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SAVE THE DATE

OCTOBER 2

B2B EXPO

2 - 7 p.m. Trade show
5 - 7 p.m. Mixer
Green Grove Gardens

NOVEMBER 8

SIP & SAVOR SOIREE

6 - 10 p.m. at Montessori Academy
Featuring wine and food pairings, a silent auction and premium networking.

Visit www.chambersburg.org/events for more info about these events and more. July/August events are listed on the back of the newsletter.

Heritage Center turns 10 this July

The Greater Chambersburg Chamber of Commerce opened the Chambersburg Heritage Center in July 2004 after renovations were completed to the former Valley National Bank building at 100 Lincoln Way East on Market Square. The Heritage Center, which tells the history of Franklin County, is celebrating its 10th anniversary this month.



The Chamber will commemorate this milestone on July 10 at the Heritage Center's 10th Anniversary Celebration from 10 a.m. to 4 p.m. The event will also kick-off the annual community festival, ChambersFest. Residents and business people are invited to participate in free events at the center, as well as enjoy \$18.64 gift shop specials (more details on page 14) and enter to win door prizes.

Events throughout the day include:

- 10:30 - 11:30 a.m.** Chambersburg history walking tour (starts at the Heritage Center).
- 11 a.m. - 2 p.m.** Outdoor barbeque from CM Pig Out at the Heritage Center parking lot. Enjoy quarter chicken or pulled pork sandwich meals for \$6 (cash only).
- 11:30 a.m.** 10 Year Service Ceremony recognizing Heritage Center volunteers who have served for 10 years, plus the unveiling of the new Chambersburg T-shirt and the Chambersburg T-shirt Design Challenge winner.
- 12 - 12:30 p.m.** "At the Crossroads of War: Chambersburg in Antietam and Gettysburg Campaigns" Civil War history talk by Ted Alexander.
- 2 - 2:40 p.m.** Chambersburg history abbreviated walking tour (starts at the Center).
- 3 - 3:30 p.m.** "Terror on the Border: Early and McCausland's Raids" Civil War history talk by Ted Alexander (includes the burning of Chambersburg).

For more information or to R.S.V.P., visit www.chambersburg.org/events or contact Amy Fisher, communications director, at afisher@chambersburg.org or 717-264-7101 ext. 204.

New directory debuts this month

The 2014/15 Membership Directory and Community Profile will be published this month and mailed to all members of the Greater Chambersburg Chamber of Commerce and widely distributed throughout the county. The book will be available to the public on July 19 at the Chamber; it debuts during ChambersFest and is available on Old Market Day.

ChambersFest begins July 10



The Greater Chambersburg Chamber of Commerce and several other community organizations are presenting a variety of events during ChambersFest, the annual community festival throughout July. View the inside spread (pages 8-9) for details about events or visit www.chambersburg.org and click the "ChambersFest" link under the "Community" tab.

BOARD OF DIRECTORS

- Eric Foreman**, Susquehanna Bank - Chair
- Suzanne Miller-Trinh**, Zullinger-Davis Law Firm - Past Chair
- David G. Sciamanna** - Chamber President
- Lance Kegerreis**, Dennis E. Black Engineering, Inc. - CAD/C Vice President
- Brenda Hefner**, Menno Haven Retirement Communities - Foundation President
- Jim Zimmerman**, Valley Quarries Inc. - Treasurer
- Sherri H. Stahl**, Summit Health - Secretary
- Derrick Donnell**, PA CareerLink
- Blake Truman**, VerStandig Broadcasting
- Terry Guberman**, Comfort Keepers
- Brian Speer**, Wilson College
- Rod Hocker**, Johnnie's Restaurant & Hotel Service
- Jacqueline Iampietro**, Manitowoc Cranes
- Troy Garman**, RE/MAX Realty Agency
- Donna J. Adkins**, Volvo Construction Equipment
- Carlos Perez**, Chambersburg Wireless
- Melanie Furlong**, Lutheran Home Care & Hospice and LIFE Lutheran Services
- Dottie Harding**, café d'italia
- Alice Hawbaker**, LCSi Lehman Construction Services, Inc.
- Luke Martin**, Smith Elliott Keams & Co., LLC
- Kim Crider**, Kim Crider/Take Shape for Life
- Mark Story**, Habitat for Humanity of Franklin County

CHAMBER STAFF

- David G. Sciamanna - President
dsciamanna@chambersburg.org
- Noel Purdy - Vice President
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- Amy Fisher - Communications Director/
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- Doug Harmon - Membership Director
dharmon@chambersburg.org
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Manager
aschaeffer@chambersburg.org
- Lark Plessinger - Marketing Assistant
lplessinger@chambersburg.org
- Stacy Guyer - Accounting Assistant,
sguyer@chambersburg.org
- Sue Black - Heritage Center Coordinator/
Customer Service Specialist
receptionist@chambersburg.org

CHAIRMAN'S MESSAGE

Invest in community, invest in your business

On July 30, 1864, Confederate troops entered Chambersburg led by General John McCausland. When McCausland demanded the residents pay a ransom, they refused and he ordered his troops to burn down the town. This year marks the 150th anniversary of this historic event. Chambersburg bounced back quickly, and now we celebrate the rebirth of the town with our annual festival, ChambersFest. The community celebration has been held every summer since 1986.



ChambersFest attracts thousands of people to events each year for this two and a half week festival. Tourists come stay in local hotels, our restaurants become filled with new faces and our local retailers notice increased traffic and a boost in sales. Hundreds of people stroll through downtown Chambersburg to experience Old Market Day on the third Saturday in July, and who doesn't enjoy the traditional sidewalk sales the Friday before?

Not only does the festival have an impact on our local merchants, it also helps to create a spirit of giving. Scoop-a-Palooza: Ice Cream for Education raises money for educational programs run by the Greater Chambersburg Chamber Foundation. Money raised through the annual Tim & Susan Cook Memorial Race goes towards scholarships awarded to **Chambersburg Area Senior High School** seniors.

Investing in our local community events truly becomes an investment in your business, as the success of the overall community boosts the local economy. Taking the time to volunteer at these events can also help build a personal network and provide a sense of accomplishment. Each year, I help to park cars or assist the ice cream vendors at Scoop-a-Palooza. It's a great opportunity to meet new people and visit with those I haven't seen for a while. Getting to sample the ice cream is certainly a plus.

How can your business get involved? Check in with the Chamber, who regularly posts community events to their calendar online and lists member events in the e-newsletter. The Chamber's business directory is also a great place to look up local nonprofits to inquire about volunteer opportunities. Attending Chamber events is a great way to meet fellow members, share knowledge about community happenings and seek opportunities for your business.

Hope to see you at this year's ChambersFest!

Eric Foreman

Vice President and Commercial Relationship Manager, Susquehanna Bank
Chair, Greater Chambersburg Chamber of Commerce board of directors

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Habitat for Humanity ED joins Chamber's board of directors

Mark Story, executive director for **Habitat for Humanity (HFH) of Franklin County**, is the newest member of the Greater Chambersburg Chamber of Commerce's board of directors. The board appointed him at its May meeting to fill a vacancy created by the resignation of Dennis Mickley.



Story is directly responsible for **HFH of Franklin County's** public relations, fundraising and board development. His schedule is always packed with speaking engagements, writing press releases and newsletter articles, leading committee meetings and networking with community leaders. Story constantly looks at properties for sale and directly solicits monetary and gift-in-kind donations.

Despite his busy schedule, Story accepted the offer to join the board of directors, and the Chamber is excited to welcome him to the team.

Upcoming Chamber mixers

Chamber mixers are a great way to make new business contacts, catch up with old friends and get to know fellow Chamber members. Mixers are free to attend and include food, beverages and door prizes.

Join us on Tuesday, July 15 for the Chamber mixer hosted by **Keystone Ford** from 5 to 7 p.m. at 301 Walker Road. **Keystone Ford** in Chambersburg is proud to be an automotive leader in the community, receiving the President's Award by Ford Motor Company in 2010, 2012 and 2013.



Since opening its doors, **Keystone Ford** has maintained a solid commitment to its customers, offering a wide selection of cars and trucks and ease of purchase. **Keystone Ford** has a professionally managed Service and Parts Departments, open for extended hours to accommodate customers' busy schedules.

You also won't want to miss August's opportunity for networking at the outdoor mixer on Tuesday the 19th from 5 to 7 p.m. The mixer is hosted by **SERVPRO of Chambersburg**, 190 Industrial Drive, and co-hosted by **LegalShield - Marvin Worthy, Shetter Insurance Agency** and **Believe & Achieve Fitness**.



SERVPRO of Chambersburg proudly serves Chambersburg, Greencastle, Waynesboro, Mercersburg and surrounding areas. Its professionals are available 24 hours, seven days a week and are ready to restore damage to homes or commercial structures caused by fire, water, storm or mold damage.

To register for a mixer, visit the Chamber's online events calendar at www.chambersburg.org/events, or call the Chamber at 717-264-7101.

Enjoy a night at the ballpark

Enjoy professional baseball - and perhaps see some future major leaguers - at Chamber Night with **The Hagerstown Suns** on Friday, August 29. **The Suns** will play the Lakewood Blueclaws, an affiliate of the Philadelphia Phillies. All employees of Chamber members and their families can attend this event, so spread the word! Tickets are \$12 per person and include admission and a Chamber picnic.

