



# Thank you



## Operation Thank You!

Sponsored By



**Wednesday,  
October 12, 2016**

We wish to thank all of our members for their support of the Chamber.

On this day, volunteers will visit members in the local area to personally **thank** them for their contributions and support of the

Chamber and deliver the Chamber's  
**2016/2017 Business Referral Directory**

~~~~~

Be sure to be available to greet this volunteer who is taking time  
out of their day to visit and thank you on behalf  
of the Chamber!

| INSIDE THIS ISSUE     | PAGE |
|-----------------------|------|
| Benefit Information   | 2    |
| Events Update         | 3    |
| Membership Update     | 4    |
| Committee Updates     | 5    |
| Members In the News   | 6    |
| What's Been Happening | 7    |
| Chamber Leadership    | 8    |
| Chamber Calendar      | 8    |



@GRCCNH



Facebook.com/RochesterChamber

Follow us on



LinkedIn.com/Company/Greater-  
Rochester-Chamber-of-Commerce

## Help Us Break A World Record!

Join the fun as Rochester attempts to break the world record for a simultaneous disc throw!  
The current record is 958 people throwing so **LET'S BEAT IT WITH 1,500 PEOPLE!**

The Rochester School District has organized the event taking place on

**Sunday, October 16, 2016 at the Lilac Mall.**

Registration begins at 7:30am with the attempt being made between 9am—9:15am.

Businesses interested in sponsorships can contact Dean Graziano at 332.0757 ext. 2126.



Sponsored By:  
The Seacoast's own  
community bank  
**FEDERAL SAVINGS  
BANK**

**UPDATE NEWSLETTER UNDERWRITTEN BY:**



# ABC's of Benefits

## RIBBON CUTTING CEREMONY

As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

*A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!*

## Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an issue of the Chamber's newsletter, included on the Chamber website and on MetroCast Channel 12 for one month!

*It's That Easy!*

Contact the Chamber or complete the attached form and email to [membership@rochesternh.org](mailto:membership@rochesternh.org)!

## Participate in the Chamber Discount Program! (It's FREE!)



Join the list of over 70 participating Member businesses and offer a discount of your choosing! Participating businesses receive FREE promotion year round.

Cards are only \$5.00 each and are available to Chamber members and the general public throughout the year!

Call the Chamber at 332.5080 or log in to your Member portal to sign up and offer a discount today!

## CHAMBER MEMBER SPOTLIGHT SHOW

Register to have a 30 minute presentation of your business showcased and featured several times in a given month on Rochester's Community Channel 12, courtesy of your Chamber and Cremmen Creative.

CALL 603-332-5080  
TO SCHEDULE!



## Don't Be Left Out of the Welcome to Rochester Packages!

Insert your promotional items at no charge in the Welcome to Rochester Packages that are distributed to new businesses that locate to Rochester. Just drop off 50 items to the Chamber office to be included.



## COMMUNITY INFORMATION CENTER



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office.



## Utilize Your Member Portal!

ONCE LOGGED IN, YOU CAN DO THESE & MORE!

Securely Pay Invoices

Post Job Vacancies

Access & Download Upcoming Event Forms

Post Upcoming Community Events

Access & Download Benefit Forms

Committee Members Can Access Committee Documents

Submit Member News & Press Releases

Update Directory Listing Information




# Upcoming Chamber Events

**GREATER ROCHESTER**  
CHAMBER OF COMMERCE

## BUSINESS

*After Hours*

WEDNESDAY, OCTOBER 12, 2016 ~ 5:30-7:00PM

Hosted by:  **FEDERAL SAVINGS BANK**

See the Attached Flyer for More Information!

**TRI-CHAMBERS OF COMMERCE**

 **GREATER ROCHESTER** CHAMBER OF COMMERCE 

## BUSINESS

*after hours*

WEDNESDAY, OCTOBER 26, 2016 5:00pm—7:00pm

Hosted by:  **OXFORD NETWORKS**

See the Attached Flyer for More Information!

## Greater Rochester Young Professionals!

Join us as we tour Waste Management and learn of the various environmental products and services offered, tour the property and more!

**Tuesday, October 18, 2016**  
**4:00-6:00pm** Tour Begins at 4:30pm

 **30 Rochester Neck Road, Rochester**

See the enclosed flyer for More Information!



Facebook.com/GRYPNH

 **THE GREATER SEACOAST HOUSING SUMMIT**  
2016

ADDRESSING CHALLENGES • FINDING SOLUTIONS  
**November 3, 2016**  
7:30 am to 9:30 am

Attend the Greater Seacoast Housing Summit and hear from speakers as they address challenges and find solutions.

