



Update Newsletter

GREATER
ROCHESTER
CHAMBER OF COMMERCE

Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

October, 2017

*Thank
you*



Operation Thank You!

Wednesday, October 11, 2017

Sponsored By

The Seacoast's own
community bank



**FEDERAL SAVINGS
BANK**

We wish to thank all of our members for their support of the Chamber!

On October 11, volunteers will visit members in the local area to

personally **thank** them for their contributions and support of the Chamber and deliver the Chamber's

2017/2018 Business Referral Directory

~~~~~

Be sure to be available to greet this volunteer who is taking time out of their day to visit and thank you on behalf of the Chamber!

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**LEADERSHIP  
Greater Rochester**

**WELCOMES  
CLASS OF 2018**

The Chamber was pleased to host the Welcome Day session and welcome the first Leadership Greater Rochester class of 2018. Members of the Leadership Greater Rochester Committee were on hand to welcome class participants and facilitate last month's session.

This month's session will be the City Government Day session with city leaders to discuss the City Council/ City Manager form of government and discuss the roles of elected and appointed officials.

**UPDATE NEWSLETTER UNDERWRITTEN BY:**

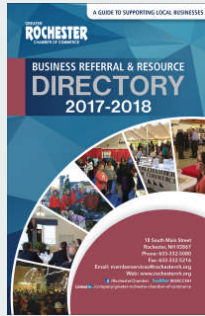


# Membership Benefits

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## Members Promoted in Business Referral Directory—Support Your Fellow Members

Members will be receiving the Chamber's **2017/2018 Business Referral Directory** on October 11, 2017 during our annual Operation Thank You. This directory is made available to the public, is provided to prospective and new members and will be available online on the Chamber website. To make your membership worthwhile, be sure to use this directory and support fellow members when seeking products and services.



## Be Included in Many Publications

The Chamber publishes and distributes community information and publications, in both print and electronically. You won't want to miss your business being included! Some of these publications include:

- Business Referral Directory
- Community Guide
- Demographic Profile
- Legislative Guide
- Northern Strafford County Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events Guide



## Utilize Your Member Portal



If you haven't yet activated your online portal, email [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org) and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access & Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information

## Extra Social Media Exposure

We're on Facebook, Twitter and LinkedIn!



The Chamber uses social media outlets to communicate with members and the general public about what's going on at the Chamber. As a member, you are provided with the opportunity to advertise your business promotions and events for free by providing the Chamber with information that can be posted to these media sources.

## Committee Involvement

Members and their employees can get involved with Chamber committees which provide an opportunity to meet other businesses, increase business contacts and be better involved in your community.

Committees Include:

- Ambassador Committee
- Chamber Raffle & Bash
- Community Expo
- Golf Committee
- Governmental Affairs Council
- Membership Development
- Public Relations
- Tree Lighting & Holiday Parade
- Young Professionals



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

*A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!*

# Upcoming Chamber Events

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**BUSINESS**  
*after hours*

**Mark Your Calendars  
for the September  
Business After Hours**

Sponsored By:



Join Federal Savings Bank as they host the Operation Thank You Business After Hours. Learn about the products and financial services provided at Federal Savings Bank. Be sure to bring plenty of business cards for raffles and networking with fellow Chamber members.

**Wednesday, October 11, 2017**

5:30 to 7:00 PM

17 Wakefield Street, Rochester

To register to attend, visit :  
[www.rochesternh.org/OctoberBAH-FSB](http://www.rochesternh.org/OctoberBAH-FSB)

**2017 OPERATION  
THANK YOU!**

Sponsored By:



**Wednesday, October 11, 2017**

Approximately 60 volunteers in teams of 3-4 are needed to personally visit and **thank** members in the local area for their contributions and support and deliver the Chamber's new 2017/2018 Business Referral Directory

A complimentary breakfast and instructional gathering will be provided for volunteers from 8:00am-9:00am at The Governor's Inn at 78 Wakefield St. in Rochester

**A Business After Hours, hosted by  
Federal Savings Bank, will conclude the exciting day!**

**See the enclosed flyer to volunteer or call the  
Chamber at (603) 332-5080 for more information!**

**ROCHESTER**  
Presents the 2017 **Holiday Tree Lighting!**

Underwritten by: **Frisbie Memorial Hospital**  
*It's about People, Technology, Trust.*

**FRIDAY, DECEMBER 3, 2017**  
5:30pm—6:30pm Central Square, Downtown Rochester

Visit [www.rochesternh.org](http://www.rochesternh.org) for more information!

