title services and it employs its own searchers and examiners to ensure quick turn times and accuracy.

First International Title's management team includes Jim Moran (Chief Executive Officer), Nicole Chong (Chief Financial Officer), John Sthresley (Vice President) and Lisa Walt (Vice President, Operations/Area Manager).

**Win a 3 Day  
2 Night  
Cruise  
for 2  
to Bimini  
Bahamas**

**No upgrades  
necessary!**

For Each Builder or Associate member you get to join the MSBIA by January 29, 2016 you will get **1 Point toward the cruise**  
(Recruit **6** members and your cruise is on us!)

Manatee-Sarasota  
**BIA**  
BUILDING INDUSTRY  
ASSOCIATION

**BUILDING YOUR COMMUNITY**  
LOCAL • LICENSED • RESPECTED

2016 Premium Annual  
Sponsorship Opportunities

Take your membership to  
a whole other level!

JOIN US IN MAKING STRIDES AGAINST  
BREAST CANCER!



GET A  
SHIRT  
TODAY!

**\$10  
DONATION**

VISIT

**[BUILDINGFORACURE.ORG](http://BUILDINGFORACURE.ORG)**

**100% of the proceeds go directly to  
the American Cancer Society Making  
Strides Against Breast Cancer.**

The 2015/2016 Member Directories are in!

Let us know if you would like us to drop some off at your location. They are great to hand out to your customers and future members!

Call or email Leslie to schedule a delivery.

941.907.4133 x309  
[leslie@ms-bia.org](mailto:leslie@ms-bia.org)

Or stop by the office to pick some up.



Whether you have been

**Naughty or Nice**

Join us as we celebrate and give back!  
A portion of your ticket will go to benefit Manatee Children Services.

**Manatee-Sarasota BIA Christmas Party**  
Thursday, December 3rd ~ 5:30pm—8:30pm

Gold Coast Eagle Distributing  
7051 Wireless Court, Sarasota FL 34240

\$25/per person in advance  
\$30/per person at the door

**RSVP by November 25th**

Open Bar  
Hot Hors d'oeuvres by the Ranch Grill  
Music by Steve Loftus  
Games & Prizes

Partial Proceeds & 50/50 Raffle to Benefit Manatee Children's Services

Manatee-Sarasota BIA BUILDING INDUSTRY ASSOCIATION SALES & MARKETING COUNCIL

Manatee-Sarasota

**BIA**

BUILDING INDUSTRY ASSOCIATION

**BUILDING YOUR COMMUNITY**

LOCAL • LICENSED • RESPECTED

### Executive Board

President  
Jimmy Stewart, Manatee-Sarasota BIA

Vice President  
Bill Smock, Gator Plumbing

Treasurer  
Brian Keller, WCI Communities

Secretary  
Joe Ernst, D & D Garage Doors

Immediate Past President  
Michael Rahn, Regions Bank

### Board of Directors

Mike Johns, John Cannon Homes

John Carlson, Core Construction

Michael Greig, Legacy Builders on the West Coast

Michael Neal, Neal Communities

Ed Wilson, Heritage Builders of West Florida

Bill Waddill, Kimley-Horn & Associates

Chris Conley, Conley Buick GMC

Rob Close, Sherwin Williams

Ron Reagan, Dawson Companies

### Contact Us

Manatee-Sarasota  
Building Industry Association  
6983 Professional Parkway East  
Sarasota, FL 34240

Office: 941.907.4133

Fax: 1.941.907.4134

Chief Executive Officer

Jon Mast  
Ext. 304

Deputy Executive VP  
Beverly Smock  
Ext. 303

Membership & Events Director  
Leslie Weed  
Ext. 309

[www.ms-bia.org](http://www.ms-bia.org)

## UPCOMING CLASSES

Universal Design/Build  
CILB APROVED 11 CEU

January 14-15, 2016 9am-5pm

Manatee-Sarasota BIA  
6983 Professional Parkway E.  
Sarasota, FL 34240

Certified Aging In Place Courses  
CILB APROVED 18 CEU

January 25-27, 2016 9am-5pm

Manatee-Sarasota BIA  
6983 Professional Parkway E.  
Sarasota, FL 34240



Visit [GoldenAgeLiving.com](http://GoldenAgeLiving.com) to register online!

## MARK YOUR CALENDARS!!!!

WE ARE BRINGING BACK THE GOOD OLE  
**GENERAL MEMBERSHIP MEETINGS**

SCHEDULED FOR THE 2ND THURSDAY OF EACH MONTH!