**UNH Huddleston Hall | Durham, NH**  
**\$25/Attendee**  
Breakfast will be provided  
Register online by visiting [www.dovernh.org/housing](http://www.dovernh.org/housing)

**GREATER ROCHESTER** CHAMBER OF COMMERCE  
Presents the 2016 ***Holiday Tree Lighting!***

Underwritten by:  **Frisbie Memorial Hospital**  
*It's about People. Technology. Trust.*

**FRIDAY, DECEMBER 2, 2016 5:30—6:30pm**  
**Central Square, Downtown Rochester**

Visit [www.rochesternh.org](http://www.rochesternh.org) for activities happening that evening!

**GREATER ROCHESTER** CHAMBER OF COMMERCE

Governmental Affairs Council Presents  
**NH State Senate District 6 and State Representative Candidate Forum**

Forum Sponsored By  **EASTERN**  
Propane & Oil Since 1932

**Tuesday, October 25, 2016 at 6:30 pm**  
**Rochester City Council Chambers**  
**31 Wakefield Street, Rochester**

See the Attached Flyer for More Information!

 ***"A Sporting Christmas"***  
**2016 ROCHESTER HOLIDAY PARADE**

**SUNDAY, DECEMBER 4, 2016 3:00PM**

Underwritten by:  **SERVICE CREDIT UNION**  
★★★★★

See the attached forms for sponsorship opportunities and an entry participation form!

# Membership

## Welcome New Members

The Board of Directors and Staff Welcome  
New Members!

### Computer - Sales & Service

#### **Affordable I.T. Solutions**

*Cameron Cully*

New Durham, NH 03855

**Phone:** (603)581-5945

**Email:** aitsnh@gmail.com

**Web:** www.affordableitsolutionsnh.com

*On site computer and network repair for  
commercial and residential customers*

### Educational Services

#### **APE Academy/Wildlife Encounters**

*Derek Small*

152 Charles Street

Rochester, NH 03867

**Phone:** (603)923-1168

**Email:** wildlifeencountersnh@gmail.com

**Web:** www.wildlifeencountersNH.com

*Educational Services, Classes, Lectures  
& Other Experiential Learning  
Opportunities*

### Graphic Design

#### **Eleveight Design LLC**

*Connor McDougal*

8 Dodge Street

Rochester, NH 03867

**Phone:** (603)986-7694

**Email:** connor.mcdougal8@yahoo.com

*Vehicle Lettering, Logo Design,  
Photography, Signs*

## Member Renewals

The Board of Directors and Staff Wish to Thank the  
Members Listed for Renewing Their Chamber Investments!

Anchorage Inns of Rochester – 25+ Years  
Animal Health Center – 2 Years  
Barron Brothers Development, Inc. – 24 Years  
Better Homes & Gardens Real Estate – The Masiello  
Group – 6 Years  
Buffalo Wild Wings – 4 Years  
Charlie's of Rochester – 6 Years  
Charter Trust Company – 25 Years  
Children's Museum of New Hampshire – 9 Years  
Coppola Physical Therapy Farmington – 4 Years  
Cornerstone VNA – 25+ Years  
FairPoint Communications – 18 Years  
Garry Perkins Concrete of Rochester, LLC – 4 Years  
Gregory D. Smith, CPA – 19 Years  
Hampton Inn – 9 Years  
Hanlon & Zubkus – 1 Year  
Healey Auto Repair – 2 Years  
Heartland Payment Systems – 10 Years  
Immanuel Insurance Agency – 25+ Years  
Leone, McDonnell & Roberts, PA – 4 Years  
Lilac Mall – 6 Years  
LPL Financial – Rich Hilow – 4 Years  
Margaret O'Brien Realty – 1 Year  
Monarch School of New England – 25+ Years

Market Basket – 24 Years  
Midas Tire & Auto Service—5 Years  
New England Marketing & Print, Inc. – 4 Years  
Nippo Lake Golf Club – 14 Years  
ONE Voice for Strafford County – 4 Years  
Oxford Networks – 16 Years  
Primary Residential Mortgage, Inc. – 7 Years  
R.P. Abrasives – 3 Years  
RCH Pavement Maintenance – 11 Years  
Riviera Motel – 13 Years  
Rochester Eye Care Associates, PLLC – 25+ Years  
Rochester Federation of Teachers – 23 Years  
Rochester Main Street – 12 Years  
ServiceMaster Disaster Associates, Inc. – 1 Year  
Splash & Dash Touchless Car Wash – 4 Years  
Stiles Law Office – 3 Years  
Strafford Appliance Co., Inc. – 19 Years  
Strafford Inn – 4 Years  
Studio 109 Dance, Voice & Drama – 18 Years  
Tacconi Law, LLC – 4 Years  
The Homemaker's Health Services – 25+ Years  
Tri-City Christian Academy – 10 Years  
VacationOwnership.com – 2 Years  
Windjammers Seafood Restaurant – 15 Years



# Committee News

## Ambassador Corner!

By Paul Gatehouse

### Independence Financial Advisors

We may not be ready to give up on summer, but leaves are starting to turn and fall is on the way. This is a great time to volunteer for "Operation Thank You", the Chamber's annual membership appreciation day.

