

DOUGLAS CHILDS, CPCU

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Employment Chronology

*Altair Associates, Inc.
Minneapolis, Minnesota*

July, 2013 / Present

Senior Underwriting Analyst

- Senior Underwriting Analyst for an insurance and reinsurance services firm.

*Arthur J. Gallagher, Inc.
Bloomington, Minnesota*

September, 2007 / May, 2010

Account Executive

- Responsible for arranging appropriate coverage and favorable premium terms for clients.
- Worked with commercial (business owners) clients on a daily basis.

*St. Paul Surplus Lines Insurance Company / Travelers Excess Casualty
St. Paul, MN*

January, 1992 / May, 2007

Senior Account Executive

- Underwrote large, complex casualty insurance accounts, including product liability.
- Worked closely with claim, loss prevention, actuarial and legal departments.
- Received the Chairman's Award in 1996.

*Swett & Crawford, Inc.
Minneapolis, Minnesota*

January, 1985 / January, 1992

Senior Vice-President, Casualty Broker

- Broker for large, high-hazard casualty business.

*St. Paul Surplus Lines Insurance Company
St. Paul, Minnesota*

January, 1983 / January, 1985

Regional Manager – Large Accounts casualty

- Worked with wholesale brokers and was responsible for the eastern territory.

*John H. Crowther, Inc.
Minneapolis, Minnesota*

October, 1977 / January, 1983

Vice-President of Underwriting

- Worked with umbrella excess accounts at this wholesale broker and managing general agency.
- Helped establish an underwriting management company (TCP Management, Inc.) to underwrite behalf of RLI Insurance Company.
- Secured reinsurance agreements to create a \$5 million umbrella excess limit.

*W.A. Lang Company
St. Paul, Minnesota*

September, 1975 / October, 1977

Coverage Analyst

- Specialized in assisting construction clients in dealing with insurance companies to secure appropriate coverage terms and premiums as a retail property and casualty insurance broker.

*CNA Insurance
Minneapolis, Minnesota*

July, 1971 / September, 1975

Underwriter

- Worked with agents in Minnesota, Wisconsin, North Dakota and South Dakota, underwriting the business they produced.
- Underwrote all lines of property and casualty insurance.

Educational Qualifications

Received a Bachelor of Arts Degree, with a Major in Political Science at Gustavus Adolphus College from 1967 to 1971.

Completed the ten part Chartered Property Casualty Underwriter (CPCU) designation in 1980. Aliquam dapibus.