The game starts at 7:05 p.m., with a special picnic for Chamber members and their guests from 5:30 to 7:30 p.m. The picnic will include hot dogs, hamburgers, chicken sandwiches, chips, corn, baked beans and non-alcoholic beverages. Fireworks follow the game

The Hagerstown Suns play at Municipal Stadium, 274 E. Memorial Blvd., Hagerstown, Md. 21740. **The Suns** are part of the South Atlantic Class A Affiliate of the Washington Nationals.

For information or to purchase your tickets, contact Doug Harmon, membership director, at 717-264-7101 or dharmon@chambersburg.org.

B2B Expo: Register for a booth

Save the date for Thursday, October 2 when the Greater Chambersburg, Shippensburg Area and Greencastle-Antrim Chambers of Commerce partner to host the second Franklin County Business-to-Business Expo from 2 to 7 p.m. at Green Grove Gardens. The Expo is designed to promote business-to-business relationships.



The expo will provide businesses the opportunity to sponsor booths to promote their goods and services, as well as feature a networking mixer and professional development workshops on SEO & SEM email marketing, business apps and social media.

Businesses interested in an exhibitor booth can reserve one for \$250. Limited exhibit spaces are available on a first come, first served basis. For more information or to reserve your booth/sponsorship, contact Doug Harmon, membership director, at 717-264-7101 ext. 202 or dharmon@chambersburg.org.

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DIGITAL MARKETING B2B

FRANKLIN COUNTY
NETWORKING EXPO

THURSDAY, OCTOBER 2

EXPO FROM 2 - 7 P.M.

Designed to promote business-to-business relations
Seminars on SEO & SEM Email Marketing, Business Apps, Social Media

EXPO MIXER FROM 5 - 7 P.M.

Expand your network with local businesses
1032 Buchanan Trail East in Greencastle

AT GREEN GROVE GARDENS

GET THE APP

B2B Expo Franklin County



TITLE SPONSOR \$1,500

TRADE SHOW SPONSOR (2) \$750

EXHIBITOR SPONSOR \$250

Showcase your business' digital outreach as a booth theme: Social media, SEM, Email Marketing, SEO, Mobile Marketing, Video, Blogs, etc.

Brought to you by your local Chambers of Commerce:

Greater Chambersburg Chamber of Commerce
Greencastle-Antrim Chamber of Commerce
Shippensburg Area Chamber of Commerce

See reverse side for registration details. Contact Doug Harmon at 717.264.7101 or dharmon@chambersburg.org

Limited electric hook-ups. Sign up early and secure your space.

Business WiFi provided by:



DIGITAL MARKETING B2B

FRANKLIN COUNTY NETWORKING EXPO
THURSDAY, OCT 2

TITLE SPONSOR—\$1,500*

- Title Sponsor and Trade Show Mixer Host
- 3 Exhibit Spaces (10x30)
- Access to RSVP List
- Opportunity to address attendees
- Featured in B2B Expo promotion & program
- Access to RSVP list

TRADE SHOW SPONSOR—\$750*

- 2 Exhibit Spaces (10x20)
- Included in all B2B promotions i.e. signage and printed materials

EXHIBITOR SPONSOR—\$250*

- Exhibit Space (10x10)
- Electric (limited), WiFi, skirting, table, chairs

REGULAR PRICE AFTER AUGUST 15		EARLY BIRD DISCOUNT BEFORE AUGUST 15	
Title: 10x30	\$1,500	Title: 10x30	\$1,250
Trade Show: 10x20	\$750	Trade Show: 10x20	\$600
Exhibitor: 10x10	\$250	Exhibitor: 10x10	\$225

Piping, drape and chairs will be provided. Limited space for electric hookups.

*Discounts offered for registration before August 15, 2014

B2B EXHIBITOR APPLICATION AND CONTRACT

Business Name: _____

Email: _____

Contact: _____

Website: _____

Address: _____

Electric Needed (circle): Yes No

Phone: _____ Fax: _____

Donating a Door Prize (circle): Yes No

Mobile: _____

Comments: _____

PAYMENT METHOD

Name on Card _____

Date: _____ Amount: _____

Billing Address: _____

Cash/Check Invoice Visa MC DSCVR AMEX

Credit Card #: _____

Make Checks Payable to:
Chambersburg Chamber of Commerce
100 Lincoln Way East, Suite A
Chambersburg, Pa 17201

Expiration: _____ CVV: _____

Signature: _____

For questions contact Doug Harmon at 717.264.7101 ext. 202
or email: dharmon@chambersburg.org

Sponsor Level: _____



This flyer compliments of WPS, once again a proud participant in the B2B Expo.

Helping you do better business.

800-456-1977

Support the Chamber: New event on November 8



For the first time, the Chamber is hosting the Sip & Savor Soirée on Saturday, November 8 at **Montessori Academy**. The evening will begin at 6 p.m. with a reception and silent auction, followed by a delicious food and wine pairing experience. The cuisine will be inspired by international flavors and paired with amazing red and white wines from local member wineries.

To help make this event a wonderful success, the Chamber is seeking sponsorship support. The intent of this event is to provide an exquisite evening for our members in a formal yet fun atmosphere while raising money for the Chamber's operating budget. To do so, we need support from our members. Sponsors enable us to keep ticket prices affordable, especially with the increased event costs we are facing this year.

Sponsorships vary in rates and benefits, enabling every size business - even the smallest business - to afford a sponsorship. All sponsorships also include tickets to attend the event, ranging from a pair of tickets to a table for eight. For just a few more dollars, you can attend this fantastic event while gaining exposure for your company.

If you're interested in helping make the Sip & Savor Soirée a great success while promoting your business, contact Amy Fisher, communications director, at afisher@chambersburg.org or call 717-264-7101 ext. 204. Amy is happy to discuss how your business can leverage an event sponsorship.

THANKS TO OUR SPONSORS

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Entertainment Sponsor
Chambersburg Hospital
an affiliate of Summit Health

Media Sponsor
FM TALK 103.7

DOWNTOWN HAPPENINGS

Murals to be displayed downtown

The Downtown Chambersburg Inc. (DCI) Design Committee is coordinating a mural project for the second year in a row that will add color and creativity to the public spaces of downtown Chambersburg. Community members are invited to create an individual mural that will be displayed at various outdoor locations in the downtown area.

"Art belongs in downtown. This project is a creative way to engage the community and to make art more accessible to everyone - as it should be," said Noel Purdy, president of DCI, an affiliate of the Chamber.

Area artists of all ages and skill levels are invited to create an individual mural. The deadline for submissions is August 1. Prepared two-by-four foot canvases are available for free at the Chamber office, 100 Lincoln Way East. There is no charge to participate.

Guidelines for work:

- Must be the artist's individual work in design and execution.
- Work must be able to withstand outdoor display for about six months; two coats of marine grade primer are highly recommended.
- Work must be suitable for all ages.
- Committee has the right to determine the suitability of work.
- All mediums and themes are welcome.

The installation will be unveiled during First Friday on September 5. The murals will be judged and award winners will be announced at AppleFest on Saturday, October 18.

Submissions will be photographed and posted on the Downtown Chambersburg Facebook page. For entry forms and more details, email downtownmuralproject@gmail.com, call 717-264-7101 ext. 207, or visit www.downtownchambersburgpa.com.

CALL FOR ENTRIES
DOWNTOWN MURAL PROJECT

YOUR ART HERE

41
 67
 52
 70

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- Meal Preparation
- Transportation
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- Grocery Shopping

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DOWNTOWN HAPPENINGS (CONTINUED)

Community support for visioning process continues to grow

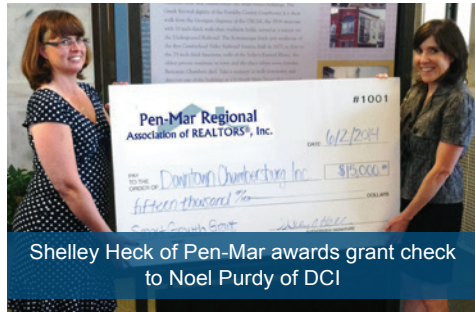
On July 21, Downtown Chambersburg Inc. (DCI) will host the last of five public workshops intended to create a vision and implementation strategy for downtown. The results of these workshops will lay the foundation for the next phase of planning, the Downtown Master Plan Update.

The power of community has been evident throughout the downtown visioning process, with residents, donors and stakeholders all playing a role in its success.

When DCI pulled together a stakeholder committee last summer to evaluate proposals to conduct a community visioning process, **Wilson College** seeded the fundraising effort and got things moving with an unsolicited \$5,000 donation.

“Downtown Chambersburg plays an important role in the lives of Wilson College’s staff, faculty and students,” said **Brian Speer**, vice president of marketing for **Wilson College**. “As we look toward our future, the status of downtown will play a critical role in the recruitment of potential students as well as faculty and staff.”

DCI recently received a \$15,000 Smart Growth Planning Grant from the Pen-Mar Regional Association of Realtors, Inc. for its Downtown Community Visioning and Downtown Master Plan Update processes. A local **JRG** realtor and former chairman of the Chamber, **Adrian Simpson**, informed DCI about the grant’s availability.



Shelley Heck of Pen-Mar awards grant check to Noel Purdy of DCI

Other donors have come to the table throughout the process and the fundraising efforts as of late June have yielded \$47,500 with \$2,500 yet to go.

The community has not only helped with fundraising efforts, but with stakeholder involvement. Focus groups that included area churches, developers, government employees and property owners have offered invaluable information. Over 300 community members filled out a perceptions survey and over 200 people have participated in the public workshops.