This year, on October 12<sup>th</sup>, volunteers will visit with and present local Chamber members with the new 2016/2017 Business Referral and Resource Directory. This is a great opportunity to get out into the community, meet other Chamber members and thank them for their participation and contributions to the Chamber!

All that and a complimentary breakfast for those that volunteer! To volunteer or for more information, call the Chamber at 332-5080.



### Are you looking to get involved or get your employees more involved?!

There are several Chamber committees that always welcome new faces! These committees meet monthly or bi-monthly and provide committee members an opportunity to reach out and connect with other Chamber members, network, stay informed on local and State legislative issues and plan events.

- AMBASSADOR COMMITTEE
- GOVERNMENTAL AFFAIRS COMMITTEE
- GREATER ROCHESTER YOUNG PROFESSIONALS

*Contact the Chamber and tell us how we can involve you and your employees!*

GET INVOLVED!

## Greater Rochester Young Professional Spotlight!

**Name:** Kasilyn Carey

**Hometown:** Lebanon, ME

**High School:** Farmington High School

**Education:** Bachelor's Degree from Salem State College

**Major:** Business & Marketing



**Bernier Insurance**  
Your Road to Value

**Employer/Title:** Bernier Insurance, Account Executive

**What is Your Role:** I am an outside producer with my main goal being to bring in and generate new business for all lines of insurance. I specialize in marketing Bernier Insurance on social media and am really involved in attending different networking events. My office is in the Rochester branch of Holy Rosary Credit Union but you never know where you may find me next!

**Tell Us Why You Love Your Job:** Being a part of the community and staying involved is great. I am able to meet new people and support local organizations by getting involved and volunteering. I love that Bernier Insurance is a local agency that gives back to the community in which it serves. That's really important to me.

**Tell Us What You Like About GRYP:** I love hearing from the different speakers and touring local businesses. The learning and professional development never stops! I've met so many new people and made many great connections!

**To be featured in an upcoming GRYP Spotlight, simply attend an upcoming meeting and be entered in to win!**

### MEMBER ANNIVERSARY RECOGNITIONS!

The Chamber wants to recognize and thank the following members that have 5, 10, 15, 20 or 25 years of Chamber membership in October!

**Allstate—Sherman Agency—5 Years**  
**Charter Trust Company—25 Years**  
**Pease Development Authority—20 Years**  
**Salmon Falls Church of Christ—5 Years**  
**The Salvation Army—15 Years**  
**Windjammers Seafood Restaurant—15 Years**

Those celebrating 10 or 25 years of membership are presented with a special Chamber anniversary plaque for their support. Those celebrating 20 years of membership are presented with a special anniversary plate for their continued support.



# Member News

**Adult Learning Center for Strafford County** has many fun classes including canning, guitar for beginners, intermediate sign language, Reiki for beginners and more! Visit [www.doveradultlearning.org](http://www.doveradultlearning.org) for a complete list of courses available.

**Arts in Reach** presents Tablescapes Around the World - The Art of Entertaining from October 7 - 9 at the Discover Portsmouth Center in Portsmouth. There will also be workshops on food, design, entertaining and an international party on Saturday night. For more information, visit [www.artsinreach.org/tablescapes](http://www.artsinreach.org/tablescapes).

**Bank of New Hampshire's** President, K. Mark Primeau, was the recipient of the 2016 Community Banker of the Year award. Mr. Primeau was selected for this prestigious honor by a panel of leading public officials and received an unprecedented number of letters in support of his nomination.

**Barrington Family Eyecare** is taking part in a Frame Show on October 4 from 11-3pm at 462 Main Street, Suite 2 in Springvale, ME! Frame vendors will be on hand with their products and the day will also feature great raffles and refreshments! For more information, call 603-664-8005.

Upcoming **Castle on Charles** Events:

**October 14 & October 15** - Oktoberfest Dinner Party

**October 22** - Arabian Nights

There are also sponsorship opportunities available with upcoming events. For more information, visit [www.CastleNH.com](http://www.CastleNH.com).