**BUSINESS**  
*after hours*

**Mark Your Calendars  
for the October  
Business After Hours**

Hosted by:

**ROCHESTER  
PERFORMANCE & ARTS CENTER**

Join the Rochester Performance & Arts Center for a Business After Hours as part of their grand opening celebration to showcase their versatile studio and performance spaces, art gallery, and comprehensive arts and educational programming for students, children, teens, adults, and seniors.

Be sure to bring plenty of business cards for raffles and networking with fellow Chamber members.

**Thursday, October 26, 2017**

5:30 to 7:00 PM

32 North Main Street, Rochester

To register to attend, visit :  
[www.rochesternh.org/OctoberBAH2](http://www.rochesternh.org/OctoberBAH2)

**ROCHESTER**  
Presents **A Hometown Christmas**  
**2017 ROCHESTER HOLIDAY PARADE**

Underwritten by:  
**SERVICE CREDIT UNION**  
★★★★★

**SUNDAY, DECEMBER 3, 2017**  
3:00PM

See the Enclosed Parade Sponsor Information  
Flyer and the Parade Entry Form!

# Membership Update

4

## Member Anniversary Recognitions

The Chamber wants to recognize and thank the following members that have 5, 10, 15, 20 or 25 years of Chamber membership in August!

### 5 Years

**Arthur's Market**  
**Coppola's Physical Therapy-Farmington**  
**Strafford Inn**

### 20 Years

**Gregory D. Smith, CPA**  
**Strafford Appliance Co., Inc.**

*Those celebrating 10 or 25 years of membership are presented with a special Chamber anniversary plaque for their support. Those celebrating 20 years of membership are presented with a special anniversary plate for their continued support.*



Last month, Hampton Inn (left) and Middleton Building Supply (right) were recognized for their 10 years in the Chamber.



## Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

110 Grill  
A.J. Cameron Sod Farms Inc.  
Allstate-Sherman Agency  
American Legion Post 7  
Anchorage Inn  
Back Bay Networks NH, LLC  
Broadview Animal Hospital  
Charter Trust Company  
Chestnut Hill Chimney Hearth  
ConvenientMD Urgent Care  
Coppola Physical Therapy-Farmington  
Cornerstone Court Adult (55+) Community  
Domino's  
Eastern Propane & Oil  
Elm Grove Companies  
FairPoint Communications  
Gateway Retirement Solutions  
Great Clips—Rochester Crossing  
Gregory D. Smith, CPA  
Healey Auto Repair  
Holiday Inn Express  
Hourihane, Cormier & Associates, LLC  
Immanuel Insurance Agency, Inc.  
Kelly Wilson Rogers, Licensed Massage Therapist, LLC  
Market Basket  
Monarch School of New England  
Positively Creative Solutions, LLC  
RCH Pavement Maintenance  
Revolution Taproom & Grill  
Rochester Eye Care Associates, PLLC  
Rochester Federations of Teachers  
Rochester Sports Center  
Rochester Veterinary Clinic  
St. Elizabeth Seton School  
Strafford Appliance Co.  
Strafford Inn  
The Commons Church  
The Homemakers Health Services  
The Links at Outlook Golf Course  
The Salvation Army  
Tri-City Christian Academy  
Turner Liberty Insurance  
VacationOwnership.com  
Waste Management of NH/ME  
Windjammers Seafood Restaurant



@GRCCNH



Facebook.com/RochesterChamber

Follow us on



LinkedIn.com/Company/Greater-Rochester-Chamber-of-Commerce

3300 LB



## RENOVATION DEBRIS?



For collection, yellow lifting straps must be able to connect above the bag.

### THE BAGSTER® BAG CAN TAKE IT ON

Waste Management's new Bagster Dumpster in a Bag® can take on the waste from your next project. Buy in store, fill, and schedule collection from Waste Management. Go to [thebagster.com](http://thebagster.com) to find a retailer near you.

The Bagster bag is provided by WM Bagco, LLC, a Waste Management company.

## Ambassador Corner

### SUPPORTING CHAMBER MEMBER BUSINESSES

Diane DeVries, True Marketing Communications

Among the many online and printed resources available from the Chamber to both businesses and community members, the Business Referral and Resource Directory is the best local guide to supporting member businesses. This printed guide is a benefit offered exclusively to Chamber members. It is produced annually and lists all Chamber members by business category, as well as alphabetically. The directory also includes community profile information, local events, and discounts offered by some businesses. Following its publication, it is hand-delivered to nearly all Chamber members in the local area at Operation Thank You each October. There are also copies available to in-person visitors to the Chamber.