The public workshop scheduled for Monday, July 21 will be at 6:30 p.m. at **Wilson College**’s Laird Hall, 1015 Philadelphia Ave. Residents and stakeholders are invited to attend the workshop. Those interested in attending do not have to attend previous workshops to participate.

For more information about the downtown visioning process, contact Noel Purdy: 717-264-7101 ext. 207, npurdy@chambersburg.org.



Artist rendering of potential entry to Chambers Fort Park based on workshop feedback

CrabFeast coming August 23

Don’t drive all the way to the beach for great crabs! We bring them to you at the 19th Annual CrabFeast by DCI and **VerStandig Broadcasting**. The event will be held rain or shine at the **AMVETS Post 224** picnic pavilion, 750 Fifth Ave., from 3 to 8 p.m. on Saturday, August 23.



Volunteer Jeff Truhan serves crabs

Doors open at 3 p.m. for small games of chance. Food will be served from 5 to 7:30 p.m. Tickets include barbeque chicken and the fixin’s by **Main Street Deli** and all-you-can-eat Hard Shell Crabs by Woodpoint Grille. There will be a live auction starting at 6:30 p.m.

CrabFeast tickets are available at the Chamber, 100 Lincoln Way East. Cost per ticket is \$39 for adults and \$13 for children 12 and younger. Proceeds are used for downtown revitalization projects.

Second Saturdays in the park

Second Saturdays returned this summer on June 14 and attracted a large crowd to downtown. Presented by **Volvo Construction Equipment**, the events feature free, live music on the second Saturdays from June through September from 5-8 p.m. at Chambers Fort Park. Along with the return of free live music, a free outdoor movie series was added this summer, screening at dusk.

Downtown Chambersburg Inc. and the **Downtown Business Council** are partnering to bring the Downtown Summer Movie Series, which features family-friendly movies screened in the park on existing Second Saturdays and some First Fridays from June-October. Movies are free and open to the public. **Summit Health** is the presenting sponsor.

Remaining movies and dates include (movies are subject to change):

- The Lego Movie - Saturday, July 12 at dusk
- Valentin (with English subtitles) - Friday, August 1 at dusk
- The Wizard of Oz - Saturday, August 9 at dusk
- E.T. the Extra-Terrestrial - Friday, September 5 at dusk
- Despicable Me 2 - Saturday, September 13 at dusk
- The Nut Job - Friday, October 3 at dusk

Attendees are encouraged to bring chairs, blankets and picnics. For more information, visit www.downtownchambersburgpa.com. To become a movie sponsor, contact Noel Purdy at 717-264-7101 ext. 207 or npurdy@chambersburg.org.

SAVE THE DATE! DOWNTOWN EVENTS

OCTOBER 4 - OKTOBERFEST

More info about the inaugural Oktoberfest coming soon!

For more information about Downtown Chambersburg Inc. events, visit www.downtownchambersburgpa.com. Make sure to subscribe to the weekly downtown e-newsletter for more updates!



BOYS & GIRLS CLUB
OF CHAMBERSBURG AND SHIPPENSBURG

2014 Golf Tournament

Tournament Sponsor:



Boys & Girls Club of Chambersburg and Shippensburg 2014 Golf Tournament

Date: Friday, August 15, 2014
Place: Chambersburg Country Club
Format: Four Person Scramble
Cost: \$75/person; \$300/team. Includes green fees, cart, driving range, lunch, and award ceremony

11:00a.m.—12:30p.m. Registration
Lunch

12:30p.m. Shotgun Scramble
Beverage Carts

5:00p.m. Awards Reception and Dinner

Prizes and Contests

FLIGHTS **"POT OF GOLD"** **LONGEST DRIVE**

CLOSEST TO THE PIN **DOOR PRIZES** **RAFFLES**

HOLE-IN-ONE CHALLENGE **"GOLF PONG"**
(sponsored by Hamilton Hyundai) (Chipping Contest)

Sponsorship Opportunities

Reception Sponsor	\$2,500
Greens fees and cart for 4, Clubhouse sign Full page ad in tournament program Name Displayed on tables during dinner Sign at tee Recognition in Public Opinion after the event	
Lunch Sponsor - Reserved	\$1,500
Greens fees and cart for 4, Clubhouse sign Half page ad in tournament program Signage at lunch table Recognition in Public Opinion after the event	
Beverage Sponsor - Reserved	\$1,000
Greens fees and cart for 4, Clubhouse sign Quarter page ad in tournament program Name Displayed at Bar Recognition in Public Opinion after the event	
Cart Sponsor - Reserved	\$1,000
Greens fees and cart for 4, Clubhouse sign Quarter page ad in tournament program Logo on carts Recognition in Public Opinion after the event	
Award Sponsor - Reserved	\$1,000
Greens fees and cart for 4, Clubhouse sign Quarter page ad in tournament program Recognition in Public Opinion after the event	
Program Sponsor	\$750
Green fees and cart for 2, Clubhouse sign Quarter page ad in tournament program	
Prize Sponsor	\$500
Green fees and cart for 2, Clubhouse sign Name and logo in tournament program	
Scholarship Sponsor	\$250
Assists members unable to pay membership dues Name and logo in tournament program	
Hole Sponsor	\$150
Sign at tee, name listed in tournament program	
BGCCS Friends	\$25+
<u>Golf Registration</u>	
Individual Golfer	\$75
Team (Foursome)	\$300

2014
Golf Tournament
August 15, 2014
Chambersburg
Country Club

Contact Person: _____
Address: _____
Phone: _____
E-Mail: _____

Golf Registration (Reservation Deadline: August 9, 2013)

Individual Registration # ___ x \$75/person \$ _____
 Team Registration (four golfers) \$300

Sponsorship Opportunities

Reception.....\$2,500
 Lunch\$1,500
 Beverage.....\$1,000
 Cart.....\$1,000
 Award.....\$1,000
 Program.....\$750
 Prize.....\$500
 Scholarship Sponsor.....\$250
 Hole Sponsor.....\$150
 BGCCS Friends.....\$25+

Total Enclosed \$ _____

Please make check payable to:
Boys & Girls Club of Chambersburg and Shippensburg

Pay by Credit Card : Visa Mastercard
Name on Card: _____
Card Number: _____
Exp Date: _____ CVO _____ Zip _____
Signature: _____

Name of each golfer

1. Captain: _____
2. _____
3. _____
4. _____

Please send completed form and payment to:
Boys & Girls Club of Chambersburg and Shippensburg
Attn: 2014 Golf Tournament
440 West Washington Street
Chambersburg, PA 17201

Printing Courtesy of Graphics Universal



BOYS & GIRLS CLUB
OF CHAMBERSBURG AND SHIPPENSBURG

Contact: Cressa
717-261-5761
coldsmithc@bgccs.org

2014-2015 Season

Tickets on SALE
Sat, July 19
11AM



LUHRS CENTER
H. Ric Luhrs Performing Arts Center

Shippensburg University



Terry Fator—It Starts Tonight Tour	SAT AUG 23, 2014 8 PM
Trace Adkins	FRI SEPT 12, 2014 8 PM
Taylor Dayne	FRI SEPT 26, 2014 8 PM
Last Comic Standing Live Tour	WED OCT 1, 2014 8 PM
Dancing Pros: Live—hosted by Alan Thicke	FRI OCT 10, 2014 8 PM
The Inspiration of Broadway Tour with Ernie Haase and Signature Sound with J. Mark McVey	FRI OCT 17, 2014 8 PM
The Beach Boys	SAT OCT 25, 2014 7:30 PM
Proteus Lecture Series Ron Suskind, Lecture: "Life, Animated"	WED NOV 5, 2014 7:30 PM
Terry Bradshaw: America's Favorite Dumb Blonde... A Life in Four Quarters	FRI NOV 7, 2014 8 PM
Ariat Presents Josh Turner—Roughstock and Rambler Tour	THU NOV 13, 2014 8 PM
Billy Gardell	SAT NOV 15, 2014 8 PM
Lisa Williams—Voices from the Other Side	THU NOV 20, 2014 8 PM
Celtic Thunder "Symphony" Tour	WED DEC 3, 2014 7:30 PM THU DEC 4, 2014 7:30 PM
The Lightning Thief	SAT DEC 6, 2014 11 AM & 2 PM
The Oak Ridge Boys' Christmas Night Out	THU DEC 11, 2014 8 PM
The Teacher from the Black Lagoon and Other Storybooks	SUN JAN 25, 2015 1 & 4 PM
Jack Hanna's Into The Wild Live!	THU JAN 29, 2015 7:30 PM
Foreigner	SAT FEB 14, 2015 8 PM
RAIN—A Tribute To The Beatles	WED FEB 18, 2015 8 PM
STOMP	TUE FEB 24, 2015 8 PM
H.O.P.E. Diversity Scholarship Program Wil Haygood, Lecture: "The Butler: A Witness To History"	THU FEB 26, 2015 8 PM
Mnozil Brass	SAT FEB 28, 2015 8 PM
Rhythm in the Night: The Irish Dance Spectacular	TUE MAR 17, 2015 8 PM
Nitty Gritty Dirt Band	SAT MAR 28, 2015 8 PM
Luhrs Circle of Friends Gala	THU APR 9, 2015 5:45-7:00 PM
Disney's Beauty and The Beast	THU APR 9, 2015 7:30 PM
Pilobolus	THU APR 16, 2015 8 PM
The Hit Men	SAT APR 18, 2015 8 PM
Jackie Evancho—Awakening Tour	THU APR 23, 2015 8 PM
Johnny Rivers	SAT MAY 30, 2015 7:30 PM

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717.477.SHOW

luhrscenter.com

AROUND TOWN WITH THE CHAMBER

May Mixer at City Center

There was a great turnout at the After Hours Mixer on May 29, which welcomed attendees to visit all of the participating businesses at City Center. The event was hosted by **Salzmann Hughes, P.C.**, **Cumberland Valley Dental Care**, **PICPA**, **SNAP Fitness**, **Cosmetic Plastic Surgery and Laser Center**, **The Wagner Centre** and **N. Nasreen Kran D.O. Ophthalmology** with catering by **EJ's Grill**.