**Children's Museum of New Hampshire** upcoming events:

**Through October 2** - Toddlerfest

**Through October 25** - Homeschool STEAM: Blast Off to Mars

**Through October 27** - Junior Science: Ocean Fun and Laws of Motion

For more information, visit [www.childrens-museum.org](http://www.childrens-museum.org).

**Compass Home Inspections, LLC** now offers professional Home Watch Services! As a Certified Home Inspector with 30+ years of experience in the construction trades, they know how to properly care for your investment and react in unanticipated situations. Whether you are away on vacation, spending time at a second home or have an investment property, our custom Home Watch Service brings you peace of mind. Visit [www.compasshomeinspection.net](http://www.compasshomeinspection.net), call 603-973-4768 or email [homewatch@compasshomeinspection.net](mailto:homewatch@compasshomeinspection.net).

**Daystar** is pleased to announce the addition of Brian Moore to its business development team. Moore joins Daystar with more than sixteen years experience in guiding businesses with strategic technology initiatives.

**Frisbie Memorial Hospital** is pleased to announce the opening of the Rochester Community Recovery Center at 48 North Main Street on October 3! The Center will provide services 24 hours a day, including the Access to Recovery Program. For more information, visit [www.frisbiehospital.com](http://www.frisbiehospital.com).

**Goodwin Community Health** invites you to join in for a rockin' good time at the Rock With the Doc's Dance Party on November 18 at 6pm at the Rivermill in Dover! Proceeds will help local families in the area gain access to quality health care through Goodwin Community Health. Hors d'oeuvres, cash bar and complimentary valet parking will be available. Visit [www.goodwinch.org](http://www.goodwinch.org).

**Great Bay Community College** students are learning how to build lightweight, high-performance composite components for industries including aerospace, automotive, energy, marine, and infrastructure. On October 7, GBCC invites the public to visit their Rochester campus to see advanced composite manufacturing processes and equipment in action. Register for a free session at 9am, 10am or 11am. Visit [www.greatbay.edu](http://www.greatbay.edu).

**Granite State Choral Society** is seeking vendors for the Annual Holiday Fair on November 5 from 9-3pm at the Rochester Community Center. Booth space is \$45. Electricity is available for an additional \$10. For more information or to reserve your space, email [gschoral@gmail.com](mailto:gschoral@gmail.com).

**Holy Rosary Credit Union** announced the promotion of Ken Mauser to AVP of Technology. Ken previously assumed the position of IT Manager and one of his top priorities is the safety and security of HRCU members.

**The Homeless Center for Strafford County** seeks volunteers each year to staff the shelter, answer calls, organize donations, spend time with the residents, read to and play games with kids, and so much more. Email Sally at [ssruble@homelesscenter.net](mailto:ssruble@homelesscenter.net) or call (603) 332-3065.

**Monarch School of New England** will host their Annual Charity Bike Ride & Walk on October 8 at Rochester City Hall. The event will begin promptly at 9am for all riders and 10am for walkers. For more information, visit [www.monarchschoolorcharitybikeride.com](http://www.monarchschoolorcharitybikeride.com).

**Progressive Esthetics** is holding a VIP Open House on October 3 at 5pm. The open house is open to the public and will feature raffle drawings every half hour and the first 50 guests will receive a swag bag! Visit [www.facebook.com/events/194258464330645/](https://www.facebook.com/events/194258464330645/)

**Revolution Taproom & Grill** upcoming events:

**October 20** - Founders Beer Dinner -5 courses with 5 different beers  
Call 603-244-3022 or visit [www.revolutiontaproomandgrill.com](http://www.revolutiontaproomandgrill.com).

**Revolution Taproom & Grill** is supporting the James W. Foley Freedom 5K Run/Walk taking place on October 15 at 10am at the Rochester Fairgrounds! The event will feature a kid's fun run, selfie station photo booths, and great prizes. Registration is open at [www.foleyrun.org](http://www.foleyrun.org)!

**RiverStones Custom Framing** will feature an exhibit during the month of October called *Celebration*. There will be a reception on October 6 from 5:30 - 7:30pm that is open to the public.

**RiverStones Custom Framing** will host a Paint Night on October 5 & October 19 from 7-9pm. No experience necessary. They will provide all the supplies needed and will help you create your own beautiful original work of art! The cost is \$25 per person and seating is limited. Contact Kris at 603-812-1488 to register or visit [www.riverstonescustomframing.com](http://www.riverstonescustomframing.com).

**Rochester Main Street** upcoming events:

**October 8**- Annual October Festival, 11am-4pm

**October 28**- Trick or Treat On The Town 4:15-6:15pm

**October 28**-Zombie Walk 7pm

For more information, visit [www.rochestermainstreet.org](http://www.rochestermainstreet.org).

