

**MICHAEL E. WHITE**

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**Professional Profile**

Insurance and reinsurance professional with forty years of varied property and casualty underwriting, brokering and business management experience, as noted in the chronology below.

**Employment Chronology**

*Altair Associates, Inc.  
Minneapolis, Minnesota*

*January, 2009 / Present*

**Senior Underwriting Analyst**

- Senior Underwriting Analyst for an insurance and reinsurance services firm.
- Performed insurance and reinsurance underwriting audits of North American reinsurers, insurance companies, managing agents and coverholders.
- Experienced in conducting file reviews in all lines of personal and commercial property and casualty insurance.
- Performed extensive underwriting file reviews in contract dispute matter.

*True Benchmark Insurance Services  
Oak Brook, Illinois*

*April, 1999 / February, 2007*

**President, Founder and Owner**

- Performed all corporate and management functions.
- Developed and maintained agency and insurance company relationships.
- Actively produced, marketed and serviced a substantial book of casualty and property business.

*Benchmark Management Group, Inc.  
Oak Brook, Illinois*

*September, 1990 / March, 1999*

**President, Co-Founder and Owner**

- Performed all corporate and management functions of wholesale and managing general agency.
- Developed and maintained agency and insurance company relationships.
- Actively produced, marketed and serviced a substantial book of casualty and property business.

*Interstate Insurance Group  
Chicago, Illinois*

*December, 1985 / September, 1990*

Vice President, Property Underwriting

- Completed redevelopment of underwriting principles, implementation and maintenance of same.
- Completed re-evaluation, reappointment and management of producer plant countrywide.
- Organized underwriting and support staff as well as all related administrative functions.
- Purchased all treaty reinsurance protections for all lines of business (property and casualty) and coordinated all related items.

*Kemper Reinsurance Company  
Long Grove, Illinois*

*December, 1983 / August, 1985*

Vice President / Associate Reinsurance Secretary

- Assisted in supervising all underwriting and marketing functions of the facultative casualty and property reinsurance department.
- Assisted in developing, negotiating, and maintaining reinsurance protections for all lines of property and casualty insurance companies of the Kemper Group.

*NWNL Reinsurance Company  
Minneapolis, Minnesota*

*October, 1980 / December, 1983*

Vice President

- Assisted in the organization and development of a new reinsurance company.
- Evaluated, priced and assumed casualty and property treaty business.
- Assisted in the formation, staffing and initial supervision of the company's facultative operations.
- Directed, negotiated and maintained the company's retrocessional protections.
- Established the claim department, including staffing and administration.
- Participated in the development of operational budgets.

*Scor Reinsurance Company  
Dallas, Texas*

*August, 1975 / October, 1980*

Vice President

- Responsible for all property facultative underwriting and marketing activities.
- Planned, budgeted, hired, trained, and administrated underwriting systems and procedures.
- Assisted in the establishment and staffing of two branch offices.

*Allstate Insurance Company  
Northbrook, Illinois*

*July, 1974 / August, 1975*

Reinsurance Underwriter

- Evaluated, priced and assumed property facultative business.

*Kemper Insurance Company  
Long Grove, Illinois*

*June, 1973 / July, 1974*

Reinsurance Placing Underwriter

- Negotiated and placed facultative reinsurance protection for large accounts.

**Educational Qualifications**

Graduated from Drake University, Des Moines, Iowa with a Bachelor of Science Degree in Actuarial Science.

The Financial Series, Philadelphia Insurance Research Group, Philadelphia, Pennsylvania

College of Insurance / Reinsurance Seminar, Ossing, New York

**Professional & Civic Involvement**

- The Chief Executive Officers Division of American Management Association, Woodlands, Texas