Attendees visit businesses that hosted the May 29 mixer at City Center

Block party for June mixer

The Fifth Annual Kennebec Drive mixer drew a large crowd on June 17, with several members co-hosting: **Boyer & Ritter, CPA's**, **The Butcher Shoppe**, **Global Data Consultants, LLC**, **M&T Bank**, **Merrill Lynch Wealth of America Bank of America**, **Michael Starr Insurance**, **RE/MAX Realty Agency**, **Phoenix Wellness and Physical Restoration Center**, **Rotz & Stonesifer, P.C., CPA's**, **State Farm Insurance/Kim Stouffer** and **Uniquest Chambersburg Travel**. The outdoor block party/mixer is a summer favorite.



Mixer attendees enjoying the outdoor block party



The Vape House staff and community members cut the ribbon

The Vape House opens downtown

Special welcome to **The Vape House** in downtown Chambersburg! Friends, staff and representatives from the community came to the grand opening and ribbon cutting in late May. **The Vape House** specializes in the latest fad of e-cigs using organic juices that are carcinogenic free, a healthier alternative to smoking analogs.



Golfers line up in their golf carts ready for the tournament to begin

Chamber golf tournament a hit

The 19th Annual Chamber Golf Scramble on June 13 at **Chambersburg Country Club** was a huge success with over 140 golfers registered. The **Olympic Steel** team won the tournament. Other winners included teams from **Summit Health**, **ACNB Bank**, **Mac Builders**, **Apple Valley Waste Services** and **Triad Engineering**. Thanks to all of our sponsors and golfers for participating in this premier fundraising event. Special thanks to Title Sponsor, **Office Environments**, and Gold Sponsors, **ChamberChoice/OnDemand Energy** and **VFW Post 1599**.

TITLE SPONSOR



Olympic Steel team (R-L): Darren DeShong, Bill Washabaugh, Kirk Casey and Chris Schenzel

CADC impacts community with jobs

Chambersburg Area Development Corp.'s (CADC) real estate successes have enabled the not-for-profit industrial development corporation to continually give back to the community.

CADC Executive Director David G. Sciamanna said at the organization's annual meeting in June that CADC's greatest impact has been creating jobs. According to a report presented at the meeting, employment at its business parks increased from 2,893 to 3,188 over the past year. The majority of those jobs, 2,004, are at Chambers-5 Business Park in Chambersburg. Businesses in CADCO Industrial Park employ 250; CADC's Wayne Avenue properties, 102; Fifth Avenue Commercial Center, 789; Progress Park, 24; and the CADC building on Memorial Square, 19.

In addition, Cumberland Valley Regional Development Corporation, a wholly owned CADC company, is developing the 363-acre United Business Park. Located off Exit 24 near Shippensburg, the park is looking for tenants. CADC is hopeful that the park will mirror the success of Chambers-5 Business Park, Sciamanna said.

"We're in a good position to take advantage of the upturned economy," said Sciamanna. "The United Business Park continues to get the necessary infrastructure built, which is attracting interest in our land."

Infrastructure projects totaling more than \$8 million have been completed in five phases since 2006. These include the installation of water and sewer lines, gas lines and road and curb construction. More infrastructure improvements are planned for this year.

In addition to the jobs and land development, CADC has invested in other community endeavors. Contributions in 2013 were given to **United Way of Franklin County**, IceFest, ChambersFest, Downtown Chambersburg Inc. and the Greater Chambersburg Chamber Foundation.

CADC Board President **Edwin Martin** envisions CADC taking advantage of even more opportunities to work with the Greater Chambersburg Chamber of Commerce and other local organizations.

"It takes a community working from all angles to make things happen," **Martin** said, "and we need to examine how we can pool our resources to work collectively as a community to make the greatest impact."

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Chamber signs letter opposing minimum wage proposal

As the debate on whether to increase the state's minimum wage goes on, the Pennsylvania Chamber of Business and Industry and a coalition of local chambers of commerce, including the Greater Chambersburg Chamber of Commerce, sent a letter in early June to state lawmakers warning of the adverse effects on jobs and urging their opposition to a mandated wage hike.

Based on feedback from our membership, the Chamber's board of directors decided to sign this joint chamber letter to the General Assembly opposing the proposed minimum wage increase. The letter was organized by the PA Chamber.

Many Chambersburg Chamber member employers voiced concern about the potential mandated increase in minimum wage. Small businesses in particular would feel a major impact if the proposal passes, causing huge financial strain on their business.

The letter was sent the same day that minimum wage proponents held a 'Raise the Wage' rally in the state Capitol. The PA Chamber continues to counter the minimum wage debate because those advocating for it are not considering the impact a minimum wage hike would have on small business owners. Small businesses are the most common employers to pay minimum wage and would be most likely to halt hiring or cut jobs as a result of the wage hike.

PA CHAMBER UPDATE

Tom Brokaw to speak at 30th Annual PA Chamber Dinner

The PA Chamber's 30th Annual Chamber Dinner will be held on Monday, September 22 at Hershey Lodge. This year's highlights include a 2014 gubernatorial candidates' debate moderated by ABC27 news anchor Dennis Owens, followed by a keynote address by NBC newsman and *New York Times* best-selling author, Tom Brokaw.



As the former anchor and managing editor of NBC Nightly News for more than 20 years, Brokaw has traveled the globe to cover elections, summits, political turmoil, war, the climate crisis and major news stories of every description. Through this body of work, Brokaw has been a recipient of every major award in his craft, including Peabody, Duponts, Emmys and lifetime achievement recognition. Brokaw's keynote address is titled "The Voice of a Generation."

Gov. Tom Corbett and the Democratic nominee Tom Wolf will face off in a 45-minute debate focusing on areas that Pennsylvania businesses want elected officials to take on in the next term - an equitable and competitive tax structure, job creation initiatives, fiscal policy, reasonable regulatory oversight and more.

This event will be the largest gathering of business leaders and lawmakers in the Commonwealth, with more than 1,600 attendees anticipated. For more information, visit www.chamberdinner.com.



Schedule of Events JULY 10-27

THE OUTLOOK
SPECIAL SECTION

Information about all of the ChambersFest events is also available on the Chamber's website: www.chambersburg.org. View the events calendar under the "What's New" tab, or visit the ChambersFest webpage located under the "Community" tab.

THROUGHOUT JULY

\$18.64 Dining Deals

Throughout the month of July,

the Chamber and local restaurants will commemorate the 150th anniversary of the 1864 Burning of Chambersburg with "\$18.64 Dining Deals." Participating restaurants will create a special meal or menu with items costing \$18.64. Participating restaurants and their specials include:



cafe d'italia (9 N. Main St.) - Lunch special from 11 a.m.-4 p.m. includes two subs and two drinks off the menu (excludes meatball sub); Dinner special from 4 p.m.-close includes two spaghetti dinners with salad and drinks or free BYOB.

Dilly's (642 Lincoln Way West) - Dinner for two includes choice of one appetizer, two entrees and two desserts from a select menu.

Fuddruckers (442 Gateway Ave.) - TBA

Hoss's Steak and Sea House (20 Falling Spring Rd.) - Dinner for two includes 8oz ribeyes with the complete soup, salad and dessert bars and one side each.

Roy Pitz (140 N. Third St.) - Meal for two includes two sandwiches, chips, pickles and two pints.

The Orchards Restaurant (1580 Orchard Dr.) - Featuring specials on chicken, steak and seafood.

For more details, contact Amy Fisher at 717-264-7101 ext. 204.

THROUGHOUT JULY

On view: "Life in the Midst of War"

"Life in the Midst of War: the Civil War Colored Pencil Paintings of Amy Lindenberger" features more than 20 paintings and is on view at the **Council for the Arts** on 159 Main St. from 10 a.m. to 2 p.m. Tuesday through Friday. Amy Lindenberger teaches at the Phipps Conservatory in Pittsburgh, as well as at the **Council for the Arts**. She is represented by the Drawing Room in Gettysburg.



For more details, visit www.councilforthearts.net.

THURSDAY, JULY 10

Heritage Center kicks-off festival

The Chamber's celebration to commemorate the Heritage Center's 10th anniversary on July 10 from 10 a.m. to 4 p.m. will kick-off ChambersFest 2014. For detailed information, view the front page of the newsletter.

Questions about the anniversary? Call the Heritage Center: 717-264-7101.

SATURDAY, JULY 12

Tim & Susan Cook Memorial Race

The Chamber invites the community to participate in the 11th Annual Tim and Susan Cook Memorial 1-Mile Race/Walk. Registration begins at 7 a.m. at the Chambersburg YMCA, with the women's race/walk at 8 a.m. and the men's race/walk at 8:30 a.m. The one-mile race is held to honor the memory of Tim and Susan Cook, who died tragically in a car accident in 2002. Money raised from this event is contributed to the Tim and Susan Cook Memorial Scholarship Fund, which annually awards scholarships to two seniors from **Chambersburg Area Senior High School**. Day-of registration is \$18, or \$22 with a T-shirt (while supplies last).