**Rochester Opera House** Upcoming Events:

**October 1** - EagleMania

**October 7** - The Gibson Brothers

**October 8** - The Norman Magic Experience

**October 20** - Montgomery Gentry

**October 22** - Disney Jr.'s Choo Choo Soul with Genevieve

**October 22** - Comedian Bob Marley

**October 26-31** - The Rocky Horror Picture Show

For more information, visit [www.rochesteroperahouse.com](http://www.rochesteroperahouse.com).

**Somersworth Festival Association** presents the Annual Pumpkin Festival on October 8 from 10-4pm! The event will feature pumpkin carving, painting, scarecrow making, cookie decorating, crafts, storytelling, hay rides, face painting, and more! Visit [www.nhfestivals.org](http://www.nhfestivals.org).

**Tresses Hair Salon** is celebrating the new season with a caramel apple pedicure! Relax and enjoy a caramel apple martini while getting pampered! For more information, call 332-6700 or visit [www.tressesofrochester.net](http://www.tressesofrochester.net).



# WHAT'S BEEN HAPPENING AT THE CHAMBER



**SmartATI Construction** recently celebrated relocating to 16 Whitehall Road, Suite 2 in Rochester!

**Better Homes & Gardens Real Estate—The Masiello Group** celebrated relocating to 1 Wakefield Street in Rochester!



**Waterstone Retail** celebrated the grand opening of The Ridge Marketplace with a ribbon cutting ceremony!



**The winning Olympians of the "End of Summer Olympics" Golf Social are announced!**

**Winning Gold:** Jon Shapleigh, Keith Newton, Pete Ventura, Dave Verno

**Winning Silver:** Kevin Biehl, Ben Johnson, Suzanne Flynn, Michael Gilbert

**Winning Bronze:** Peter Juneau, Jeff Tougas, Willem Verweij, Ryan Hubbard

Following golf, Chamber members and guests enjoyed a wonderful Business After Hours hosted by **The Red Barn!**

See the enclosed flyer to recognize all of our sponsors, donors and volunteers!





# 2016



Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester, NH 03867  
Web: [www.rochesternh.org](http://www.rochesternh.org)

## Chamber Leadership

### OFFICERS

#### Chairman of the Board

Thomas "TJ" Jean  
The Gafney Home

#### Chairman-Elect

Matthew Beaulieu  
Service Credit Union

#### Vice Chair, Governmental Affairs

Heather Tacconi  
Tacconi Law, LLC

#### Vice Chair, Membership

Diane DeVries  
True Marketing Communications

#### Vice Chair, Events & Fund Raisers

Keith Newton  
D.F. Richard Energy

#### Treasurer

Kristy Methot  
Holy Rosary Credit Union

#### Immediate Past Chairman

Mark Farrell  
Laars Heating Systems Company

### DIRECTORS

Anne Brown  
Daystar, Inc.

Steve Cates  
Waste Management

Troy Dillow  
Bernier Insurance, Inc.

Mike Hagan  
Hagan's Motor Pool

Greg Hopkins  
HBL Group, LLC

Michelle Landry  
Frisbie Memorial Hospital

Kathleen Lewis  
Eversource

Derek Peters  
Kittery Point Construction

Bill Powers  
Bill Powers Painting

Janet Oliver  
Unitil

Leslie Simpson  
Bank of New Hampshire

Mark Zoeller  
Keller Williams Coastal Realty

## CHAMBER STAFF

#### President/CEO

Laura Ring

#### Office/Events Manager

Caitlyn Marble

## CHAMBER CALENDAR

# OCTOBER, 2016

## Mark Your Calendars

| Sunday                                       | Monday   | Tuesday                                                                | Wednesday                                                                       | Thursday                          | Friday                          | Saturday |
|----------------------------------------------|----------|------------------------------------------------------------------------|---------------------------------------------------------------------------------|-----------------------------------|---------------------------------|----------|
|                                              |          |                                                                        |                                                                                 |                                   |                                 | 1        |
| 2                                            | 3        | 4<br>8am Parade Committee<br>4pm Golf Committee                        | 5<br>8am Ambassador Committee                                                   | 6                                 | 7                               | 8        |
| 9                                            | 10       | 11                                                                     | 12<br>Operation Thank You<br>5:30-7pm Federal Savings Bank Business After Hours | 13                                | 14                              | 15       |
| 16<br>World Record Attempt at the Lilac Mall | 17       | 18<br>4pm Greater Rochester Young Professionals Tour Waste Management  | 19                                                                              | 20<br>7:30am Governmental Affairs | 21                              | 22       |
| 23<br>30                                     | 24<br>31 | 25<br>6:30pm NH State Senate District 6 and State Rep. Candidate Forum | 26<br>5-7pm Oxford Networks Tri-Chamber Business After Hours                    | 27                                | 28<br>7:30am Board of Directors | 29       |
| SEE                                          | THE      | FLYERS                                                                 | TO                                                                              | REGISTER                          | FOR                             | EVENTS   |

### UPCOMING EVENTS

**November 15**  
**Granite State College & YMCA of Strafford County Business After Hours**

**December 2**  
**Annual Tree Lighting**

**December 4**  
**"A Sporting Christmas" Holiday Parade**

**December 6**  
**A Downtown Holiday Stroll Business After Hours**



# Thank you



*to our valued Members for your  
continued support and contributions  
to the Chamber and its activities!*

## *28th Annual Operation Thank You*

*Wednesday, October 12, 2016*

*Sponsored By*



The Chamber's annual **Operation Thank You** is where we contact all of our members to say "thank you" for your support.