In addition to the printed Directory, the Chamber website contains a full online directory of our members including business name, contact information, and website link. Listings are searchable by business name or industry, making it easy to find a business from a computer or mobile device. The Chamber website receives thousands of hits, increasing the visibility of our member businesses. Listings can be updated online, and descriptions, photos, and video can be added by the member increasing search results.

And don't forget to hang your Greater Rochester Chamber of Commerce decal where your customers and clients can see it once they've found you in the Directory. The decal tells your customers you support the Greater Rochester Business Community, as well as letting them know they are supporting a Chamber member. Look for the Chamber logo when shopping in the Rochester area.

## Greater Rochester Young Professionals

**JOIN US AS WE MEET THE CANDIDATES FOR ROCHESTER MAYOR AND CITY COUNCIL**

**Monday, October 23, 2017**

**6:30-9:00 pm**

**City Council Chambers**

*Please see the attached flyer for more information!*

## Young Professional on the MOVE!

**Name:** Kasilyn Damon



**Hometown:** Lebanon, Maine

**Education:** AS—Fisher College  
BA—Salem State University  
Property & Casualty License for ME, NH and MA  
Life, Health & Disability License—NH & ME

**Employer:** Bernier Insurance

**How Long Have You Worked Here:** 2 Years

**What is Your Role:** Commercial Account Executive

### **Tell Us Why You Love Your Job:**

I love working for a local family-owned agency. Bernier Insurance provides all the resources to be successful and to provide the best products for my clients. Protecting one's assets is extremely important and I love educating my clients. I am not just an Insurance Agent, I am a Risk Manager.

### **Tell Us What You Like About GRYP:**

I have been attending GRYP since its inception. It's a wonderful organization that connects local like-minded business professionals. I look forward to our monthly membership meetings. It is a wonderful thing to see and learn more about businesses and organizations in the Rochester area as well as brainstorm sales and marketing techniques with my fellow GRYP. I have also gained some amazing friendships.

**To be featured in an upcoming Young Professional On the Move, simply attend an upcoming meeting and be entered in to win!**

## September Young Professionals Meeting Thanks



Thank you to Waste Management on hosting the September Young Professionals meeting. Special thanks to Ty Corneau on a great presentation and tour.

## Writing Classes at Dover Adult Learning Center

"Meditative Writing" Mondays, 7-8:30pm, October 23 to November 6. In "The Write Track", Wednesdays, 6:30-7:30pm, October 11-November 15.

"Chinese Calligraphy", Saturdays, 10:30am-12:00pm, October 14-December 9. Preregistration is required for all classes. Call 742-1030 or visit [www.doveradultlearning.org](http://www.doveradultlearning.org) to register.

**Binnie Media and Hannaford** will present the **18th annual Caring & Sharing** - the seacoast area's largest food drive on November 16-18, 2017. Over three days at 6 different Hannafords: Dover Central Ave., Rochester (2), Grapevine, Exeter and North Berwick. They raise over 33,000 cans of food to support 21 different seacoast charities. Live broadcasts will be made on location, with 98.7 The Bay and 98.1 WTSN. Listeners and donors donate non-perishable foods and money (gift cards). For information, call 603-742-0987.

**First Church Congregational** will present a "Friday the 13th" Spaghetti Supper on Friday, October 13, 2017 from 4:30 to 6:30 pm at 63 South Main Street in Rochester (next to the Public Library). Spaghetti, tossed salad, plain and garlic bread, homemade desserts and beverages. \$7.00 per person, \$3.50 for children ages 5-10 and FREE for children under 5. Save the dates for their **Winter Faire**—November 3-5. Call 603-332-1121 or visit [www.first-ucc.net](http://www.first-ucc.net).

**Frisbie Memorial Hospital** invites you to attend **Crisis in our Community's Health: A Panel Discussion** on Friday, October 13, 2017 at 8:30 am in the Frisbie Memorial Hospital Conference Center. Mental illness and substance abuse affect people of all ages and backgrounds and have a dramatic effect on our local workforce. Panelists will share how our community's health, education, safety and employment are being impacted. Call or email Stephanie Turek at Frisbie Memorial Hospital at 603-330-7909 or [S.Turek@FMHospital.com](mailto:S.Turek@FMHospital.com).

**HRCU** has announced that their garden at the Rochester branch has been officially dedicated as Richard "Dick" Sylvain's Memorial Garden. Sylvain was a former staff member and longtime volunteer who passed away in 2016 after 43 years of dedicated service to HRCU. A ceremony was held this past month to recognize Sylvain's service with members of his family, HRCU President & CEO Brian Hughes, and Chairman of the Board of Directors Dana Flanders.

Join the **Monarch School of New England** for their 4th annual Charity Bike Ride and Walk on October 7, to benefit their new regional high school and vocational center! Routes offered include a 50, 25 or 15 mile route, with a 4 mile option for families. See the new school and celebrate with food, music and children's activities. Visit [www.monarchschoollne.org/events/2017-bike-ride/](http://www.monarchschoollne.org/events/2017-bike-ride/).