For more details, contact Amy Fisher at 717-264-7101 ext. 204.

SATURDAY, JULY 12

ChambersFest Bike Day

Enjoy a fun, adventurous race over the rollers and jumps of the Chambersburg Bike Park (corner of Hood and King Streets). Compete in one or more of three bicycle events beginning at 10 a.m.: Pump Track Race, best Trick Jump Contest; and Short Track Cross-Country Race. All categories include ages six to adults. Helmets are required! The pre-registration deadline is July 7; On-site registration per event is \$10 for Borough residents, \$15 for non-Borough residents. Rain date is July 13 (no events on a wet track).

For more details, visit www.chambersburgreconline.com.

SATURDAY, JULY 12

Scoop-a-Palooza



Scoop-A-Palooza: Ice Cream for Education will be held July 12 at the **Chambersburg Area Senior High School** from 11 a.m. to 3 p.m. Enjoy all-you-can-eat ice cream from **Dietrich Mobile Ice Cream**, The Meadows, **Trickling Springs Creamery**, **Udderly Delicious Frozen Yogurt** and **Windy Knoll!** The event is a primary fundraiser for the Greater Chambersburg Chamber Foundation, an affiliate of the Chamber. The Foundation's educational programs include leadership programs for adults and high school students. Advance tickets are \$6 for adults, \$4 for 12 and under. Ages three and under are free. Tickets are also available at-the-door for \$7 adults, \$5 children. Scoop-a-Palooza is sponsored by **ACNB Bank**.

For more details or tickets, visit www.scoopapalooza.org.

FRIDAY, JULY 18

Downtown Sidewalk Sales

Downtown businesses bring their best deals out on the sidewalk! Come on down to Main Street for a nice stroll to peruse the retail shops and enjoy the delicious restaurants that make up downtown Chambersburg.

For more details, visit www.facebook.com/DowntownBusinessCouncil.

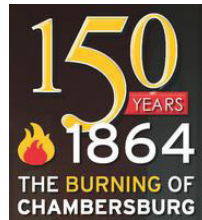


FRIDAY, JULY 18

Civil War Ball

The Franklin County Visitor's Bureau is hosting a Civil War Ball to celebrate the "150th Commemoration of 1864: The Ransoming, Burning & Rebirth of Chambersburg" from 6:30 to 9:30 p.m. at **Central Presbyterian Church**. The ball features Victorian period dance, an art exhibit, silent auction (with proceeds benefiting **Habitat for Humanity of Franklin County's** Phoenix House Project), refreshments and a Victorian dance card. Participants may dress in Civil War era attire, contemporary formal attire or contemporary business attire. Tickets are \$20 for adults and \$10 for youth aged 12-17. In addition, a series of six period dance lessons will be held in July.

For more details, visit www.dodinestayfranklincountypa.com/burning.



SATURDAY, JULY 19

1864 Burning of Chambersburg 150th Commemoration

Enjoy music, Civil War walking tours and more downtown from 6 to 8:30 p.m., followed by the re-enactment of "The Ransoming and Burning of Chambersburg" from 9 to 10:30 p.m. Using laser lights on Memorial Square (at U.S. 11 and U.S. 30), the **Franklin County Visitors Bureau** presents a realistic reenactment of the town's darkest day in history - when the Confederate soldiers burned the town in July 1864. Chambersburg is the only town north of the Mason-Dixon Line that was burned during the Civil War.

For more details, visit www.dodinestayfranklincountypa.com/burning.



SATURDAY, JULY 19

Old Market Day

A ChambersFest tradition, this street festival from 9 a.m. to 4 p.m. in downtown Chambersburg features art, craft and food vendors, kid's activities, entertainment on two stages, North Square Farmers Market and the final day of Sidewalk Sales. **104.7 WAYZ** will broadcast live from the courthouse stage throughout the day and feature performances from acoustic country singer/songwriter SaraJane McDonald and the band Georgia Lea & Stone Cold Country. The South Main St. stage will have live broadcasts from both **NOW 92.1** and **101.5 Bob Rocks**, featuring club music from DJ Distrakshun, local rock band Solus and another local band TBA. The event is coordinated by the **Downtown Business Council (DBC)** with presenting sponsors **F&M Trust** and **VerStandig Broadcasting**.

For more details, contact the DBC at chambersburgevents@outlook.com.



JULY 23-27

"Terror on the Border" Civil War Seminars & Tours

Chambersburg Civil War Seminars & Tours will host "Terror on the Border: Summer 1864" from July 23 to 27. Featuring Ed Bearss, Jeffrey Wert, Richard Sommers and other nationally-recognized historians, this action-packed seminar includes tours and lectures about the ransoming, invasion and burning of Chambersburg by the Confederates. Seminar events include a walking tour of the burning of Chambersburg with Keven Walker and Ted Alexander, a bus tour led by Ed Bearss and Steve French of "Chambersburg Avenged: The Road to Moorefield," a Civil War auction, a bus tour led by Ed Bearss covering the "Annual Invasion: Early's Raid and the Battle Monocacy" and more! Registration includes options to attend individual seminars or the entire week of events.

For pricing information and to register, visit www.civilwarseminars.org or contact Lark Plessinger at 717-264-7101 ext. 206.

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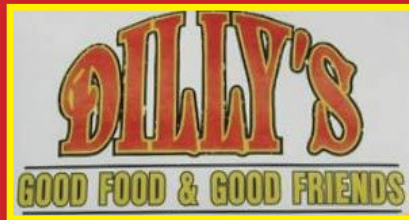


JULY 1-31 • CHAMBERSBURG, PA



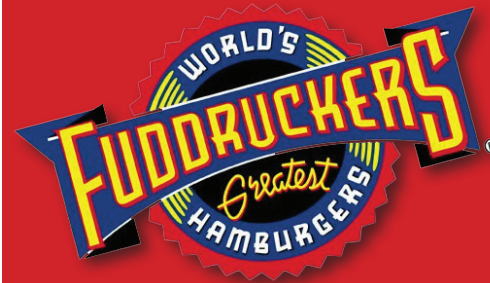
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Dinner for two includes choice of one appetizer, two entrees and two desserts from a select menu



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www.fuddruckers.com

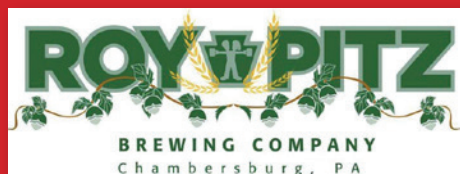
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MEMBERS IN THE NEWS

Wilson College received a \$40,000 grant from the Burket-Plack Foundation to help offset costs associated with the college providing free spay and neuter services to local animal shelters. As part of a Wilson Veterinary Medical Technology surgical course, faculty and students work with two organizations, **Cumberland Valley Animal Shelter** and Antietam Humane Society during the fall and spring semesters. The grant will be distributed over five years and will support purchasing supplies and maintenance or replacement of medical and surgical equipment. The grant will benefit approximately 100 rescue dogs and cats per year, according to Wilson officials.

The H. Ric Luhrs Performing Arts Center will host the Shippensburg Symphony Festival Series during July. The first concert, Concert I: Shippensburg Festival Symphony, will play on July 10 at 7:30 p.m. The second in the series, Concert II: Shippensburg Festival Symphony, is July 17 at 7:30 p.m. The final show in the series is July 24 at 7:30 p.m. and will feature the Shippensburg Festival Symphony and Chorus. For tickets, visit www.luhrscenter.com.



Rita G. McMullen (pictured left) of **PDM Insurance Agency, Inc.** was named an award recipient of the 2014 Women of Influence Awards. McMullen was selected as one of the top nominees by the judges for her leadership and achievements within PDM Insurance Agency as well as her contributions to the community. She has been a licensed insurance agent since 1980 and is the President and CEO of PDM Insurance in Chambersburg.

NOVA Corporation was awarded the 2014 MBDA Fastest Growing Company of the Year award recently at the New Mexico Native American Economic Summit. NOVA marketing director **Tom Oscensio** accepted the award.

Totem Pole Playhouse will present “The Foreigner” starting July 18 through August 3. The comedy builds as a group of good-old Georgia folks freely discuss family secrets and local scandals around a shy Englishman they think is a foreigner who does not speak English. The show is sponsored by **M&T Bank** and **Walker, Conner & Spang, LLC**. Tickets are available by calling 717-352-2164 or visit www.totempoleplayhouse.org.

F&M Trust announced **Renee Preso**’s (pictured right) promotion to vice president recently. She has more than 20 years of banking experience and is responsible for the development of new small business and retail customer relationships, directing public relations and community involvement activities and providing leadership for the bank’s community offices. She is a graduate of **Wilson College**, Omega Consumer Lending program and Leadership Franklin County.



The Boys & Girls Club of Chambersburg and Shippensburg will hold their annual golf tournament at the **Chambersburg Country Club** on Friday, August 15. Golfers, foursomes and sponsorships are needed for this event. Please contact **Cressa Coldsmith** for details and more information at 717-261-5761 or coldsmithc@bgccs.org.



eLynxx Solutions, a leading provider of project management software for the marketing supply chain, has named **Nathan Rotz** as its new chief operating officer. Rotz will lead operational teams of product development, technology and marketing as eLynxx Solutions continues its client-centered approach. The company serves the logistics, education, utility, manufacturing, consumer goods, service, government, nonprofit, association and business sectors including Fortune 100.