We hope our Members are enjoying the benefits of membership available and the efforts the Chamber makes to promote your business. Members in the local area will receive a visit from a volunteer on this day to personally say thank you.

This volunteer will also provide your business with the Chamber's new  
**2016/2017 Business Referral Directory!**

We hope you have time to say hello to the volunteer that visits you!

There will be a complimentary breakfast  
for volunteers on October 12th

sponsored by



*It's about People. Technology. Trust.*

Frisbie Memorial Hospital Community Education  
& Conference Center

11 Whitehall Road, Rochester  
8:00am—9:00am

Volunteers will receive instructions and assignments!

Be sure to attend the  
**Operation Thank You Business  
After Hours**

**October 12, 2016**

hosted by



17 Wakefield Street, Rochester  
5:30—7:00pm

## ROCHESTER FIREFIGHTERS 20<sup>TH</sup> ANNUAL TOY BANK

That time of year is just ahead. We have been planning this year's campaign for about a month. The Rochester Fire Department in conjunction with the Firefighters, local merchants and citizens have made the Christmas season brighter for many families. Last year we gave out gifts to approximately 750 infants and children in the week before Christmas. Once again, we are asking for your help. Here is how you can help:

- \* Collect new toys within your organization for age groups from newborn to 14 years old. We are always looking for ideas and donations for the 11-14 year age group.
- \* Collect financial contributions within your organization and shop for gifts.
- \* You can drop off new unwrapped items at the Rochester Fire Department at 37 Wakefield Street.
- \* Monetary contributions can be mailed to: Rochester Fire Department Toy Bank, c/o Rochester Fire Department, 37 Wakefield Street, Rochester, NH 03867.
- \* Contact Paul Haggemiller or Cindi Potts at 335-7545 or email Cindi at [cindi.potts@rochesternh.net](mailto:cindi.potts@rochesternh.net) for more information.

Thank you in advance for your continued support





# BUSINESS

*After*  *Hours*

**WEDNESDAY, OCTOBER 12, 2016 ~ 5:30-7:00PM**

Hosted by:

The Seacoast's own  
community bank



**FEDERAL SAVINGS**  
**BANK**

Join Federal Savings Bank as they host a  
Business After Hours in conjunction  
with the Chamber's annual Operation  
Thank You membership  
appreciation day.

Learn about the wide array of financial  
products and services that Federal  
Savings Bank offers for both personal  
and business banking.

**Located at**

17 Wakefield Street  
Rochester, NH 03867

**Networking, Refreshments and  
Lots of Raffles Prizes!**

**RSVP by October 5, 2016 Online at:**

**[http://business.rochesternh.org/events/details/  
business-after-hours-oty-2016-2228](http://business.rochesternh.org/events/details/business-after-hours-oty-2016-2228)**

**Or Return to:**

Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester, NH 03867  
Phone: (603) 332-5080  
Fax: (603) 332-5216

**Name(s)**

---

---

---

---

**Company**

---



Are you a young professional between the ages of 21-35?  
Why not get *involved* in the Chamber!?

### WHEN?

**Tuesday, October 18**  
from 4:00pm-6:00pm

### WHERE?



**30 Rochester Neck Road,  
Rochester**  
(Off Route 125, Heading South)

Join us in October as we tour  
**Waste Management**  
and learn of the various  
environmental products and services  
offered, tour the property and more!

### WHY ATTEND?

#### Benefits of Becoming Involved:

- Sense of Community and Belonging
- Great Networking Opportunities
- Social Interactions
- Represent Company at Various Events
- Build Rapport with Potential Clients

#### How to Get Involved:

- Join a Chamber Committee
- Volunteer at an Event
- Attend Chamber Functions

## Spread the Word!

Visit [www.RochesterNH.org/  
YoungProfessionals](http://www.RochesterNH.org/YoungProfessionals)



[www.Facebook.com/GRYPNH](http://www.Facebook.com/GRYPNH)

☐ **Yes**, I am interested in attending!