Congratulations to **Profile Bank** on celebrating its 110th anniversary on Monday, September 18, 2017. Profile Bank, established in 1907 in Rochester, was originally known as People's Building and Loan Association. In 1983, the Bank became Profile Bank, FSB, named after the iconic Old Man of the Mountain. For more information on Profile Bank, visit [www.ProfileBank.com](http://www.ProfileBank.com) or call (603)332-2610.

## Revolution Taproom & Grill upcoming events:

Jack Nite Trivia - Every Wednesday at 6:30pm  
Allagash Brewing Beer Dinner - Thursday 10/19  
SIX03 Endurance Pub Run - Every Thursday night at 6pm  
Happy Hour - Monday through Friday 3 to 6pm  
Live Music - Every Thursday and Saturday night  
Sunday Brunch - Sundays from 10am - 2pm  
Visit [www.revolutiontaproomandgrill.com](http://www.revolutiontaproomandgrill.com).

**RiverStones Custom Framing** will host an exhibit during October called **Harbors & Habitats** featuring the work of artist Barbara Zolli Albert. An opening reception will be held Thursday, October 5, from 5-7:00 p.m. The public is invited and light refreshments will be served. **Harbors & Habitats** features paintings that explore the vitality created by integrating man-made habitats and natural seascapes in the harbor life of coastal cities. RiverStones Custom Framing is open Tuesday through Friday, 10 am to 6 pm and Saturday, 10 am until 2 pm. Call (603) 812-1488, or e-mail [riverstonescustomframing@gmail.com](mailto:riverstonescustomframing@gmail.com).

**Rochester Fire Department** will host its first **Fire Safety Festival** to educate the public about fire prevention and protection on **Saturday, Oct. 14, 9 am to 2 pm**. The Rochester Fire Department invites residents to the Central Fire Station to participate in a variety of demonstrations including fire sprinkler efficiency, how an arson K-9 aids fire investigations, a mock vehicle extrication, proper use of fire extinguishers. Call 603-335-7545.

The **Rochester Museum of Fine Arts**, in partnership with the **Rochester Public Library**, will be premiering an all-new free independent film series at the Rochester Public Library. The series features provocative documentaries, comedies, gripping dramas, genre standouts, animation, and more. The first two films on the schedule are *If A Tree Falls: A Story of the Earth Liberation Front* and *The Apple Pushers*. The screenings are totally free and the public is encouraged to attend. Visit [www.rochestermfra.org/film](http://www.rochestermfra.org/film).

**SCORE** will present the following workshops this month:

**Small Business Marketing: Brand, Positioning and Campaigns**, Wednesday, October 11, 2017, from 6- 9pm

**Are You Ready to Start Your Own Business** workshop on October 23, 2017 from 6-9pm. Call SCORE at (603) 433-0575 or sign up at: [seacoast.score.org/take-a-workshop](http://seacoast.score.org/take-a-workshop).

**SOS Recovery Community Organization (SOS RCO)** in conjunction with Hope on Haven Hill will be hosting a five-day CCAR Recovery Coach Academy at the outpatient offices of Hope on Haven Hill at 361 Route 108 in Somersworth. The Recovery Coach Academy will be held from 9 a.m. to 4 pm. on Friday and Saturdays, October 13, 14, 20, 21, and 28th. The cost of the Academy is \$80 and includes a manual. To register, go to: [www.eventbrite.com/e/ccar-recovery-coach-academy-tickets-37400455770?aff=efbneb](http://www.eventbrite.com/e/ccar-recovery-coach-academy-tickets-37400455770?aff=efbneb).

Join **Studley Flower Gardens** in a creative journey to the curious world of airplants - the next activity in the Studley's Plant Night Series at the Revolution Taproom & Grill on October 16, 2017 from 6:00-9:00 pm! Visit [www.eventbrite.com/e/plant-night-airplant-terrariums-tickets-37887652990](http://www.eventbrite.com/e/plant-night-airplant-terrariums-tickets-37887652990).

**Townsquare Media and Great Bay Community College** will present a **FREE Recruitment & Retention Seminar** at Great Bay Community College, Room 125, 320 Corporate Drive in Portsmouth, NH on Tuesday, October 3, 2017 from 8:30 to 11:00 am. Continental breakfast included. To register, visit [www.wokq.com/events-portsmouth/free-recruitment-retention-seminar/03-october-2017-great-bay-community-college/](http://www.wokq.com/events-portsmouth/free-recruitment-retention-seminar/03-october-2017-great-bay-community-college/).