The Boys & Girls Club’s Chambersburg facility underwent a makeover by the Chambersburg First Church of God and other community businesses in June. They are grateful for the community’s support.

The First National Bank of Mercersburg, a subsidiary of Mercersburg Financial Corporation, applied to convert from a national bank charter to a Pennsylvania state bank charter. As a national bank, The First National Bank of Mercersburg’s primary regulator is the Office of the Comptroller of the Currency headquartered in Washington D.C. Following approval, the bank’s primary regulator will be the Pennsylvania Department of Banking and Securities, with additional federal oversight provided by the Federal Deposit Insurance Corporation.

F&M Trust announced **Mary Cordell**’s promotion to vice president recently. Cordell was formerly an assistant vice president of commercial services with more than 24 years of experience in banking including commercial, small business and retail banking. Her office is located in the bank’s Greencastle office, but she will also meet with commercial customers at the bank’s Waynesboro, Mont Alto and Marion offices as well as at customers’ businesses.

New Franklin Ruritan Club recently cleaned 6.5 miles of New Franklin Road as part of its environmental program. Members who helped clean the road included **Verdeen Beaver, Bob Day, Tom McKenzie, Terry Huff** and **Art Guyer**.

The Capitol Theatre will present “Clean & Funny Comedy Tour” on July 18. For tickets, call 717-263-0202 or www.thecapitoltheatre.org.

Waynesboro Hospital, an affiliate of **Summit Health**, is expanding its lab services to include a location at the Mont Alto Health Center at the beginning of July. The lab will be located at 6155 Anthony Highway in Waynesboro on the first floor of the Mont Alto Family Care building. The lab will be a service of Waynesboro Hospital.

Totem Pole Playhouse will present “Godspell” August 8 to August 31. This show deals with the life of Jesus and includes dramatized versions of several well-known parables. For tickets, call 717-352-2164 or visit www.totempoleplayhouse.org.

The Rotary Club of Chambersburg will present The Hubcaps live in concert at **The Capitol Theatre** on Saturday, September 13 at 8 p.m. Proceeds from the event will support Rotary projects and educational programs, such as scholarships for local youth, the Dictionary Project, grants to local charities and more. Tickets are available online at www.thecapitoltheatre.org or by calling 717-263-0202. Sponsorships and program advertising are available; call **Mike Glessner Jr.** for more information at 240-329-3186.

GIVING BACK



The CenturyLink Clarke M. Williams Foundation's Teachers and Technology grant program, affiliated with **CenturyLink, Inc.**, awarded \$4,497 in grants to Corpus Christi Catholic School. The grant will support Lego Robotics for CCS to purchase LEGO EV3 robot kits and iPads. More than 70 teachers applied for grants, with six winners selected by a review committee comprised of members from the Technology Council of Central PA and a CenturyLink representative. The Foundation's vision is to improve lives, strengthen businesses and connect communities by delivering advanced technologies and solutions with honest and personal service.

Patriot Federal Credit Union contributed a check for \$500, presented by **Mary Warren** (pictured right), to the Greater Chambersburg Chamber Foundation in support of the Foundation's annual fundraising event, Scoop-a-Palooza. Scoop-a-Palooza: Ice Cream for Education raises money for the Foundation's educational programs, which include leadership courses for adults and high school students. Scoop-a-Palooza will be held on Saturday, July 12 from 11 a.m. to 3 p.m. at **Chambersburg Area Senior High School**.



Patriot Federal Credit Union also contributed \$500 to the Leadership Franklin County program. **Tricia Baney** (pictured above) presented the check on behalf of the company. Leadership Franklin County is a program coordinated by the Greater Chambersburg Chamber Foundation and provides opportunities for leadership skills development to high school sophomores and adults.


For more information about the Greater Chambersburg Chamber Foundation, visit www.chambersburg.org and click on "Chamber Foundation" under the "Our Affiliates" tab. For more information about Leadership Franklin County, visit www.franklincountyworks.com and click on the "Leadership Franklin County" tab. The Rhonda Brake Shreiner Women's Center, an affiliate of **Summit**

Health, has organized a program to connect newly diagnosed cancer patients with survivors. A group of local cancer survivors are helping newly diagnosed patients not feel so alone with a box of love known as "Bonnie Boxes." Created in memory of cancer warrior Bonnie Acker of Georgia, who passed away in February 2014, each box contains a variety of items to help patients on their first day of chemotherapy. Boxes have items like puzzle books, socks, lotions, decks of cards, a stuffed animal and more. The group expects to deliver 15 to 20 boxes per month. Anyone looking to help may make a monetary donation can send them to Summit Health Center, Building 2, 757 Norland Ave. Suite 103 in Chambersburg. Checks should be made payable to **Chambersburg Hospital** with Bonnie Boxes on the memo line. For more information call **Laura Umbrell** at 717-217-6747.



A number of Chamber members have contributed to the Foundation for Free Enterprise Education over the past ten years, enabling students to attend Pennsylvania Free Enterprise Week (PFEW). This week is a unique summer program for high school juniors and seniors to see what it is like to run their own business. Members who have contributed over the past ten years include: **F&M Trust**, the Greater Chambersburg Chamber Foundation, **Ludwick Eye Center**, **Manitowoc Cranes**, **Patriot Federal Credit Union**, **ServiceMaster Professional Cleaning**, **Smith Elliott Kearns & Company, LLC**, **Strickler Agency, Inc.**, **Valley Quarries, Inc.** and **Wenger & Myers Insurance, Inc.** This year, 26 students from Chambersburg and one student from Waynesboro applied to attend PFEW 2014, which has four sessions that take place throughout July and early August.

Have news to share with the business community? Send press releases to Amy Fisher, communications director, at afisher@chambersburg.org.



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Agency Hours:

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Contact:

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info@familycareservices.org

or visit

www.familycareservices.org





FCS Mission Statement

The purpose of this agency is to provide supportive, community based, family placements for children and adults who are not able to live with their own families. In addition to placement, this agency also provides services that lead to a permanent living arrangement for children in the child welfare system. The agency works in cooperation with the referral sources to provide for the safety, permanence, and well-being of individuals and to promote their recovery.



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FOSTER CARE PROGRAMS

General and Specialized Foster Care: Children in these programs have either been raised in normal, well-functioning homes, but for reasons beyond their control and the control of their families, foster care placement is needed. Or they have suffered the effects of abuse and neglect but are still resilient enough to function normally, for the most part. They need more support and guidance than the average child, but do not suffer from chronic/severe physical or mental health issues.

Enhanced Foster Care: Children in this program tend to have more challenging behaviors, usually resulting from a difficult home life, which may require varying amounts of interventions necessary to modify the behaviors.

FAMILY-BASED MENTAL HEALTH SERVICES

The primary goal of Family-Based Mental Health Services (FBMHS) is to enable parents to care for their children who have serious emotional concerns at home and to reduce the need for out-of-home placements. FBMHS provide treatment using a team approach. Services are provided in the family's own home and community. The team works with all family members who wish to participate.

COMMUNITY RESIDENTIAL REHABILITATION (CRR) PROGRAM

Children in the CRR program suffer from mental illness or serious emotional disturbances. This program is used as both a step-up from living at home, when more intensive services are needed, and as a step-down from residential treatment centers. A treatment team works with each client to facilitate healthy change and improvement so that he or she can return to a less restrictive setting as soon as possible. Resource parents of CRR clients provide therapeutic interventions as instructed by the child's therapist or other service providers.

PROGRAMS FOR ADULTS WITH DEVELOPMENTAL DISABILITIES

Family Living: This program provides long-term, residential placement in private (Life Sharing) homes for individuals diagnosed with mental retardation, who are not able to live in their own home. Some attend day programs or sheltered workshops while others stay at home. Some are high functioning and able to care for most of their daily needs with reminders while others are profoundly developmentally disabled and requiring total care.

STATEWIDE ADOPTION & PERMANENCY NETWORK (SWAN) SERVICES

FCS is an affiliate of the Statewide Adoption and Permanency Network (SWAN), providing permanency-related services to children and families, such as Family Profiles (home studies), post-permanency services, child profiles, etc.

Family Care Services, Inc. is an Equal Opportunity Employer and licensed through the PA Department of Public Welfare and is an approved contractor of services through the Statewide Adoption and Permanency Network.

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717-327-4407 | info@springboardentertainment.com
www.springboardentertainment.com



Springboard Entertainment is a boutique project and consulting company specializing in creative media, marketing and development solutions. Launched in 2004 in Nashville, Tenn., their expertise lies in the areas of public relations, social media management, marketing, artist and business development as well as event coordination and promotion.

Springboard takes pride in creating and nurturing an image for each client, which stands out in a crowded marketplace through strategic and innovative campaigns. They understand the needs of clients and consumers alike and strive to provide high quality, individualized service.

Working with a wide variety of clients, from the indie musician wanting to make a bigger ripple in the entertainment pond to nonprofits and corporations wanting to increase their visibility and customer base, it is **Springboard's** mission to come alongside the company to help cultivate dreams and accomplish goals. From full-blown PR campaigns to writing marketing copy; putting together a great event to finding places to exhibit your art, we can help.

Personalized service and attention to detail are the cornerstones of **Springboard Entertainment**, tempered with a fearless approach, a good attitude and a healthy sense of humor!

