

CXS CX South DT CX Downtown OFF Offsite *Pricing reflects Non-Member fees.

- Apr. 05** How to be Interesting: Keeping Your Audience Engaged DT \$35
Sarah Morris - Vice Chancellor of Communications at UMKC | 11:45 a.m.
Learn tips for improving your presentations (no matter your current skill level) to change the trajectory of your career. [More Info & RSVP](#) **M T Y**

- Apr. 05** Spring Open House | 5:00 p.m. DT --
Bring a friend to enjoy drinks and hors d'oeuvres while you experience Central Exchange at its best! 50% off Initiation Fees. [More Info & RSVP](#) **C**

- Apr. 06** Seeing What Others Miss: Demand Creation | 11:45 a.m. DT \$35
Sean Stormes, Chief Value Designer, The Third Door
Traditional selling, branding and marketing are obsolete relics from a bygone era, unlike Demand Creation and Unprecedented Value Design. [More Info & RSVP](#) **E S Y**

- Apr. 06** KC Sourcelink | Noon CXS \$35
Jenny Miller, Network Builder - KC Sourcelink
KC Sourcelink helps aspiring startups and established small businesses to start, scale and accelerate. Find out how to tap into this local network of business-building services. [More Info & RSVP](#) **E T**

- Apr. 07** LEAPP Ahead: Leadership, Empathy and Persuasion | Noon CXS \$35
Jim McGraw, Former COO, Marion Laboratories
Get ahead with practical lessons in leadership, empathy and the power of persuasion. [More Info & RSVP](#) **M S T Y**

- Apr. 12** Leading with Emotional Intelligence | 11:45 a.m. DT \$35
Joni Lindquist, Principal KHC Wealth Management
The best leaders diagnose situations and match the appropriate emotional intelligence leadership style--do you know the 6 styles and how to use them? [More Info & RSVP](#) **M S T Y**

- Apr. 13** Civics 101 - How Our System Works | Noon CXS \$35
Carly Boothe, Atty, Katie McClafin, Atty, The Honorable Erica Shoenig
Learn how to navigate the conversation around the water cooler and put you in the know on how our government really works. [More Info & RSVP](#) **E M S T Y**

- Apr. 13** WiSTEMM Presents: - The Future's HOT JOB -Big Data | 11:45 DT \$15
Patricia Shultz, Principal & Founder, Analytic Marketing Innovations, Inc.
Applied data analytics, extraordinary team collaboration and actionable business solutions will be presented with highlights from financial, health-care and telecommunications industries. [More Info & RSVP](#) **E M S Y**

- Apr. 14** CXL Presents: In Her Shoes - Terry Satterlee | 11:45 p.m. DT \$15
Join us for a conversation with Terry Satterlee, one of CX's original chartered members. [More Info & RSVP](#) **E M S T Y**

- Apr. 14** A Better KC: Leukemia & Lymphoma Society | Noon CXS \$35
Megan Clemens with the Leukemia & Lymphoma Society will present the latest developments in the fight against blood cancers, and some of volunteer opportunities for members. [More Info & RSVP](#) **E M S T Y**

- Apr. 14** Joint STEM Organization KC Networking | 5:45 p.m. OFF --
Join fellow WiSTEMM Members for an evening of networking with other STEM groups in Kansas City. [More Info & RSVP](#) **C**

- Apr. 20** KCPT Ruckus Show Studio Taping | 10:00 a.m. OFF \$15
Join CX members in a can't miss offsite experience --a live studio taping of KCPT's weekly Ruckus show. [More Info & RSVP](#) **E M S T Y**

- Apr. 20** Same Behavior, Different Consequences: Gender Bias | Noon CXS \$35
Cheryl McConnell, PhD - Dean, Helzberg School of Management, Rockhurst University
Learn about recent gender bias studies and discuss coping and correcting strategies to employ in the workplace. [More Info & RSVP](#) **M S Y**

- Apr. 21** CEO Series - Kliff Kuehl - CEO - KCPT & 90.9 FM The Bridge | 11:30 a.m. DT \$40
Join us for our most popular series - now in its 13th year! [More Info & RSVP](#) **C**