The **Workforce Housing Coalition of the Greater Seacoast** will present the Greater Seacoast Housing Summit entitled "Addressing Challenges - Finding Solutions" on Thursday, November 2, 2017 from 7:30 to 9:30 am at the UNH Huddleston Hall in Durham, NH. The cost to attend is \$25/person and will include a breakfast buffet. Register at [www.dovernh.org/housing](http://www.dovernh.org/housing).

**98.1 WTSN and 98.7 The Bay** presents "An Evening With Spirit - Lauren Rainbow" on Friday, October 6th at the Rochester Opera House. All proceeds to benefit WTSN & The Bay's Caring & Sharing program coming up in November. Tickets \$30.00/person - Ticket purchase does not guarantee a reading. Visit [www.laurenrainbow.com](http://www.laurenrainbow.com).

# What's Been Going on at the Chamber?

## "SeptemberFest" 9 Hole Golf Social



First place team from HRCU



Best Dressed Team

## September Business After Hours At Monarch School of New England



Nearly 200 gathered for the grand opening of the Monarch School of New England's regional high school and vocational center

## Ribbon Cuttings



Monarch School celebrating the grand opening of their new regional high school and vocational center



COAST celebrating 35 Years at their recent Annual Meeting at The Governor's Inn



Celebrating The Rochester Voice joining the Chamber.



Rochester Opera House celebrating the grand opening of the Rochester Performance & Arts Center

# October 2017 Chamber Calendar

## 2017 Chamber Leadership

### Officers

Chairman of the Board  
**Matthew Beaulieu**  
*Service Credit Union*

Chairman-Elect  
**Keith Newton**  
*D.F. Richard Energy*

Vice Chair, Governmental Affairs  
**Kathleen Lewis**  
*Eversource*

Vice Chair, Membership  
**Diane DeVries**  
*True Marketing Communications*

Vice Chair, Events & Fund Raisers  
**Steve Cates**  
*Waste Management*

Treasurer  
**Anne Brown**  
*Daystar, Inc.*

Immediate Past Chairman  
**Thomas "TJ" Jean**  
*The Gafney Home*

### Directors

**Mark Farrell**  
*Laars Heating Systems Company*

**Paul Gatehouse**  
*Independence Financial Advisors, LLC*

**Mike Hagan**  
*Hagan's Motor Pool*

**Alan Johnson**  
*MetroCast*

**Michelle Landry**  
*Frisbie Memorial Hospital*

**Tori Martin**  
*Yankee Thermal Imaging*

**Derek Peters**  
*Kittery Point Construction*

**Janet Oliver**  
*Unitil*

**Sharla Rollins**  
*Federal Savings Bank*

**Mark Zoeller**  
*Keller Williams Coastal Realty*

### Chamber Staff

President/CEO  
**Laura Ring**

Events Coordinator  
**Erin Cahill**

## Greater Rochester Chamber of Commerce

18 South Main Street  
 Rochester, NH 03867  
[www.rochesternh.org](http://www.rochesternh.org)  
 (603)332-5080

| SUNDAY                                         | MONDAY                                                                                           | TUESDAY | WEDNESDAY                                                                                                                              | THURSDAY                                                                        | FRIDAY | SATURDAY | UPCOMING EVENTS                                                                   |                                        |
|------------------------------------------------|--------------------------------------------------------------------------------------------------|---------|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--------|----------|-----------------------------------------------------------------------------------|----------------------------------------|
| 1                                              | 2                                                                                                | 3       | 4<br>8:00 am<br>Ambassador<br>Committee                                                                                                | 5<br>8:00 Parade<br>Committee                                                   | 6      | 7        | <b>November 8</b><br>Business<br>After Hours<br>at Moe's<br>Italian<br>Sandwiches |                                        |
| 8                                              | 9                                                                                                | 10      | 11<br>8:00<br>Operation<br>Thank You<br>volunteer<br>breakfast<br><br>Operation<br>Thank You<br>5:30 BAH at<br>Federal<br>Savings Bank | 12                                                                              | 13     | 14       |                                                                                   | <b>December 1</b><br>Tree<br>Lighting  |
| 15                                             | 16                                                                                               | 17      | 18                                                                                                                                     | 19<br>7:30 Govt<br>Affairs                                                      | 20     | 21       |                                                                                   | <b>December 3</b><br>Holiday<br>Parade |
| 22                                             | 23<br>6:30 Mayor/<br>City Council<br>Candidate<br>Forum and<br>Young<br>Professionals<br>Meeting | 24      | 25                                                                                                                                     | 26<br>8:00 Parade<br>Committee<br><br>BAH—Roch.<br>Performance<br>& Arts Center | 27     | 28       |                                                                                   |                                        |
| 29                                             | 30                                                                                               | 31      |                                                                                                                                        |                                                                                 |        |          |                                                                                   |                                        |
| SEE THE ENCLOSED FLYERS TO REGISTER FOR EVENTS |                                                                                                  |         |                                                                                                                                        |                                                                                 |        |          |                                                                                   |                                        |



GREATER ROCHESTER CHAMBER OF COMMERCE Presents

## MEET THE CANDIDATES FOR ROCHESTER MAYOR & CITY COUNCIL

Attend the Mayor/City Council Candidate Forum on Monday, October 23, 2017 at 6:30 pm at Rochester City Hall.