Springboard's owner and chief consultant, **Anita Crawford**, is a Chambersburg native and has 18 years of experience garnering great results for clients. She has promoted top releases in the music and film industries, coordinated events of all sizes and worked one-on-one with local artisans wanting to make a career from their hobby. Having recently relocated back to Central PA, she is excited to bring new vision and a fresh outlook to the Chambersburg area.



Support small businesses and buy local with the Chamber Card! The Chamber Card offers discounts and special offers at over 60 businesses in Chambersburg and surrounding areas. The cards are FREE and can be picked up at the Chamber on 100 Lincoln Way East in Chambersburg. Drop on by and pick some up for your family, friends and co-workers -- and start saving!

For a list of deals, visit www.chambersburg.org/ChamberCard.

If your business would like to offer a special through the Chamber Card, contact Doug Harmon: dharmon@chambersburg.org.

FM TALK 103.7

37 South Main St., Chambersburg, PA 17201 | 877-709-1037
patr@fmtalk1037.com | www.fmtalk1037.com

FM TALK 103.7
WEEO-FM is proud to partner with the Greater Chambersburg Chamber of Commerce and other area



Chambers for a brand new local radio show called "Chamber Chat." The show airs Saturday mornings at 8 a.m. on 103.7 FM. Enjoy dialogue with powerful local business owners, hear their stories of success, and learn why they're at the top of their game. On **FM TALK 103.7 WEEO-FM**, you'll also get important updates on business-building events from your neighborhood chamber of commerce.

FM TALK 103.7 WEEO-FM showcases top rated talk hosts Rush Limbaugh, Glenn Beck and Michael Savage with up to the minute global stories. Local favorite, **Kelly Spinner** (8 a.m. weekdays), gets you the neighborhood story.

FM TALK 103.7 radio also provides local businesses unique advertising solutions unavailable elsewhere. As news changes every moment more of your customers are turning to **FM TALK 103.7** to stay informed with breaking news, weather and smart talk radio.

Like many great area business, we too are locally owned & family operated. For advertising inquiries, comments and questions call **Patrick Ryan**, general manager, at 877-709-1037.

Campbell Insurance - Allstate

454 Gateway Ave., Chambersburg, PA 17201 | 717-261-1933
jaimefagan@allstate.com | www.trueblueteam.com

Campbell Insurance and Investments understands that selecting an insurance company is both a



personal and financial decision. A good agent can become almost like a member of your family or business; because they are responsible for the safety and security of the things you hold most dear. They work for you - the customer - not the insurance company.

Craig Campbell and his family have been helping Chambersburg area families, businesses and individuals for more than 40 years. Whether you're just starting out and need assistance with homeowner's insurance or automobile coverage, or want to secure funding for education or retirement, **Campbell Insurance and Investments** will help you select the best package for your particular needs.

Craig has a philanthropic vision and currently serves on the United Way Fall Festival Committee and is involved in several other community organizations.

Interested in contributing a spotlight for your business? Contact Lark Plessinger, lplessinger@chambersburg.org, for availability. Spotlights are a free benefit of Chamber membership.

WELCOME NEW MEMBERS

Coffee Shops

Artfully Brewed

Amanda Stup
115 North Main St.
Chambersburg, PA 17201
(717) 825-4363
artfullyBrewed115@yahoo.com
www.facebook.com/ArfullyBrewed

Business Services

Centric Business Systems

Jason Hinkle
1800 Dual Highway
Hagerstown, MD 21740
(301) 671 2551
jhinkle@centricbiz.com

IT Management & Data Recovery

Elect Technology Management, LLC

Nelson Witmer
100 Sunset Blvd W
Chambersburg, PA 17202
(717) 524-4858
nelsonw@electtechnology.com
www.electtechnology.com

Nonprofit Organizations & Associations

NETwork Ministries

Benjamin Raber
10 Redwood St.
Chambersburg, PA 17201
(717) 264-4640
networkchambersburg@gmail.com
www.network-ministries.org

Nonprofit Organizations & Associations

Project Big Love

Shawn Wetzel
206 Madison Ave.
Waynesboro, PA 17268
(717) 778-4120
shawn.wetzel@scrapright.com
www.projectbiglove.org



Increase referrals and expand your network by joining a Chamber Connections Referral Group (CCRG). By joining CCRG, business professionals will have the opportunity to multiply their exposure by educating fellow members about their business while gaining knowledge about other member's companies. If you're interested in joining a group or learning more, contact Doug Harmon: 717-264-7101 ext. 202.

Recycling

Redemption Recycling

Shawn Wetzel
206 Madison Ave.
Waynesboro, PA 17268
(717) 253-9120
shawn.wetzel@scrapright.com
www.redemptionrecycling.com

Winery

Reid's Orchard and Winery

Suzanne Asmann
2135 Buchanan Valley Rd.
Orrtanna, PA 17353
(717) 677-7047
reidsorchardwinery@gmail.com
www.reidsorchardwinery.com

Shoe Repair

Rob's Shoe Repair & Orthotics

Rob Dresch
153 South Main St.
Chambersburg, PA 17201
(717) 496-3406
rshoerepair@gmail.com
www.robshoerepairorthotics.com

Business Consultants

Sustainable People Solutions Global

Christopher Janney
1205 Summerswood Dr.
Saint Thomas, PA 17252
(800) 345-4170
chris.janney@spsolutionsglobal.com
www.sustainablepeoplesolutionsglobal.com

Victorian Tea Room

Teas & Such LLC

Angie Brindle
42 South Main St.
Chambersburg, PA 17201
(717) 263-8327
teawithme1976@gmail.com

MILESTONE ANNIVERSARIES

30 YEARS

Menno Haven, Inc.

25 YEARS

The Open Door Church
Berkshire Hathaway Homesale Realty -
Tom Blefko

20 YEARS

Porter Business Development Group

15 YEARS

ALL-SHRED, Inc.
AXA Advisors, LLC
Future Vision
Providence Place

10 YEARS

James CRAFT & Son, Inc.
Pennsy Supply, Inc.

5 YEARS

Believe & Achieve Fitness, LLC
Controls Service & Engineering
Cumberland Valley Christian School
Hagerstown Regional Airport
Roxbury Treatment Center
South Central Community Action Program
Trinity Episcopal Church

1 YEARS

Act II North
BCM Payroll Services, Inc.
Campbell Insurance & Investments, LLC
- Allstate
Contracting Pros LLC
Drew Michael Taylor Foundation
Healthcare Receivable Management &
Consulting, Inc.
Lotus Moon Gallery and Emporium
Roy Pitz
Schneider National Intermodal Division
Scotland Podiatric P.C.
USAG Carlisle Barracks Family and
Morale, Welfare and Recreation
Vinnie's

POST YOUR EVENT

As a Chamber member, you have the exclusive benefit to post your upcoming events on our high-traffic online calendar!

To add your events, simply visit the Chamber website www.chambersburg.org and click "Member Login" in the top right corner. After you've logged in, click the "Events" button at the top, then click the "Add an Event" button.



Refer a business to

Join the Chamber!

Share with your clients/consumers the value of membership and how their business could benefit. Doing so creates loyalty and shows that you truly care about their business success!

Refer them to Doug Harmon:

dharmon@chambersburg.org
717-264-7101 ext. 202

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QuickBooks® Step-by-Step Training Manual Provided



Dates: July 10, 2014
August 21, 2014

Location: 720 Norland Avenue
Chambersburg, PA 17201

Time: 9:00AM – 12:00PM



Scan QR code with
mobile device for more info.

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Call: 800-555-9510 or 717-267-2100
Fax Completed Registration: 717-267-1464
On-Line: www.schultheisscpa.com – click on the resources link

Mail Below Registration: Schultheiss & Associates
720 Norland Avenue
Chambersburg, PA 17201

Is Your Office Making These 21 Critical Mistakes?

- 3 QuickBooks® errors that hurt cash flow in your office.
- 7 Mistakes to avoid in “costing” and why they hurt you.
- 5 Ways to reduce payroll headaches - the one best fix.
- 3 Reports that will stop wasted expenses and overhead.
- 3 Critical errors in setting up your chart of accounts.

Who Should Attend QuickBooks® Training?

- Spouses who help with the books on a part-time basis.
- Business owners who want to avoid mistakes and improve cash flow.
- Partners looking for long-term answers to accounting problems.
- Bookkeepers who need a better understanding of QuickBooks®.
- First-time users just new to QuickBooks® software.
- Seasoned users who want to take advantage of the advanced features of QuickBooks®.

Course: \$129 per person. \$100 per person if two or more attendees from same company.
(includes continental breakfast)

Name: _____

Company Name: _____

Address: _____

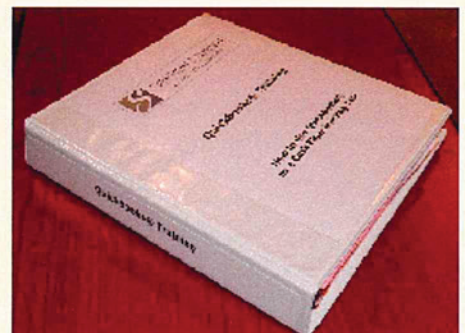
City: _____ State: _____ Zip: _____

Phone: _____

E-Mail: _____

Additional Registrants: 1. _____

2. _____



Payments Accepted: Check ♦ Cash ♦ Mastercard ♦ Visa

GREATER CHAMBERSBURG CHAMBER FOUNDATION Leadership seeks to help nonprofits

Nonprofit, educational, governmental and business organizations who need volunteer help on a project may apply for assistance from the Leadership Franklin County (LFC) Community class for the 2014-2015 program year.