Name(s): \_\_\_\_\_

Company Name: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

**Return Form To:**

**Greater Rochester Chamber of Commerce**  
18 South Main Street, Rochester, NH 03867  
Phone: 603.332.5080 Fax: 603.332.5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)



Governmental Affairs Council Presents

# NH State Senate District 6 and State Representative Candidate Forum

Tuesday, October 25, 2016 at 6:30 pm  
Rochester City Council Chambers  
31 Wakefield Street, Rochester

Hear from State Representative Candidates (Rochester)  
and State Senate District 6 Candidates

## *Plan to Attend or Submit Questions!*

Candidates will answer questions from a media panel on various state issues. Questions for the candidates may be taken from the public during the forum only by calling 603-335-7557. Questions from the public may be emailed at anytime prior to or during the live broadcast to [forum@rochesternh.net](mailto:forum@rochesternh.net)

Forum will be broadcast live on MetroCast Community Channel 12  
and rebroadcast several times prior to  
Election Day ~ November 8th.



Forum Sponsored By

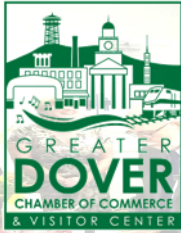


Propane & Oil Since 1932

For more information,  
please contact the  
Chamber office at  
603-332-5080 or  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)  
or visit  
[www.rochesternh.org](http://www.rochesternh.org)



# TRI-CHAMBERS OF COMMERCE



GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE



**BUSINESS**  
*after*  
**hours**

**WEDNESDAY, OCTOBER 26, 2016 5:00pm—7:00pm**

**Hosted by:**



**OXFORD NETWORKS**

[www.oxfordnetworks.com](http://www.oxfordnetworks.com)

## **Join Oxford Networks**

**as they host a Tri-Chambers Business After Hours to showcase their facility and provide information on the many products and services they offer.**

**This is also an opportunity to network with fellow Chamber members from the Greater Dover, Rochester and Somersworth Chambers of Commerce.**

### **Located at**

**359 Corporate Drive, Portsmouth**

**Networking ~ Refreshments ~ Raffles  
Bring plenty of business cards.**

**Register to Attend by October 19, 2016 Online at:**

**<http://business.rochesternh.org/events/details/tri-chamber-business-after-hours-2227>**



# "A Sporting Christmas"

## 2016 ROCHESTER HOLIDAY PARADE

**SUNDAY, DECEMBER 4, 2016**  
**3:00PM**

RAIN DATE: Monday, December 5, 2016 at 5:30 pm

Underwritten by:  
**SERVICE<sup>®</sup>**  
**CREDIT UNION**  
★ ★ ★ ★ ★

Rochester's Holiday Parade is held each year to kickoff the holiday season in Rochester. With this year's holiday season approaching, a contribution to help us continue this annual holiday tradition is appreciated.

Rochester's Holiday Parade is the largest and most spectacular parade on the seacoast with approximately 100 entries lining the streets including marching bands, youth, organization and commercial floats, VIPs, mobile and marching units, color guard and equestrian units.

Please complete the form below to support this holiday tradition and return it to the Chamber office by **Friday, October 28, 2016**.

### CHECK DESIRED SPONSOR LEVEL

#### Band Sponsor - \$350.00 - \$1,000

Holiday banner is created by the Chamber and carried in front of a band during the parade. Recognition provided in local newspapers, Chamber newsletter and MetroCast's parade broadcast that airs several times during the holiday season on Rochester's Community Channel 12.

**Note: Band sponsors providing less than \$1,000 share visibility in front of band; \$1,000 sponsor will receive sole recognition in front of a band.**

#### Parade Donor - \$100.00

Recognition provided in local newspapers and the Chamber newsletter.

#### Parade Sponsor - \$50.00

Recognition provided in local newspapers and

### YES! Please include my business as a contributor to Rochester's Holiday Parade

COMPANY \_\_\_\_\_

CONTACT \_\_\_\_\_

PHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

\_\_\_\_ Payment Enclosed    \_\_\_\_ Invoice Me

\_\_\_\_ Please Charge My Credit Card

(Visa, Discover, MasterCard, AmEx)

Credit Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ CVV (3 digit code on back) \_\_\_\_\_

Return by October 28th to:

Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
Phone: (603) 332-5080 Fax: (603) 332-5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)  
Web: [www.rochesternh.org](http://www.rochesternh.org)





# "A Sporting Christmas"

## 2016 ROCHESTER HOLIDAY PARADE

**SUNDAY, DECEMBER 4, 2016**  
**3:00PM**

Underwritten by:

**SERVICE<sup>®</sup>**  
**CREDIT UNION**



RAIN DATE: Monday, December 5, 2016 at 5:30 pm

### 2016 PARADE ENTRY FORM

COMPANY/ORGANIZATION: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_ HOME PHONE: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

WORK PHONE/CELL PHONE: \_\_\_\_\_

#### FLOAT CATEGORY:

\*\*\*\*If you are bringing a horse as part of your entry, your division is AUTOMATICALLY EQUESTRIAN.