Remember to vote on November 7th.







Thank  
you 

to our valued Members for your continued support and contributions to the Chamber and its activities!

## 29th Annual Operation Thank You

Sponsored By



The Chamber's annual **Operation Thank You** is where we contact all of our members to say "thank you" for your support.

We hope our Members are enjoying the benefits of membership available and the efforts the Chamber makes to promote your business. Members in the local area will receive a visit from a volunteer on this day to personally say *thank you*.

This volunteer will also provide your business with the Chamber's new **2017/2018 Business Referral Directory!**

We hope you have time to say hello to the volunteer that visits you!

There will be a complimentary breakfast for volunteers on October 11th at



**The Governor's Inn**  
**78 Wakefield Street,**  
**Rochester**  
**8:00am—9:00am**

*Volunteers will receive instructions and assignments!*

Be sure to attend the **Operation Thank You Business After Hours**

**October 11, 2017**  
hosted by



17 Wakefield Street, Rochester  
5:30—7:00pm

# 2017 Operation Thank You

Volunteers Are Needed to Assist in the Delivery of the New 2017/2018 Business Referral Directory and **THANK** Members for Their Continued Support of the Chamber!

## Wednesday, October 11, 2017

Underwritten By:

The Seacoast's own  
community bank



**FEDERAL SAVINGS**  
**BANK**

**8:00 am- 9:00 am**

Instructional gathering with a complimentary breakfast provided at The Governor's Inn, 78 Wakefield Street, Rochester

**Volunteer Breakfast at**

**9:30 am- 12:00 pm**

Teams of 3-4 volunteers will visit their assigned areas to thank members for their support and deliver the new Chamber Business Referral Directory.

The Governor's Inn  
78 Wakefield Street  
Rochester, NH

**12:00 pm - 4:30 pm**

Deliver completed contact cards to Chamber office.

**5:30 pm - 7:00 pm**

Business After Hours hosted by Federal Savings Bank.



*Last year's volunteer's enjoyed a wonderful breakfast before venturing out to thank members and deliver the new directories!*

## Operation Thank You Sign Up

Team Name: \_\_\_\_\_

Team Members: \_\_\_\_\_ # Attending Breakfast:

\_\_\_\_\_

**Return by Friday, September 22, 2017 to:** Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
Phone: 603-332-5080 Fax: 603-332-5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)

GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

# BUSINESS

*After*  *Hours*

**WEDNESDAY, OCTOBER 11, 2017 ~ 5:30-7:00PM**

Hosted by:

The Seacoast's own  
community bank



**FEDERAL SAVINGS**  
**BANK**

Join Federal Savings Bank as they host a Business After Hours in conjunction with the Chamber's annual *Operation Thank You* membership appreciation day.

Learn about the wide array of financial products and services that Federal Savings Bank offers for both personal and business banking.

**Located at**

17 Wakefield Street  
Rochester, NH 03867

**Networking, Refreshments and  
Lots of Raffles Prizes!**

**RSVP by October 4, 2017 Online at:**

**[www.rochesternh.org/OctoberBAH-FSB](http://www.rochesternh.org/OctoberBAH-FSB)**

**Or Return to:**

Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester, NH 03867  
Phone: (603) 332-5080  
Fax: (603) 332-5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)

Name(s)

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Company

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# MAYOR & CITY COUNCIL CANDIDATE FORUM

## MAYORAL CANDIDATES

Caroline McCarley (I)  
Donald M. Barnes  
Douglas Lachance  
Matthew Scruton

## CITY COUNCIL CANDIDATES

### WARD 1

Seat A Ray Barnett (I)  
Jeremy Hutchinson

Seat B A. Raymond Varney, Jr. (I)

### WARD 2

Seat A Elaine Lauterborn (I)  
Seat B Sandra B. Keans (I)

### WARD 3

Seat A Peter A. Lachapelle (I)  
Seat B Thomas R. Abbott (I)

### WARD 4

Seat A David E. Walker  
Seat B Geoffrey T. Hamann

### WARD 5

Seat A Ralph W. Torr (I)  
Seat B Robert W. Gates (I)  
Sam A. Oliver

### WARD 6

Seat A Donna Bogan (I)  
Seat B James P. Gray (I)

(I) Incumbents

**MONDAY, OCTOBER 23, 2017**

**6:30-9:00 pm**

**Rochester City Hall in  
City Council Chambers  
at**

**31 Wakefield Street, Rochester**

**LIVE ON ROCHESTER COMMUNITY CHANNEL 12**

**6:30 pm**

### **Meet the Candidates for Rochester City Council**

Candidates from each Ward will present their positions on issues and contested races will answer questions from a panel of media representatives followed by questions taken from the audience, and questions phoned-in and emailed.