Part of the LFC Community experience is the completion of a service project. This enhances teamwork skills while giving back to the community. Past projects included growing the Icing on the Cake event at Icefest, assisting with marketing the Friends of Grove Library annual book sale, marketing the **Boys & Girls Club of Chambersburg**, helping **Montessori Academy** celebrate their 25th anniversary and more. Participants in the 2014-15 class will choose their community service projects from submitted proposals.

If your organization would like to submit a request for a project team, please complete a Request for Project application, available online at www.franklincountyworks.com under the "Leadership Franklin County" tab.

Proposals must meet the following criteria:

- The project must have a definable goal that can be achieved in less than nine months (October 2014 to May 2015).
- The organization has a single contact who will provide background, materials and support for team members.
- Applications are submitted no later than July 25.

The LFC Community Steering Committee will inform organizations by August 11 if their proposal will be forwarded to LFC students for consideration. If so, the contact person will be required to make a 10-minute presentation to the Class of 2014 on September 13. Organizations will be notified by September 21 if their project was selected by a Leadership team. For more information, contact Robin Harmon, program coordinator, at 717-264-7101 ext. 205 or rharmon@chambersburg.org.

Formed in 1986, the Leadership program is designed to develop and mobilize current and emerging leaders. The Chamber Foundation is an affiliate of the Greater Chambersburg Chamber of Commerce.

25 students in LFC Youth class

The Leadership Franklin County Youth class of 2015 got a jump start on the year with an orientation on May 13. The 25 students spent the day getting to know each other with ice-breakers and learned how different personality styles interact.

The students will continue getting to know each other and do team-building in July at their summer retreat. They will begin digging into the curriculum once school begins in September.

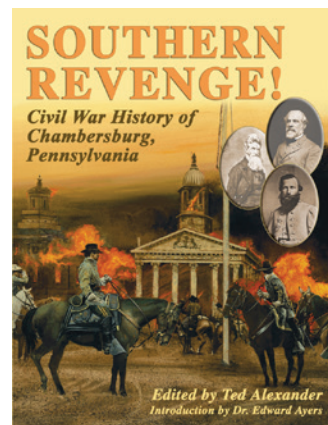
Students are sophomores who are able to attend the program at no charge thanks to LFC sponsor **1st Ed Credit Union**. The program is managed by the Greater Chambersburg Chamber Foundation, an affiliate of the Chamber.



‘Southern Revenge’ updated for 150th anniversary

“Southern Revenge” has been republished in preparation for the 150th anniversary of the burning of Chambersburg in 1864. Chambersburg was the only town north of the Mason-Dixon Line burned by Confederate soldiers.

The Chamber worked with historian Ted Alexander on the book 25 years ago, and that relationship led to the start-up of the Chamber’s Civil War Seminars & Tours. Alexander, chief historian of Antietam National Battlefield, served as the editor of the book.



The updated version of “Southern Revenge” has a new cover and an introduction by historian Dr. Edward Ayers. The book is filled with rare photographs, diary accounts, period newspaper articles and accurate historical text. “With powerful illustrations and deep research in local records, Southern Revenge tells Chambersburg’s stories of the Civil War as they deserve to be told,” Ayers said.

Subtitled, “Civil War History of Chambersburg, Pennsylvania,” the book covers the other Confederate raids of Chambersburg, as well as John Brown’s presence in Chambersburg prior to his raid on the federal arsenal at Harper’s Ferry. “Southern Revenge” also explains why the quiet farming community of Chambersburg was a target.

The book is available in the Chambersburg Heritage Center gift shop, located at 100 Lincoln Way East. The Heritage Center gift shop is open weekdays from 8 a.m. to 5 p.m. and Saturdays from 10 a.m. to 3 p.m. during May through October. The book sells for \$24.95, plus tax.

CHAMBERSBURG HERITAGE CENTER \$18.64 Gift Shop Specials throughout July!



The Heritage Center is featuring specials in the gift shop to commemorate the 150th burning anniversary. Specials include gift baskets with 150th memorabilia such as glasses and shirts, bundled Civil War history books, and more!



Hours: M-F 8 a.m.-5 p.m. year-round; Sat 10 a.m.-3 p.m. May-Oct.
100 Lincoln Way East, Chambersburg, PA

Chamber gets active on social media



Social media is an evolving avenue for digital marketing opportunities. There are a growing number of people using social networks to connect. The Chamber recognizes the need to be active

on social media in order to stay current and connected with members, prospective members and the greater community.

“Nowadays, social media is an integral part of our daily routines, and many rely on social media to receive and share information,” said Amy Fisher, communications director for the Chamber. “Engaging with the community has always been a priority for us, and social media is another way we can accomplish that.”

This is why the Chamber has created a social media strategy to continue developing its social media efforts on Facebook, Twitter, LinkedIn, Instagram and Pinterest. The Chamber has an opportunity to interact with businesses and members of the local community through social media platforms, and we plan to take full advantage of these channels. To ensure success, the Chamber is coordinating its social media efforts to be constantly monitored, updated and evaluated. Follow the Chamber and engage with us on social media! Our profiles are listed to the right.

CHAMBER SOCIAL MEDIA ACCOUNTS

 **facebook** Greater Chambersburg Chamber of Commerce
facebook.com/cburgchamber

 **Instagram** Chambersburg Chamber @CburgChamber
instagram.com/cburgchamber

 **twitter** Chambersburg Chamber @CburgChamber
twitter.com/cburgchamber

LinkedIn Search Groups & Companies: Greater Chambersburg Chamber of Commerce

 **Pinterest** Chambersburg Chamber @CburgChamber
pinterest.com/cburgchamber



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For more information, contact us at 1-800-377-3539 or visit www.chamberchoice.com.



Health Care Reform has created significant confusion.

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We help individuals and businesses of all sizes!

AUGUST 19, 2014 CHAMBERSBURG MIXER

5-7 PM at 190 Industrial Drive Chambersburg PA 17201



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SERVPRO of Chambersburg Fire & Water Restoration -Cleanup
190 Industrial Drive
Chambersburg PA 17201
717-261-0310
www.servprochambersburg.com

Attend for a great time to meet other members of
the community. Food & Beverages Provided

Date: August 19, 2014

Time: 5-7PM

Location: 190 Industrial Drive, Chambersburg PA
17201

RSVP:

Greater Chambersburg Chamber of Commerce
(717) 264-7101



Greater Chambersburg Chamber of Commerce
 100 Lincoln Way East, Suite A
 Chambersburg, PA 17201
 717-264-7101
www.chambersburg.org

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JULY/AUGUST CALENDAR OF EVENTS

JULY For the ChambersFest calendar of events, view the inside spread (pages 8-9)

- 4** Independence Day, The Chamber office is closed in observance of Independence Day
- 8** Teas & Such Open House and Ribbon Cutting
 5-7 p.m. with ribbon cutting around 5 p.m., 42 South Main St., call 717-263-8327 for more info.
- 12** 2nd Saturdays: Concert in the Park + Outdoor Movie Screening
 5-8 p.m. live music, 8:30 p.m. The Lego Movie, Chambers Fort Park
- 15** July Chamber Mixer, 5-7 p.m., Keystone Ford, 301 Walker Rd.
- 21** Downtown Visioning Workshop, 6:30 p.m., Wilson College's Laird Hall, 1015 Philadelphia Ave.

AUGUST

- 1** 1st Fridays: Outdoor Movie, Valentin (English subtitles), dusk at Chambers Fort Park
- 9** 2nd Saturdays: Concert in the Park + Outdoor Movie Screening
 5-8 p.m. live music, The Wizard of Oz at dusk, Chambers Fort Park
- 19** August Chamber Mixer, hosted by SERVPRO of Chambersburg, co-hosted by Marvin Worthy - Legalshield, Setter Insurance Agency and Believe & Achieve Fitness, 5-7 p.m., 190 Industrial Dr.
- 23** CrabFeast, 3-8 p.m. (food begins at 5 p.m.), AMVETS pavilion, 750 Fifth Ave., fee to attend
- 28** Lunch and Learn, presented by Penn State Mont Alto
 11:30 a.m.-1 p.m., Chamber Board Room, 100 Lincoln Way East, lunch provided by Fuddruckers
- 29** Chamber Night at the Hagerstown Suns, fee to attend, call 717-264-7101 ext. 202
 5:30-7:30 p.m. picnic, 7:05 p.m. game, Municipal Stadium, 274 E. Memorial Blvd., Hagerstown, Md.
 To register for these and more upcoming events, visit www.chambersburg.org/events.

AUGUST LUNCH AND LEARN

Penn State Mont Alto will present at the Chamber's free Lunch and Learn on Thursday, August 28 from 11:30 a.m. - 1 p.m. at the Chamber office. **Adrienne Lindeman** from **Penn State Mont Alto's** Career Services Department will discuss how members can partner with the campus and the advantages they can leverage through this partnership.

Lunch is provided by **Fuddruckers**. To register, visit www.chambersburg.org/events.

Advertise in *The Outlook* and gain maximum exposure for your business to our 1,650+ contacts through email and traditional mail! For details, contact Amy Fisher, communications director, at 717-264-7101 ext. 204 or afisher@chambersburg.org.

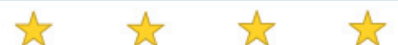
It's All About Community!

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The Greater Chambersburg Chamber of Commerce is a member of the U.S. Chamber of Commerce and the PA Chamber of Commerce, and is a 4-star accredited Chamber.

UNITED STATES CHAMBER OF COMMERCE

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