- Apr. 21** Women, Money & Power: Empowered & Underserved | Noon CXS \$35
Juliann Smith & Christina Lomas - Advanced Financial Solutions, LLC
Learn how financial security can be attained now and in retirement. [More Info & RSVP](#) **E M S**

- Apr. 26** 2016 Leadership Lyceum | 7:30 a.m. OFF
Join us for the region's premier leadership conference featuring nationally acclaimed keynote and breakout speakers. [More Info & RSVP](#) **C**

- Apr. 27** Lean In Circle Luncheon | 11:45 a.m. DT \$25
Lean In Circle Meeting - Kansas City Chapter [More Info & RSVP](#) **E M S T Y**

- Apr. 27** More Bang for Your Business | Noon CXS \$35
Christa Cooper & Devon Plumberg - Executive Career Strategies
What kind of business growth would be possible if you focused on relationship development and broadening your personal influence? [More Info & RSVP](#) **E M S**

- Apr. 27** CXL Wellness Wednesdays: How to Dress Your Professional Best DT \$35
Sharon Derks, Image Consultant | 5:30 p.m.
Learn tips & advice on how to enhance your professional appearance. [More Info & RSVP](#) **Y**

- Apr. 28** Cottey College: Equip, Engage, Empower | 11:45 a.m. DT \$35
Navigating Cultural Sensitivity in the Workplace
Dr. Chioma Ugochukwu - Vice President Academic Affairs - Cottey College
This workshop explores strategies for recognizing and handling diversity concerns and racial tensions in the workplace. [More Info & RSVP](#) **E M S T Y**

- Apr. 28** Leading with Emotional Intelligence | Noon CXS \$35
Joni Lindquist, Principal KHC Wealth Management
The best leaders diagnose situations and match the appropriate emotional intelligence leadership style--do you know the 6 styles and how to use them? [More Info & RSVP](#) **M S T Y**



Y YOUNG PROFESSIONALS

- You're young and just starting off in your career.
- You want to get involved in your community and LOVE to network.
- You have an energetic disposition and are not afraid of taking on more responsibility.
- You want to be recognized as a leader.

M BROADENING MANAGERS

- You're in the mid-level stage of your career.
- You're looking for the opportunity to transition into a high-level leadership position.
- You are a mentor, or you want to achieve mentor status.
- You're confident in your abilities and are looking for new challenges.

E ENTREPRENEURS

- Your great ideas have become your full-time job.
- Risk doesn't scare you and you're used to living on the edge.
- You know challenges are opportunities in disguise.
- You love being your own boss.

S SENIOR LEADERS

- You have broken the glass ceiling and overcome multiple challenges.
- You're at the pinnacle of your career and people look up to you.
- You're recognized as a leader in the civic and corporate worlds.
- You have been there done that, and desire to achieve more.

T TRANSITIONING GROUP

- You know change is coming and want to be prepared.
- You're looking forward to spending more time doing the things you love.
- You have a wealth of information and experience and are willing to share it.
- You have developed life-long friends and enjoy the camaraderie.

C CONNECTOR EVENTS

- Everyone should attend!

EVENT SPOTLIGHT

CEO Series - KCPT & 90.9 FM The Bridge

Kliff Kuehl
President & CEO

Thursday, April 21
11:30 a.m.-1:00p.m.
CX Downtown

Help us celebrate our 35th anniversary by volunteering with our members

35for35.cxevents.org/blog/



Special Interest Groups

SIGs are a great way to get involved and build life-long friendships. Learn more about SIGs below. Meetings are listed on the next page.

Book Club - For book lovers who want to discuss books with fellow CX members!

Business Collaboration Network

This group focuses on all things related to finding new customers.

ConnecX - "First Friday Social" to share a laugh and celebrate monthly birthdays!

Entrepreneurs Resource Group

Connect with entrepreneurs who support and learn from each other.

ESTEEM - Learn what healthy self-esteem is and how to enhance yours.

Girls Night Out - Dine out at trendy restaurants with new and old CX friends!

Great Decisions Discussion Group - Discuss important current global issues

Leadership Forum

Discuss leadership concepts, techniques, challenges and experiences.