**7:30 pm**

### **Meet the Candidates for Mayor**

Who will present their positions and answer questions on various local issues from a panel of media representatives followed by questions from the audience, questions phoned-in and emailed.



### ***PLAN TO ATTEND OR SUBMIT YOUR QUESTIONS!***

QUESTIONS FOR THE CANDIDATES MAY BE TAKEN FROM  
THE PUBLIC **DURING THE FORUM ONLY** AT  
**603-335-7557**

QUESTIONS FROM THE PUBLIC FOR THE  
CANDIDATES MAY BE EMAILED **ANYTIME** TO  
**forum@rochesternh.net**

**REMEMBER TO VOTE ON NOVEMBER 7th**



# GREATER ROCHESTER YOUNG PROFESSIONALS OCTOBER MEETING



**MEET & HEAR FROM THE  
CANDIDATES FOR  
MAYOR/CITY COUNCIL**

**OCTOBER 23, 2017  
6:30 TO 9:00 PM**



HOSTED



AT:

**ROCHESTER CITY HALL  
31 WAKEFIELD STREET  
ROCHESTER, NH**



REGISTER AT:  
[WWW.ROCHESTERNH.ORG/](http://WWW.ROCHESTERNH.ORG/)  
GRYP-October2017

HIGH SCHOOL GRAD  
TO 40 WELCOME

FREE TO ATTEND

Join us as we continue to grow our Greater Rochester Young Professionals group.

Receive presentations, enjoy complimentary appetizers and network with fellow young professionals!

An excellent opportunity to:

- Network
- Build a sense of community
- Represent your company at events
- Get involved with the Chamber
- Volunteer
- And More!

NEW MEMBERS WELCOME!

TELL A FRIEND | BRING A FRIEND



Facebook @GRYPNH



# BUSINESS

*After*  *Hours*

**THURSDAY, OCTOBER 26, 2017 ~ 5:30-7:00PM**

Hosted by:



32 NORTH MAIN STREET

**ROCHESTER**  
**PERFORMANCE &**  
**ARTS CENTER**

ROCHESTEROPERAHOUSE.COM

Join the  
**Rochester Performance & Arts Center**  
as they host a Business After Hours to  
showcase their versatile studio and  
performance spaces, art gallery, and  
comprehensive arts and educational  
programming for students, children,  
teens, adults, and seniors.

**Located at**  
32 North Main Street  
Rochester, NH 03867

**Networking, Refreshments and  
Lots of Raffles Prizes!**

**Bring plenty of business cards!**

**RSVP by October 19, 2017 Online at:**

**[www.rochesternh.org/OctoberBAH2](http://www.rochesternh.org/OctoberBAH2)**

**Or Return to:**

**Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester, NH 03867  
Phone: (603) 332-5080  
Fax: (603) 332-5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)**

Name(s)

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Company

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**GREATER  
ROCHESTER**  
CHAMBER OF COMMERCE



# "A Hometown Christmas"

## 2017 ROCHESTER HOLIDAY PARADE

**SUNDAY, DECEMBER 3, 2017**  
**3:00PM**

Underwritten by:



**RAIN DATE: Monday, December 4, 2017 at 5:30 pm**

Rochester's Holiday Parade is held each year to kickoff the holiday season in Rochester. With this year's holiday season approaching, a contribution to help us continue this annual holiday tradition is appreciated.

Rochester's Holiday Parade is the largest and most spectacular parade on the seacoast with approximately 100 entries lining the streets including marching bands, youth, organization and commercial floats, VIPs, mobile and marching units, color guard and equestrian units.

Please complete the form below to support this holiday tradition and return it to the Chamber office by **Friday, October 27, 2017**.