|                          |                             |                       |
|--------------------------|-----------------------------|-----------------------|
| ____ Organization Float  | ____ Youth Float            | ____ Commercial Float |
| ____ Equestrian Unit**** | ____ Mobile Unit**          | ____ Marching Unit    |
| ____ Color Guard         | ____ Other (please specify) |                       |

Will there be music on your float? Yes \_\_\_\_ No \_\_\_\_ Will there be lights on your float? Yes \_\_\_\_ No \_\_\_\_

**DESCRIPTION OF FLOAT OR OTHER ENTRY:** (Points of interest, length of float, etc.) To prevent possible disqualification at the parade, applicants are encouraged to submit in advance as detailed information as possible regarding their entry. This information will be provided to those broadcasting the parade on Rochester's Community Channel 12. Please attach a separate sheet of paper if additional space is needed. Floats are expected to enhance the parade theme or recognize the theme in a creative manner. The name of the organization or company responsible for the float should be visible to the crowd and the cable

camera crew. The Holiday Parade Committee reserves the right to not allow any float or entry that is deemed inappropriate.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

All business, non-profit and community organizations are invited to be a part of the largest and most spectacular parade of the Holiday Season!

**\*\*All entries must indicate the number of vehicles you are entering into the parade.**

**\*\*\*\* All equestrian entries must have pooper-scoopers or it will not be allowed to participate. Horse trailers must be brought to Rochester Commons prior to beginning of parade.**

**Judging and Awards:** All float judging will take place promptly at 1:30 p.m. To allow yourself enough time to be in the line-up by this time, you should plan to arrive by 12:30 p.m. Floats not in the line-up by 1:30 p.m. will forfeit their opportunity to be judged. In addition to the Best of Parade award, first, second and third place awards will be provided in the Youth, Organization and Commercial float divisions.

#### LIABILITY DISCLAIMER:

The undersigned, a spokesperson/official for \_\_\_\_\_, in the event of any problem resulting from participation in this project, agrees to hold harmless any and all officials and workers connected with this project, including the City of Rochester, Greater

**RETURN BY NOVEMBER 21, 2016 to Greater Rochester Chamber of Commerce**

18 South Main Street, Rochester, NH 03867

Phone: 603.332.5080

Fax: 603.332.5216

Email: [events@rochesternh.org](mailto:events@rochesternh.org)





# "End of Summer Olympics" Golf Social & Business After Hours

GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

## THANK YOU!

Golf Social Co-Underwritten By



Golf Cart Co-Sponsors



Program Sponsor



Decoration Co-Sponsors



Awards Sponsor



9-Hole Social Committee

**Mark Farrell, Chair - Laars Heating Systems Company**

**Steve Cates - Waste Management**

**Zach Field - iHeart Media**

**Caitlyn Marble - Chamber of Commerce**

**Keith Newton - D.F. Richard Energy**

**Laura Ring - Chamber of Commerce**

**Kathy Sessler - Cornerstone VNA**

Event Volunteers

**Kasilyn Carey, Bernier Insurance**

**Diane DeVries, True Marketing Communications**

**Mark Farrell, Laars Heating Systems Company**

**Mary-Ann Farrell**

**Alan Johnson, MetroCast**

**Ann Vennard, Cornerstone VNA**

Raffle Prize Donors

**A1 Japanese Steakhouse ~ iHeart Media ~ The Links at Outlook Golf Course  
The Outlook Tavern Restaurant**

**SEE REVERSE SIDE FOR EVENT PHOTOS**





## WINNING OLYMPIANS

### GOLD MEDALISTS: (PICTURED CENTER)

KEITH NEWTON, JON SHAPLEIGH,  
DAVE VERNON, PETE VENTURA

### SILVER MEDALISTS: (PICTURED LEFT)

KEVIN BIEHL, SUZANNE FLYNN,  
BEN JOHNSON, MICHAEL GILBERT

### BRONZE MEDALISTS: (PICTURED RIGHT)

PETER JUNEAU, RYAN HUBBARD,  
JEFF TOUGAS, WILLEM VERWEIJ