Leadership Forum Plus

Join a group of motivated leaders on your journey toward success: receive help establishing goals; overcome challenges; and get feedback!

L.I.F.E. (Life Inspired Financial Education) Money Club

Explore many financial topics as you move through "money zones."

Rainmaking and Referral Resource Group

Explore latest techniques in business development and brainstorm closing a business deal.

Referral & Resource Breakfast

Networking breakfast to ask for referrals and help others with business connections.

Social Media Users Group

Forum to share expertise, case histories and best practices in social media.

Toastmasters

Helps you build personal and professional communication and leadership skills in a fun and supportive environment.

Total Yard Gardeners - For anyone interested in gardening, from novice to expert.

Women of the Northland - Girls night out in the Northland!

Women with Wisdom

For those 50+ thinking about or who have already retired. Share ideas, resources, fun and laughter in this next phase of life.

You Never Can Tell

Take a break, meet a few people you don't know and see what happens.

APRIL 2016

Monday	Tuesday	Wednesday	Thursday	Friday
				1 CXS ConnecX 7:30 a.m.
4	5 CXS Leadership Forum 7:30 a.m. DT How to Be Interesting: Presentations that Keep Your Audiences Engaged 11:45 a.m. M T Y CXS ESTEEM - Empowered, Self-Assured, Tenacious, Engaged, Effective, Motivated Noon DT Spring Open House 5:00 p.m. C	6 DT Seeing What Others Miss: Secrets to the Demand Creation Revolution 11:45 a.m. E S Y CXS KC SourceLink Noon E T	7 DT Social Media Users Group 8:00 a.m. DT L.I.F.E. Money Club 11:45 a.m. CXS LEAPP Ahead: Leadership, Empathy & the Power of Persuasion Noon M S T Y	8 CXS Entrepreneurs Resource Group 11:30 a.m. CXS Great Decisions Discussion Group Noon
11	12 DT Rainmaking and Referral Resource Group 8:00 a.m. DT Membership Committee 11:45 a.m. DT Leading with Emotional Intelligence 11:45 a.m. M S T Y CXS Toastmasters Noon	13 DT The Future's HOT JOB. "Big Data" and the role of a "Chief Data Scientist" 11:45 a.m. E M S Y DT Women with Wisdom: The Adventures of Starting a Business in 1984 and Surviving 11:45 a.m. CXS Civics 101 - How Our System Works Noon E M S T Y OFFSITE Girls Night Out 6:00 p.m.	14 DT CXL Presents: In Her Shoes: Terry Satterlee - CX Original Member 11:45 a.m. E M S T Y CXS A Better KC: Leukemia & Lymphoma Society Noon E M S T Y CXS L.I.F.E. Money Club Noon OFFSITE Joint STEMM Networking Night 5:45 p.m. C	15 CXS Leadership Forum Plus 7:30 a.m. CXS Business Collaboration Network 11:00 a.m. DT New Member Orientation 11:30 a.m. CXS Book Club Noon
18	19 CXS Toastmasters Noon	20 OFFSITE KCPT RUCKUS Taping 10:00 a.m. E M S T Y CXS Same Behavior, Different Consequences: Gender Bias in the Workplace Noon M S Y	21 CXS Social Media Users Group 8:00 a.m. DT CEO Series: Kliff Kuehl - KCPT & 90.9 FM The Bridge 11:30 a.m. C CXS Women, Money & Power Study: Empowered and Underserved Noon E M S	22 CXS Referral and Resource Breakfast 8:00 a.m.
25	26 OFFSITE 2016 Leadership Lyceum 7:30 a.m. C	27 DT Lean In Circle Luncheon 11:45 a.m. E M S T Y CXS More Bang For Your Business Noon E M S DT Strategic Initiatives Committee Meeting 4:00 p.m. DT CXL Wellness Wednesdays/Winesdays - How to Look Your Professional Best 5:30 p.m. Y	28 CXS Leading with Emotional Intelligence Noon M S T Y DT Equip, Engage, Empower - Navigating Cultural Sensitivity in the Workplace Noon E M S T Y OFFSITE Women of the Northland 5:45 p.m.	29 DT You Never Can Tell 11:45 a.m.



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