

LORRAINE K. PLANDER

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Employment Chronology

*Altair Associates Inc.
Minneapolis Minnesota*

April, 2015 / Present

Senior Underwriting Analyst

- Senior Underwriting Analyst for an insurance and reinsurance service firm

*Country Financial Central Region Office
Formerly Mutual Services Insurance
St Paul, Minnesota*

June, 1999 / June, 2013

Manager Central Region Commercial Underwriting Department
Director of Personal / Commercial Underwriting

2006 / 2013
1999 / 2006

- Responsible for profitably growing the regional office and providing customer service.
- Managed all aspects of the underwriting for all lines of business for both commercial and personal lines (ISO & NCCI products) in six states.
- Established marketing efforts, managing reports and coordinated internal and external resources.
- Chaired and implemented consistent underwriting guidelines.
- Assisted in coordinating the implementation of new procedures.
- Developed several reports for the Underwriting Department to show measures of success.

*Tri-State Insurance Company of MN
Luverne, Minnesota*

March, 1984 / May, 1999

Vice President – Branch Manager

1998 / 1999

Vice President, Commercial Lines

1993 / 1998

Senior Underwriter, Commercial Lines

1984 / 1993

- Managed the administrative duties of the Branch Office.
- Set up procedures for company planning process and wrote the implementation plan.
- Established direct management of the underwriting and loss control departments with responsibilities aimed at profit, growth and service.
- Participated in travel and marketing efforts on all product lines to key agents
- Organized training schedules for the department

*Cornhusker Casualty Company
Omaha, Nebraska*

June, 1982 / May, 1984

Farmowners / Commercial Lines Underwriter

- Responsible for an underwriting territory in Nebraska.
- Established a growth goal concept.

*Great Central Insurance Company
Omaha, Nebraska*

April, 1980 / June, 1982

Assistant Commercial Lines Underwriter

- Responsible for an underwriting territory.

*Cornhusker Casualty Company
Omaha, Nebraska*

September, 1978 / April, 1980

Assistant Commercial Lines Underwriter

- Responsible for an underwriting territory.

*State Surety Company
Des Moines, Iowa*

February, 1973 / May, 1974

Assistant Bond Underwriter

- Responsible for an underwriting territory.

*Hawkeye Security Insurance Company
Des Moines, Iowa*

February, 1968 / February, 1973

Assistant Bond Underwriter

- Responsible for an underwriting territory.

Education Qualifications

Graduated from Buena Vista University, Storm Lake, Iowa with a BA Degree in Business Administration.

Certificate of Insurance from the Insurance Institute of America

Chartered Property Casualty Underwriter (CPCU)

Professional Involvement

- Former member MN CPCU Chapter, NAMIC and NAIW