### CHECK DESIRED SPONSOR LEVEL

\_\_\_\_\_ **Band Sponsor - \$350.00 - \$1,000**

Holiday banner is created by the Chamber and carried in front of a band during the parade. Recognition provided in local newspapers, Chamber newsletter and MetroCast's parade broadcast that airs several times during the holiday season on Rochester's Community Channel 12.

**Note: Band sponsors providing less than \$1,000 share visibility in front of band; \$1,000 sponsor will receive sole recognition in front of a band.**

\_\_\_\_\_ **Parade Donor - \$100.00**

Recognition provided in local newspapers and the Chamber newsletter.

\_\_\_\_\_ **Parade Sponsor - \$50.00**

**YES! Please include my business as a contributor to Rochester's Holiday Parade**

COMPANY \_\_\_\_\_

CONTACT \_\_\_\_\_

PHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

\_\_\_\_\_ Payment Enclosed    \_\_\_\_\_ Invoice Me

\_\_\_\_\_ Please Charge My Credit Card

(Visa, Discover, MasterCard, AmEx)

Return by October 27th to:

Greater Rochester Chamber of Commerce

18 South Main Street, Rochester, NH 03867

Phone: (603) 332-5080 Fax: (603) 332-5216

Email: [events@rochesternh.org](mailto:events@rochesternh.org)

Web: [www.rochesternh.org](http://www.rochesternh.org)



# A Cometown Christmas

## 2017 Rochester Holiday Parade



**SUNDAY, DECEMBER 3, 2017**  
**3:00PM**

Underwritten by:  
**SERVICE<sup>®</sup>**  
**CREDIT UNION**  
★ ★ ★ ★ ★

**RAIN DATE: Monday, December 4, 2017 at 5:30 pm**

### 2017 PARADE ENTRY FORM

COMPANY/ORGANIZATION: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_ HOME PHONE: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

WORK PHONE/CELL PHONE: \_\_\_\_\_

**FLOAT CATEGORY:**

\*\*\*If you are bringing a horse as part of your entry, your division is AUTOMATICALLY EQUESTRIAN.

- |                                              |                                                 |                                           |
|----------------------------------------------|-------------------------------------------------|-------------------------------------------|
| <input type="checkbox"/> Organization Float  | <input type="checkbox"/> Youth Float            | <input type="checkbox"/> Commercial Float |
| <input type="checkbox"/> Equestrian Unit**** | <input type="checkbox"/> Mobile Unit**          | <input type="checkbox"/> Marching Unit    |
| <input type="checkbox"/> Color Guard         | <input type="checkbox"/> Other (please specify) |                                           |

Will there be music on your float? Yes \_\_\_ No \_\_\_ Will there be lights on your float? Yes \_\_\_ No \_\_\_

**DESCRIPTION OF FLOAT OR OTHER ENTRY:** (Points of interest, length of float, etc.) To prevent possible disqualification at the parade, applicants are encouraged to submit in advance as detailed information as possible regarding their entry. This information will be provided to those broadcasting the parade on Rochester's Community Channel 12. Please attach a separate sheet of paper if additional space is needed. Floats are expected to enhance the parade theme or recognize the theme in a creative manner. The name of the organization or company responsible for the float should be visible to the crowd and the cable camera crew. The Holiday Parade Committee reserves the right to not allow any float or entry that is deemed inappropriate.

\_\_\_\_\_  
\_\_\_\_\_

All business, non-profit and community organizations are invited to be a part of the largest and most spectacular parade of the Holiday Season!

**\*\*All entries must indicate the number of vehicles you are entering into the parade.**

**\*\*\*\* All equestrian entries must have pooper-scoopers or it will not be allowed to participate. Horse trailers must be brought to Rochester Commons prior to beginning of parade.**

**Judging and Awards:** All float judging will take place promptly at 1:30 p.m. To allow yourself enough time to be in the line-up by this time, you should plan to **arrive by 12:30 p.m.** Floats not in the line-up by 1:30 p.m. will forfeit their opportunity to be judged. In addition to the Best of Parade award, first, second and third place awards will be provided in the Youth, Organization and Commercial float divisions.

**LIABILITY DISCLAIMER:**

The undersigned, a spokesperson/official for \_\_\_\_\_, in the event of any problem resulting from participation in this project, agrees to hold harmless any and all officials and workers connected with this project, including the City of Rochester, Greater Rochester Chamber of Commerce and associated groups and individuals.

Spokesperson/Official \_\_\_\_\_ Name of Organization/Company \_\_\_\_\_ Date \_\_\_\_\_

**RETURN BY NOVEMBER 20, 2017 to Greater Rochester Chamber of Commerce**  
18 South Main Street, Rochester, NH 03867  
Phone: 603.332.5080 Fax: 603.332.5216  
Email: events@rochesternh.org